# 



### 1.2 billion



## How Duolingo learned to teach everyone

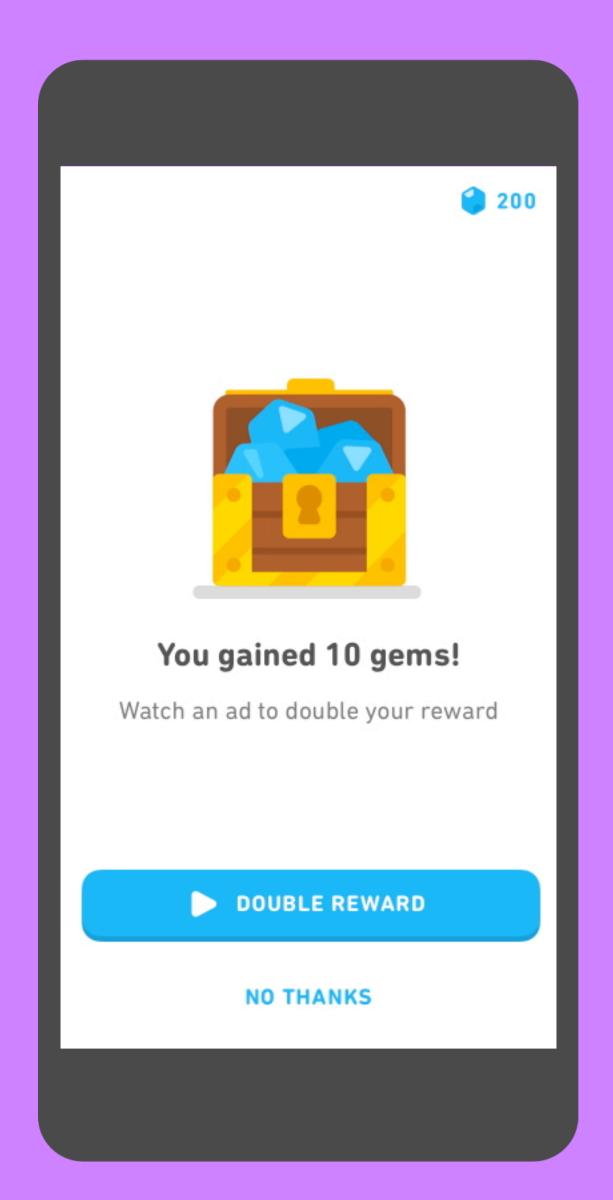


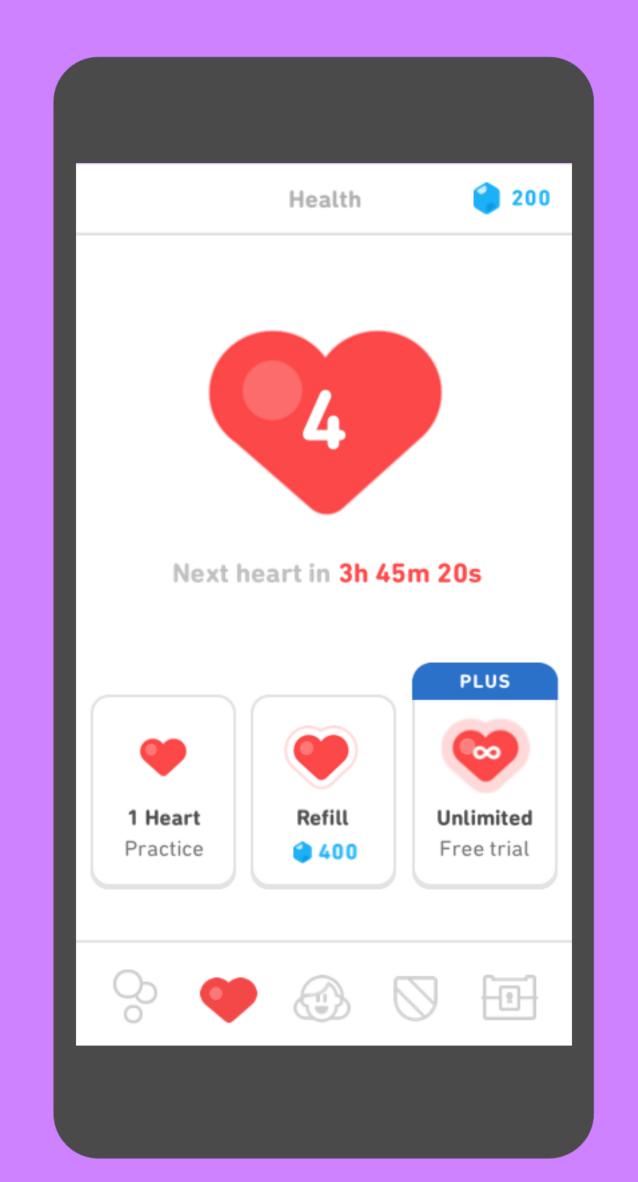


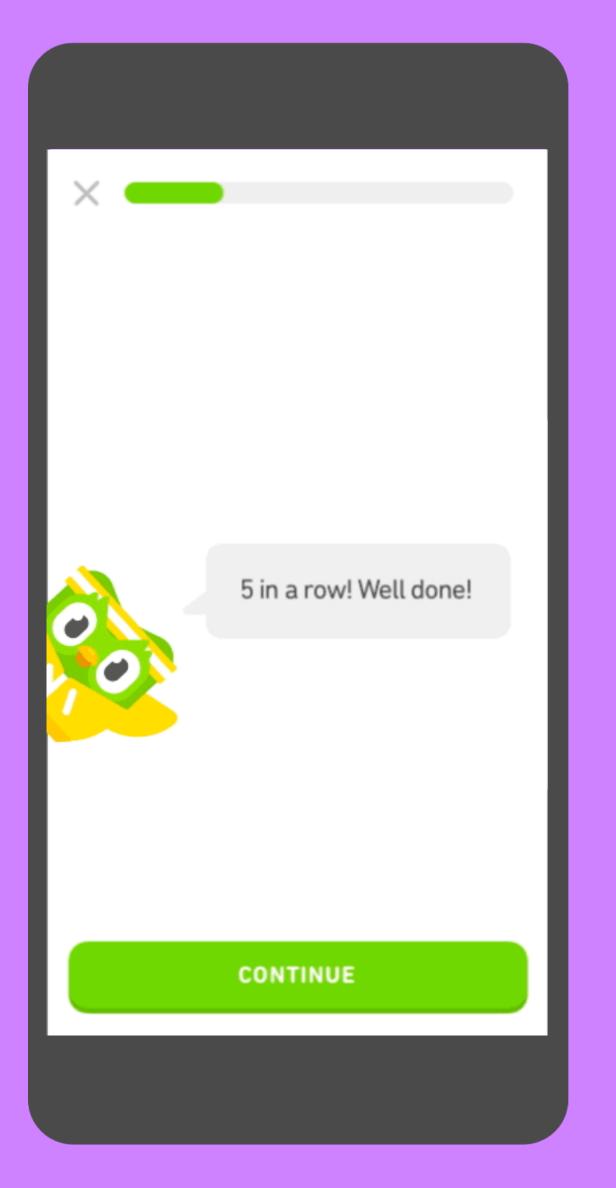


## Learn a language for free. Forever.

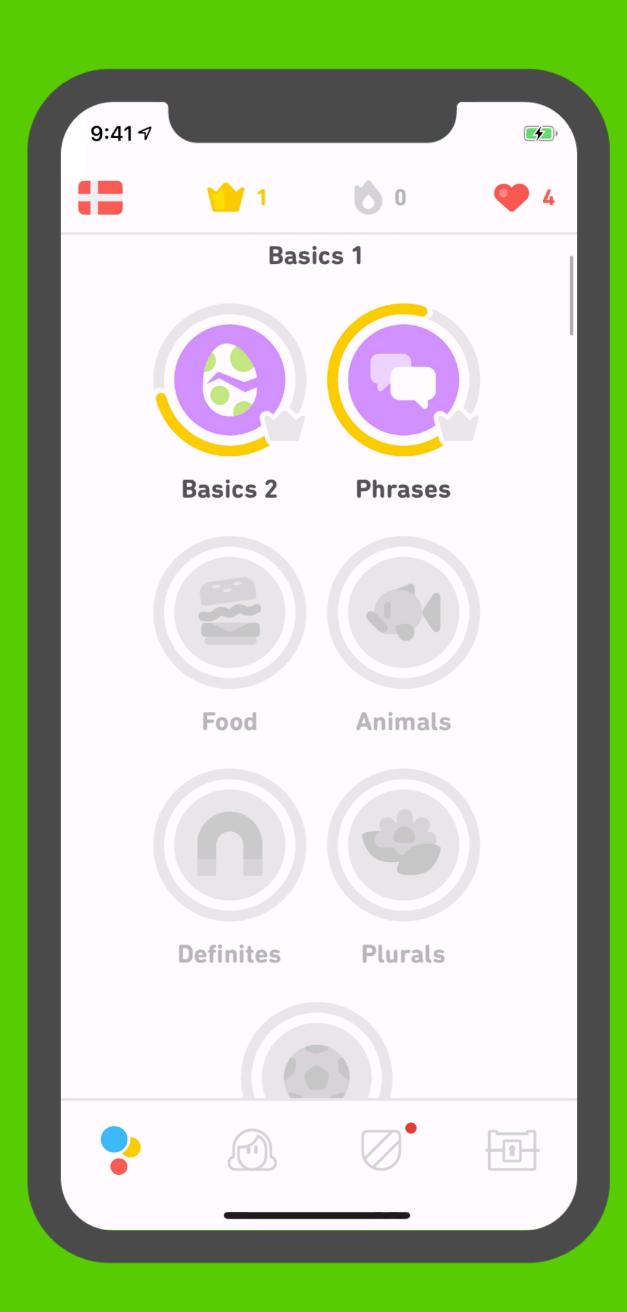
The most fun way to learn a language





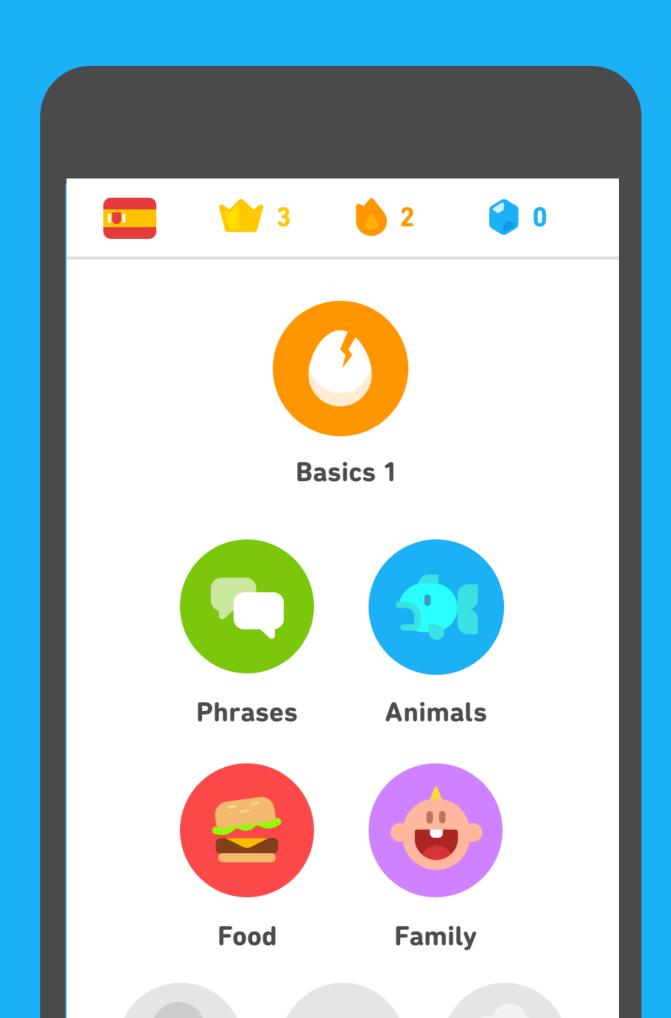


## 3, duolingo



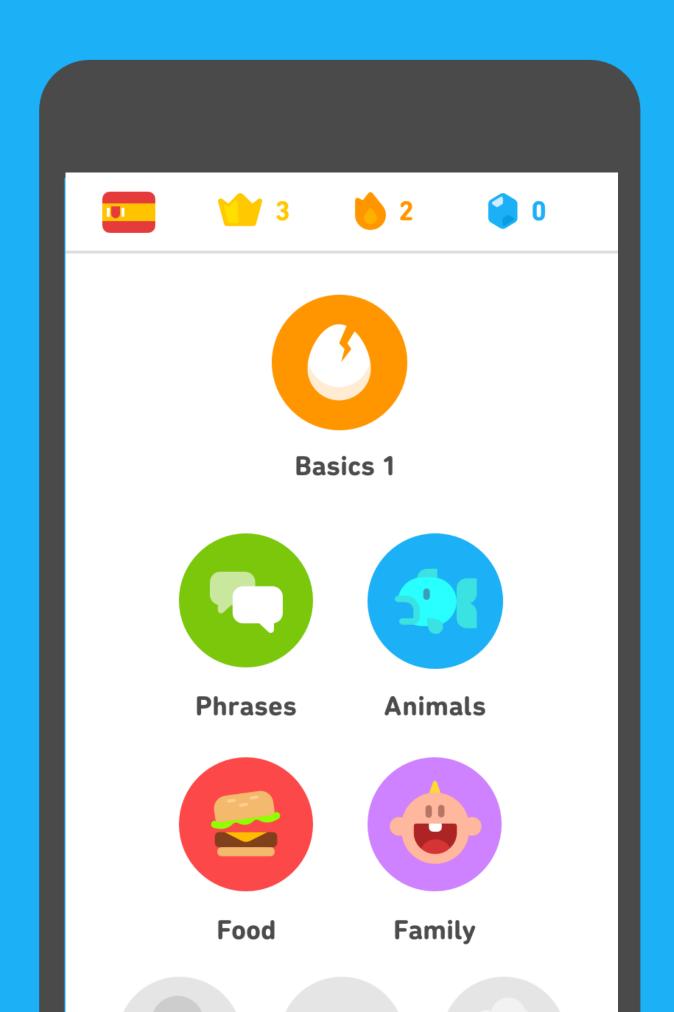
## evolving the Wall Weteach

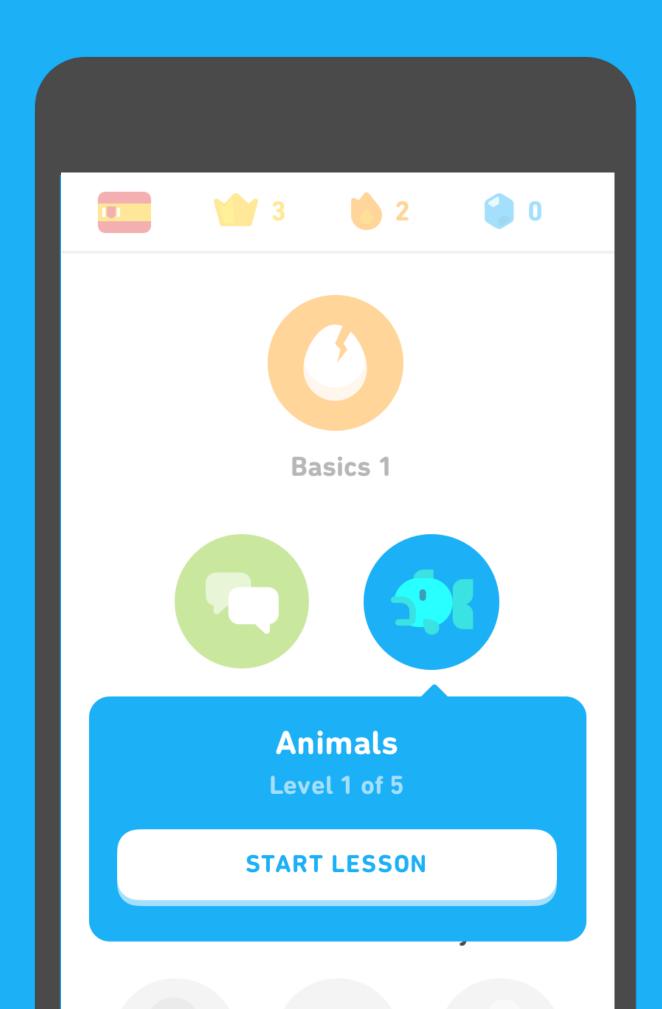
### Skills 25 minutes



### Skills 25 minutes

### Lessons 5 minutes

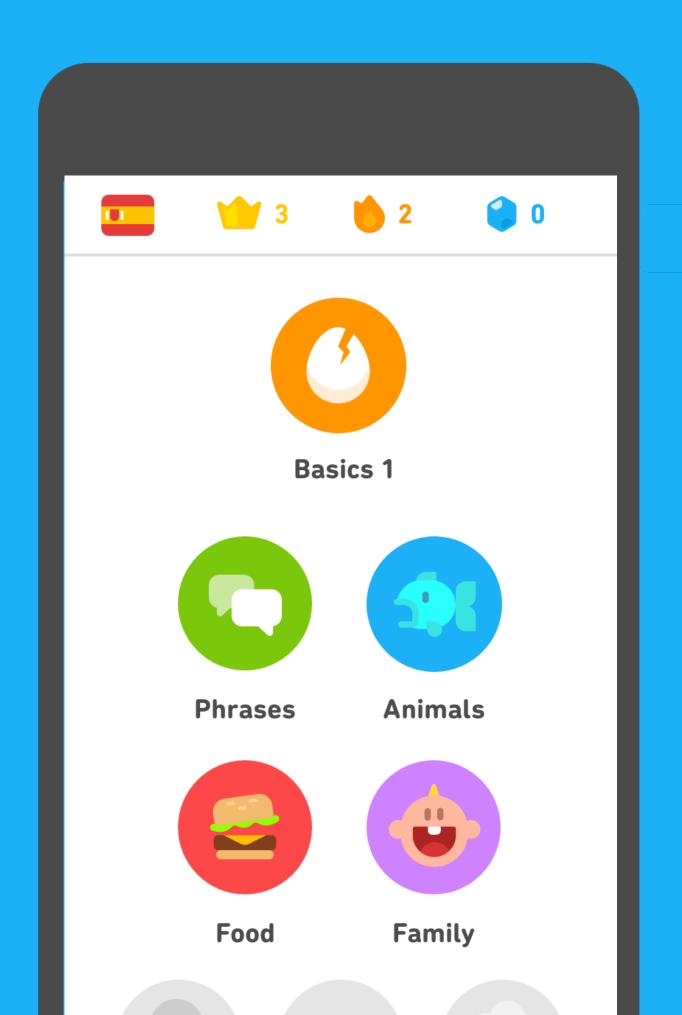


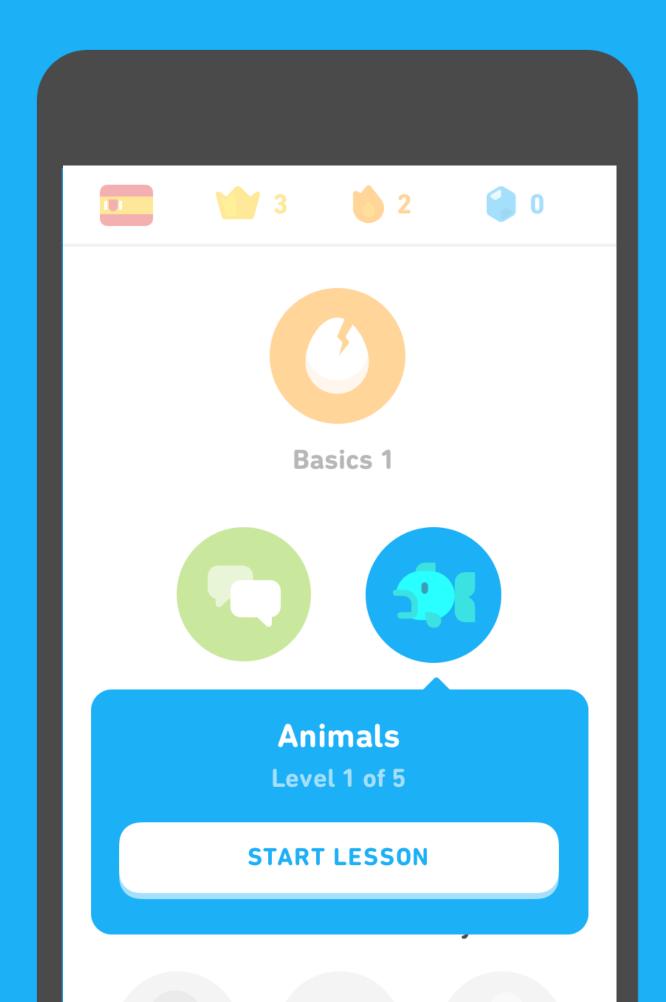


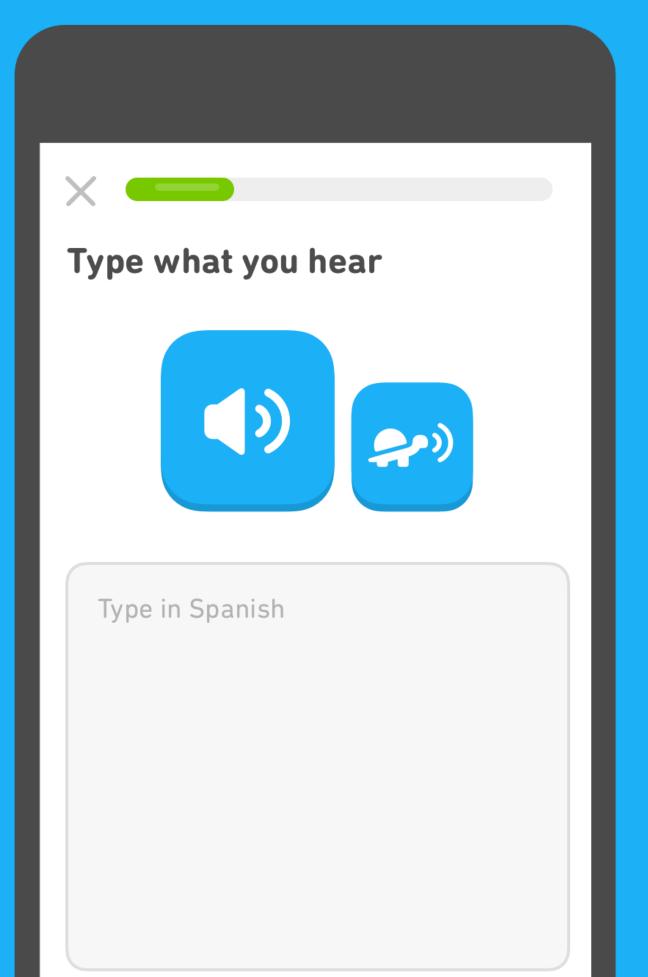
### Skills 25 minutes

### Lessons 5 minutes

### Exercises 30 seconds



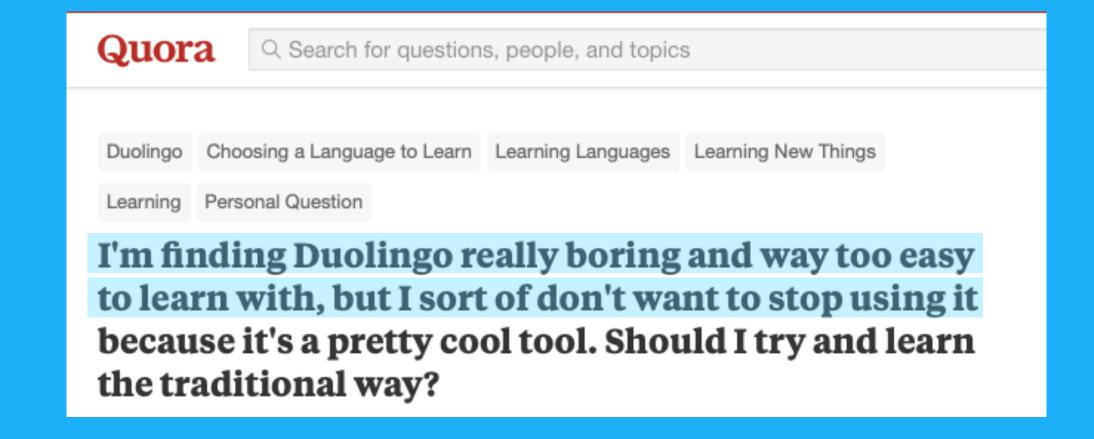


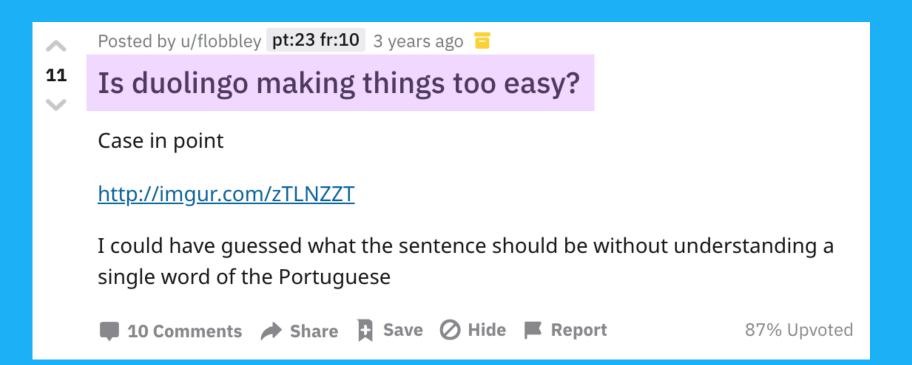




#### Duo has become far too easy

I know this has been discussed a bit, but duolingo has become far too easy over the last few months. I am hardly ever asked to create sentences in italian anymore, always from italian to english. On top of that I'm getting the same question twice in the same session. The mobile app is even easier with the "tap the word" tests. Failure is basically gone (I'd give all my lingots to bring back hearts).





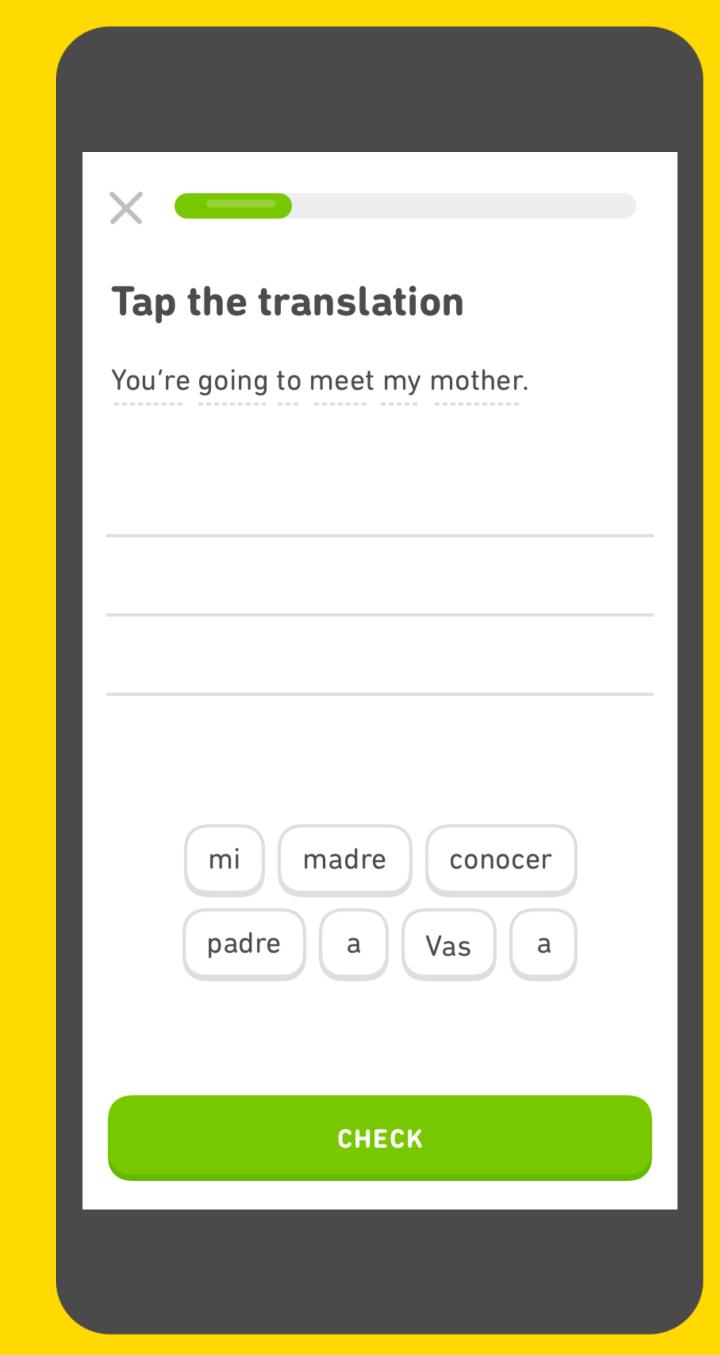


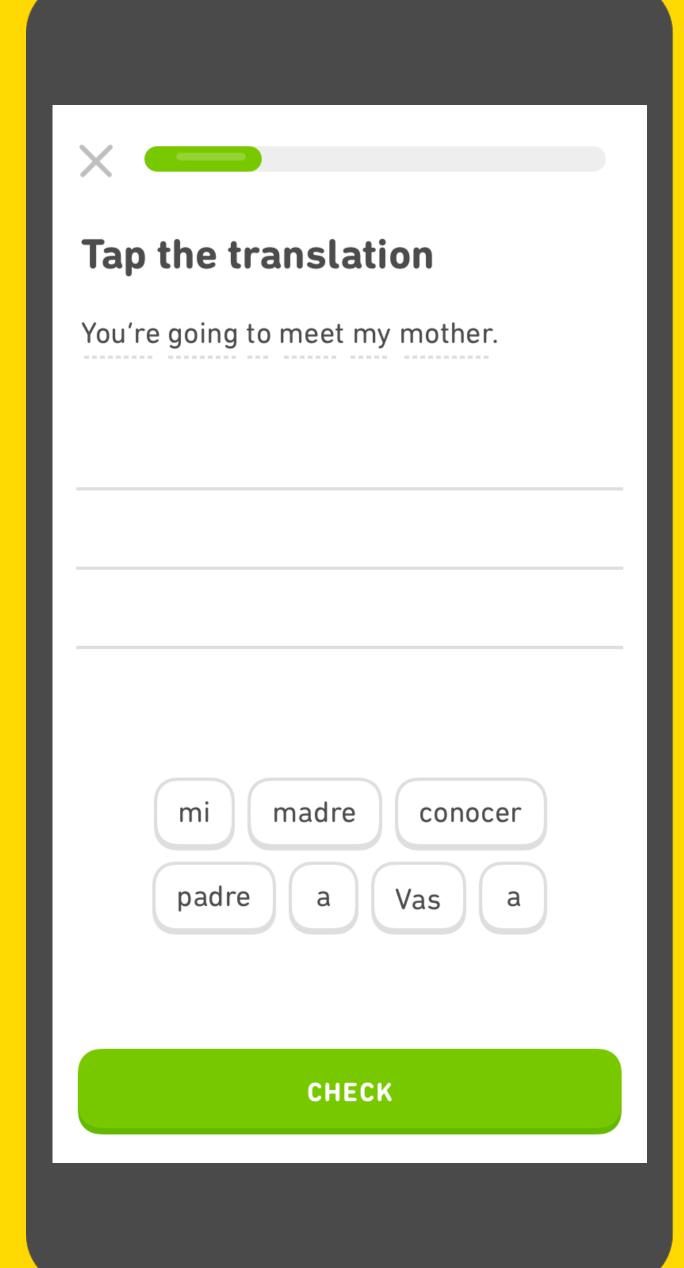
#### Duolingo has become too easy.

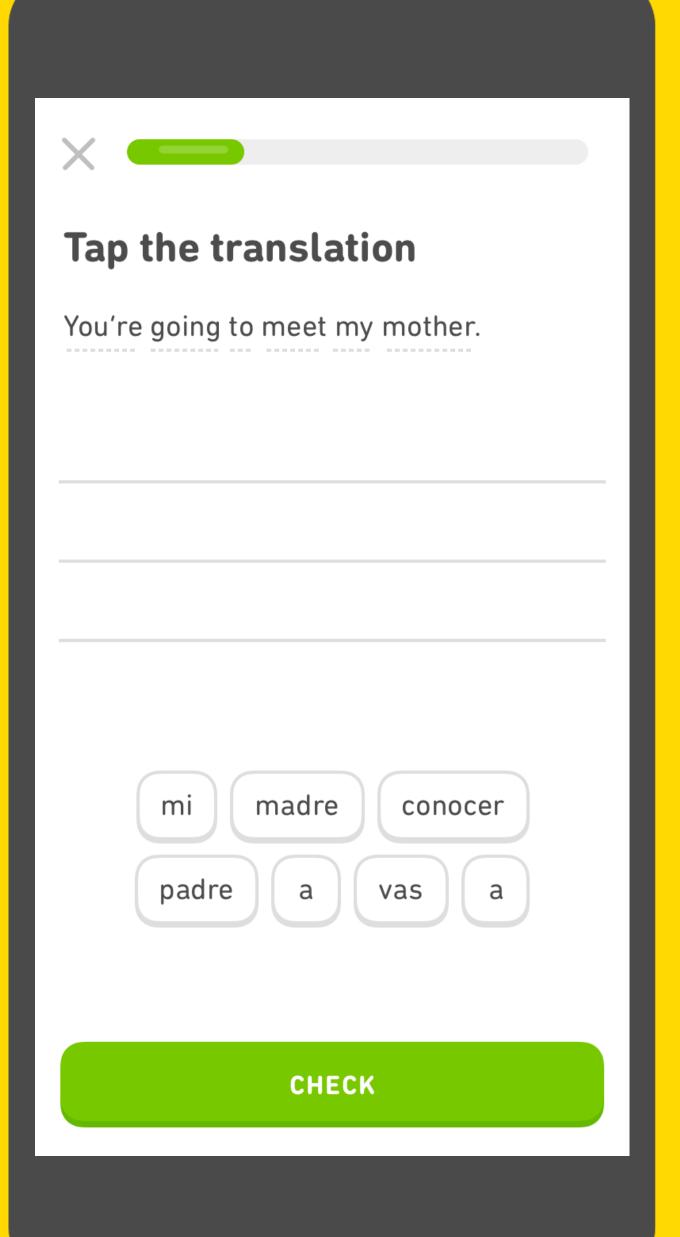
dwduo == 25 == 9 == 2 6 492

And by making it too easy, they have made it too hard to learn.

I admit that I struggle with progression down my tree. Part of the reason is because Duo is apparently less interested in challenging me than it is in getting the maximum number of users and making sure they access the service more often / are retained (based on A/B test result guidance and words spoken by staff).

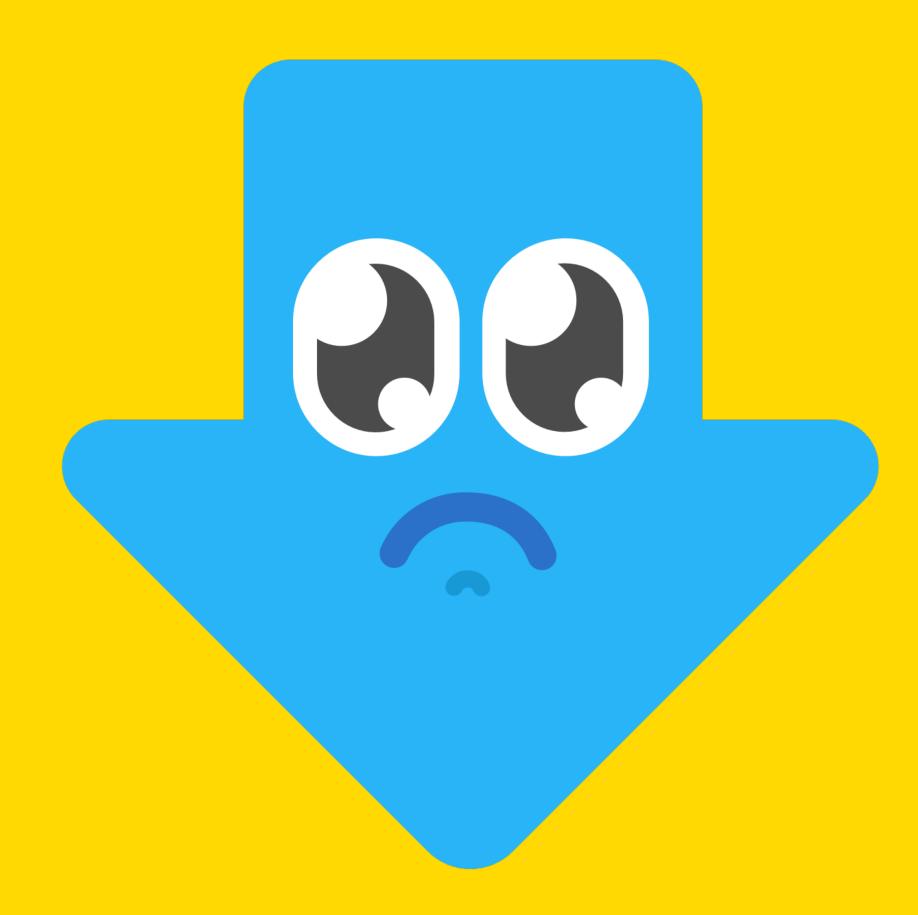




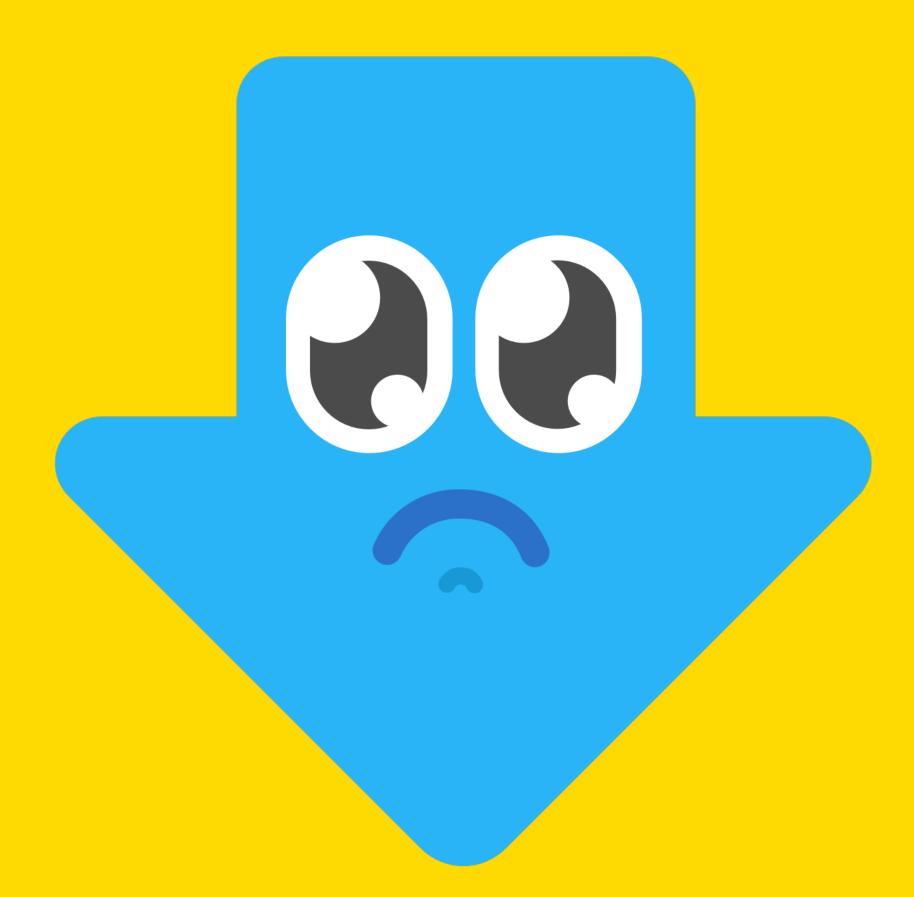


## everuthing

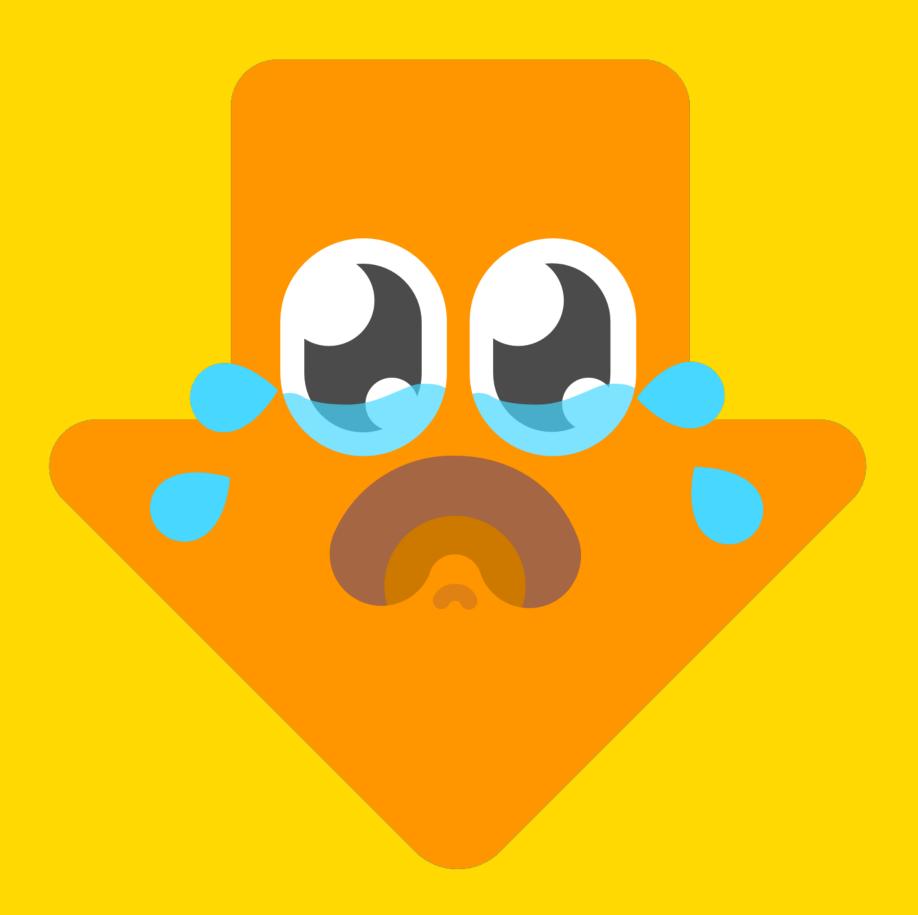
#### retention

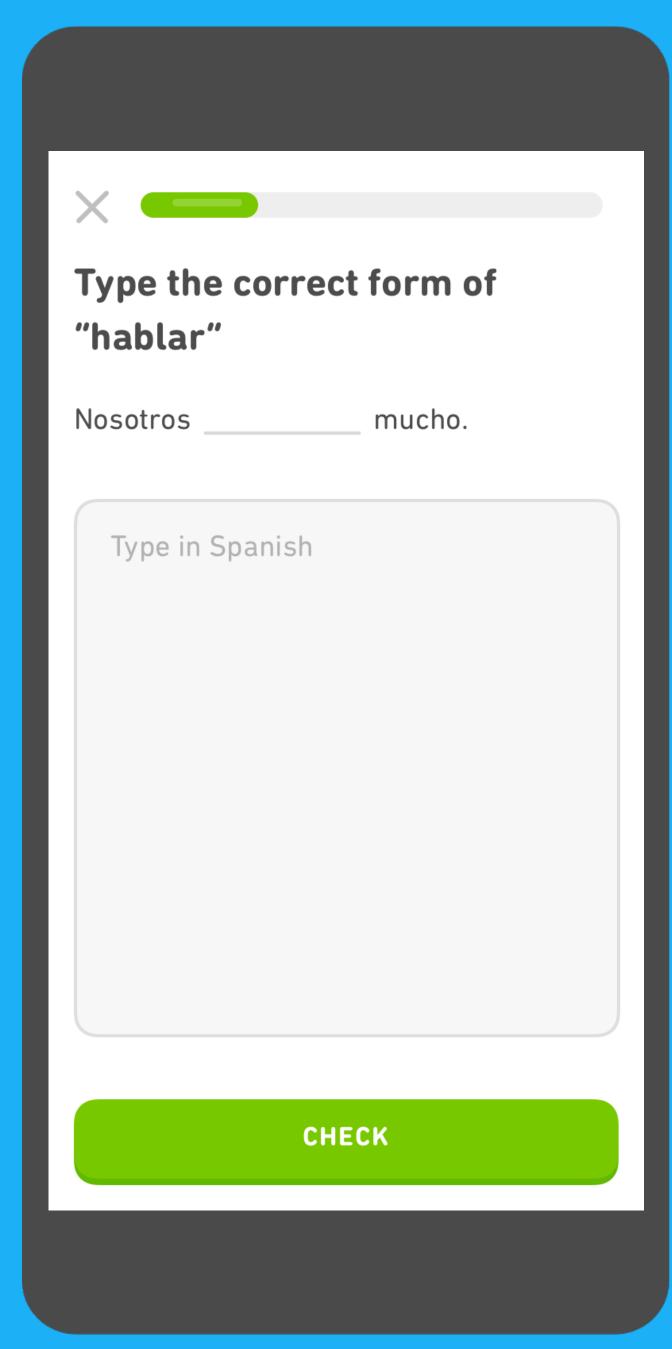


#### retention



#### pass rates

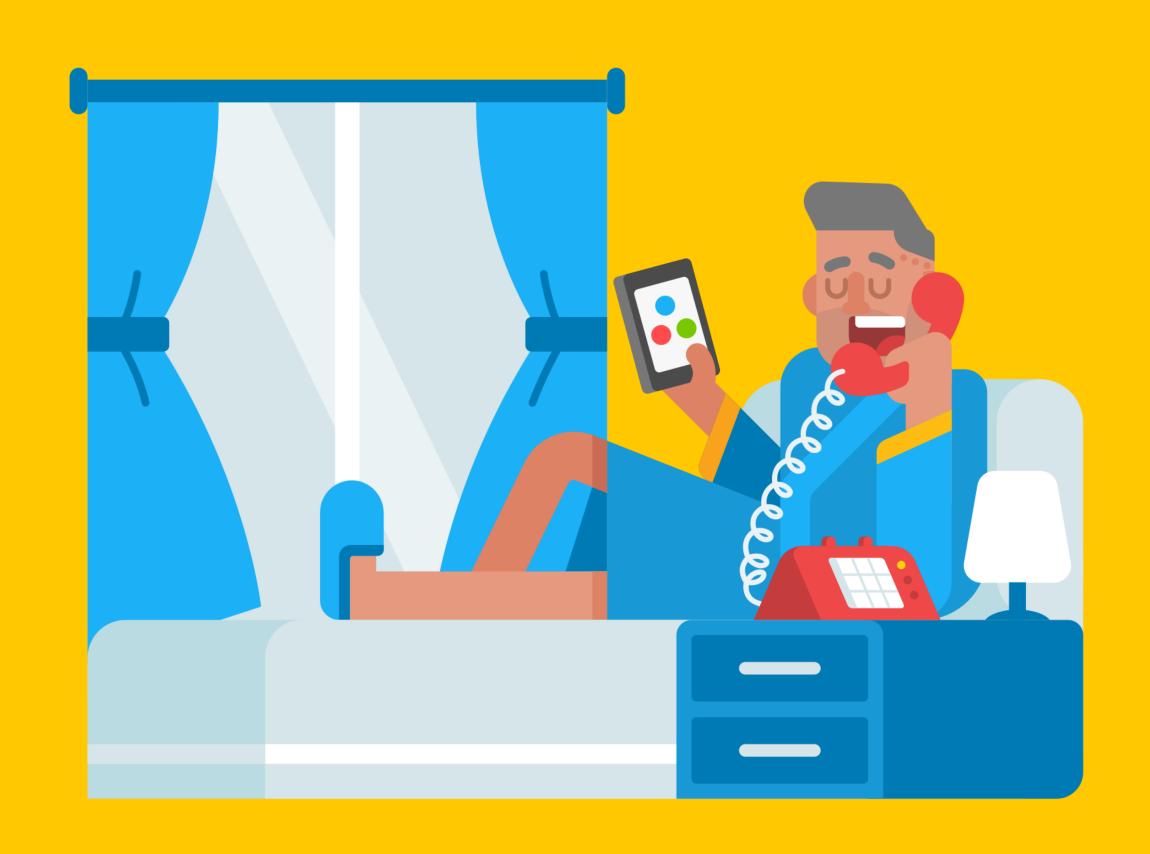


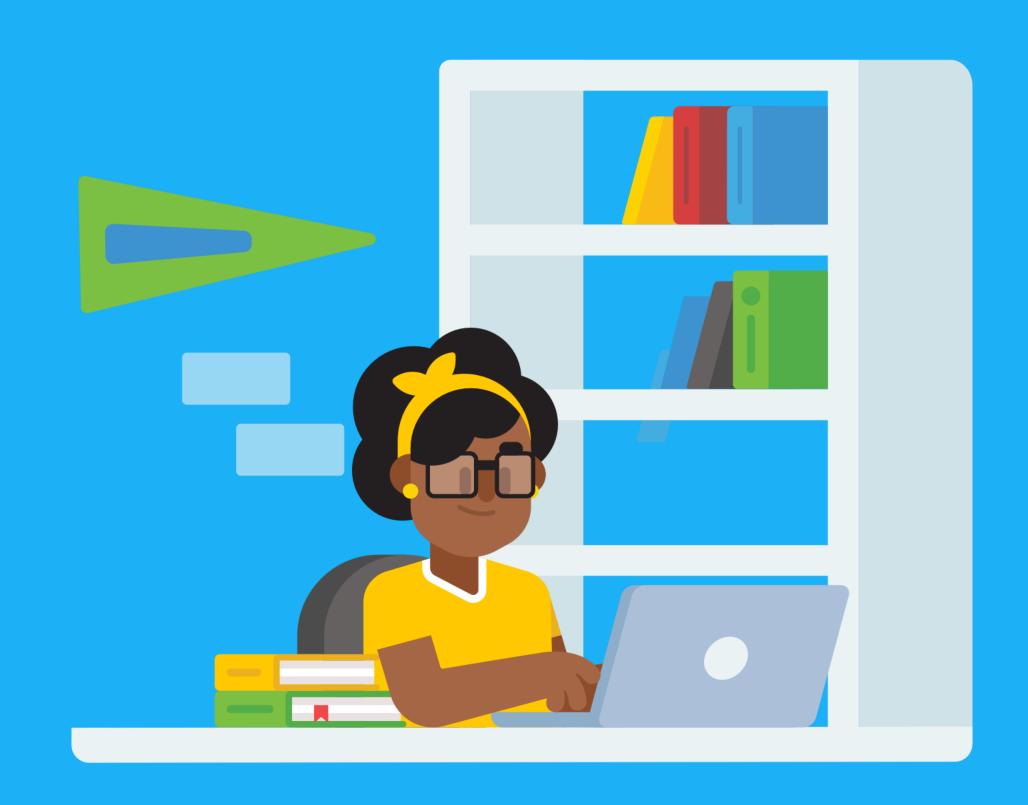


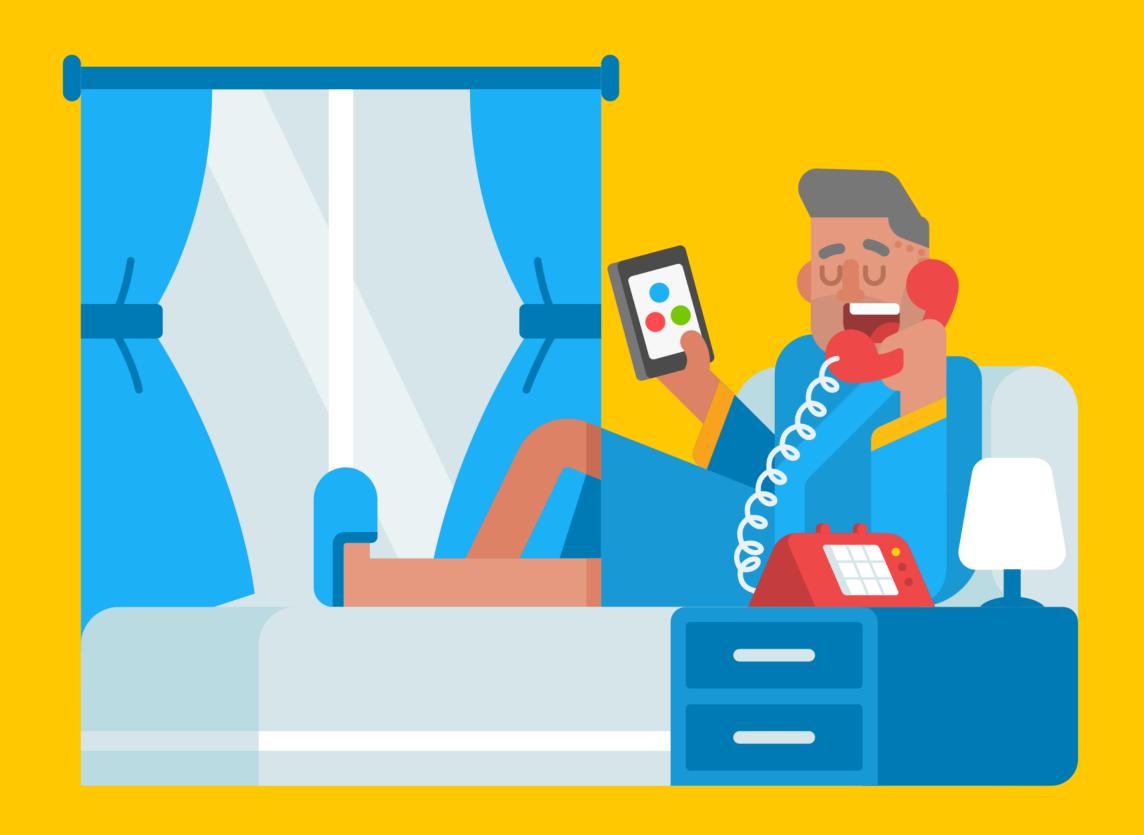


## company thenteam

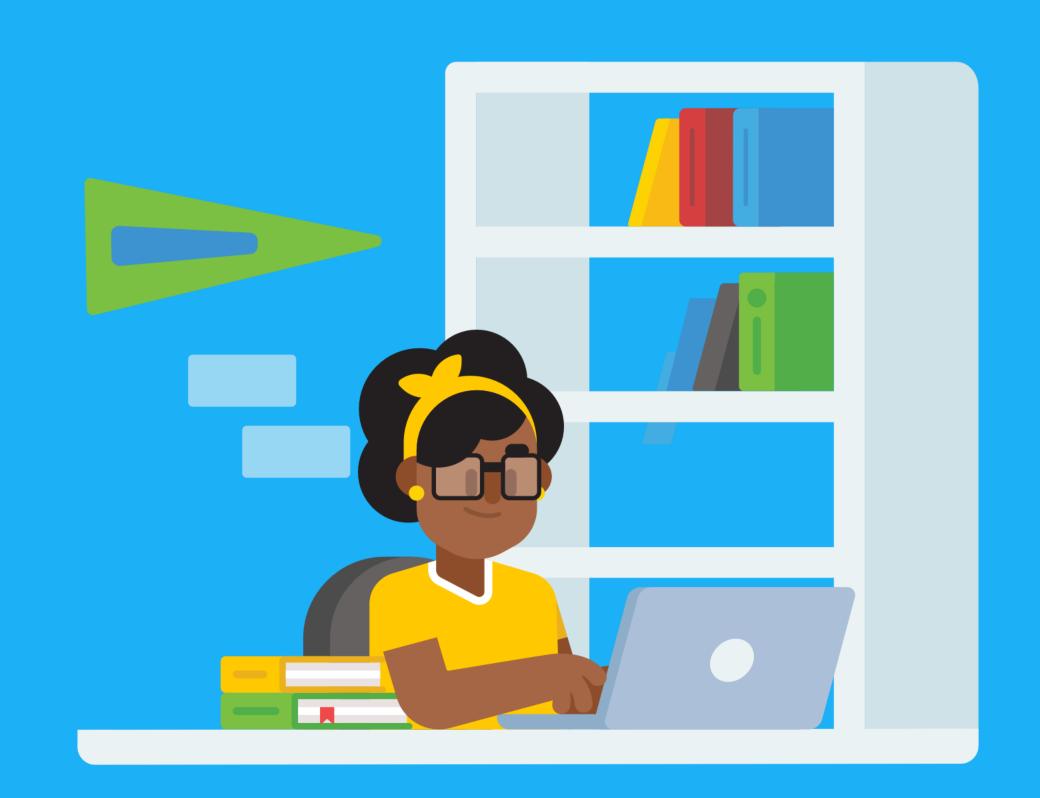






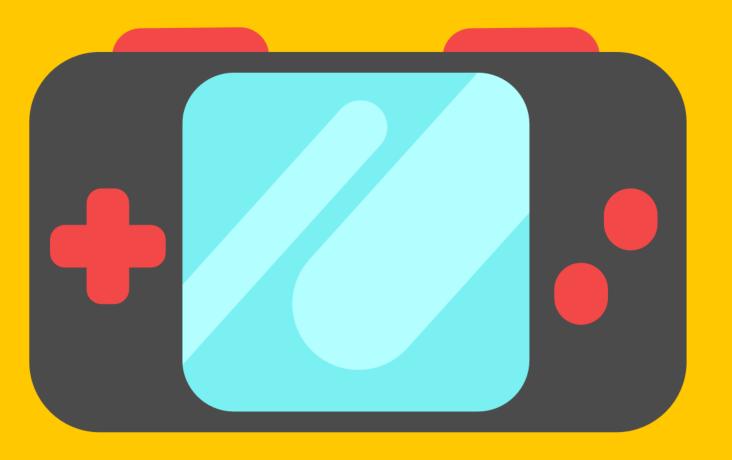


casual



serious

## earners







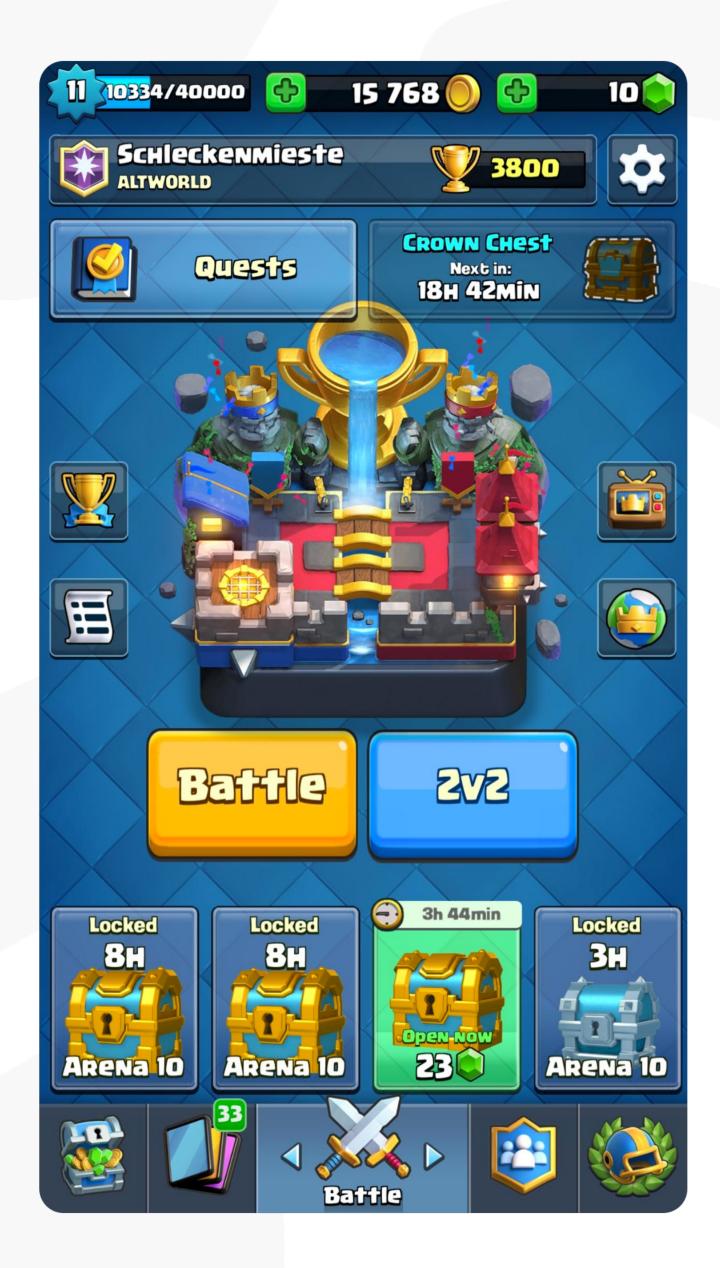






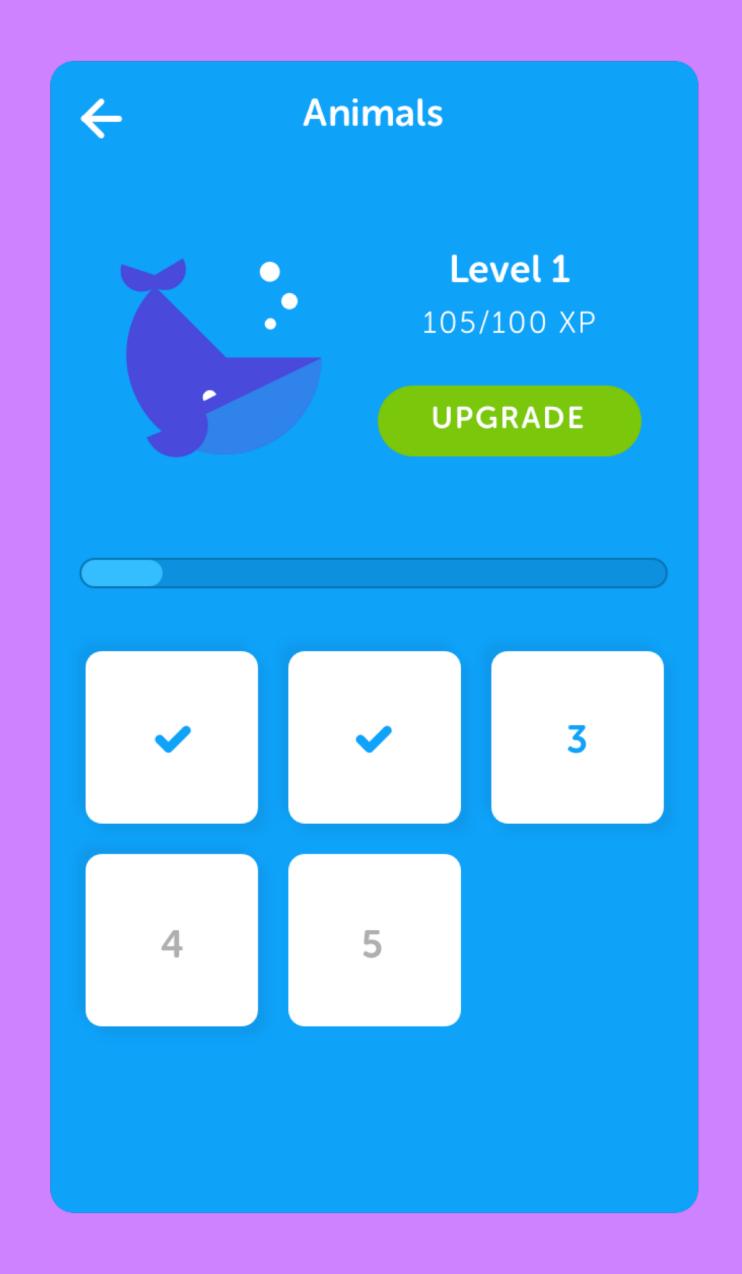


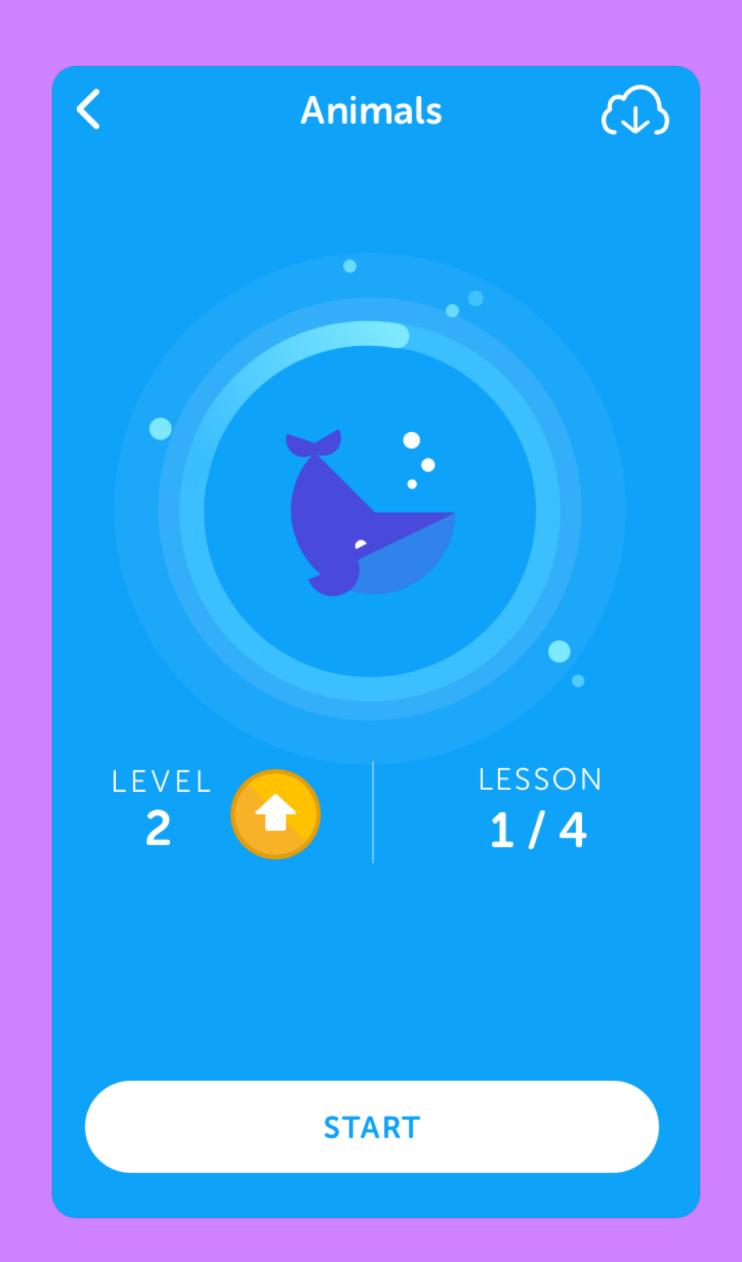


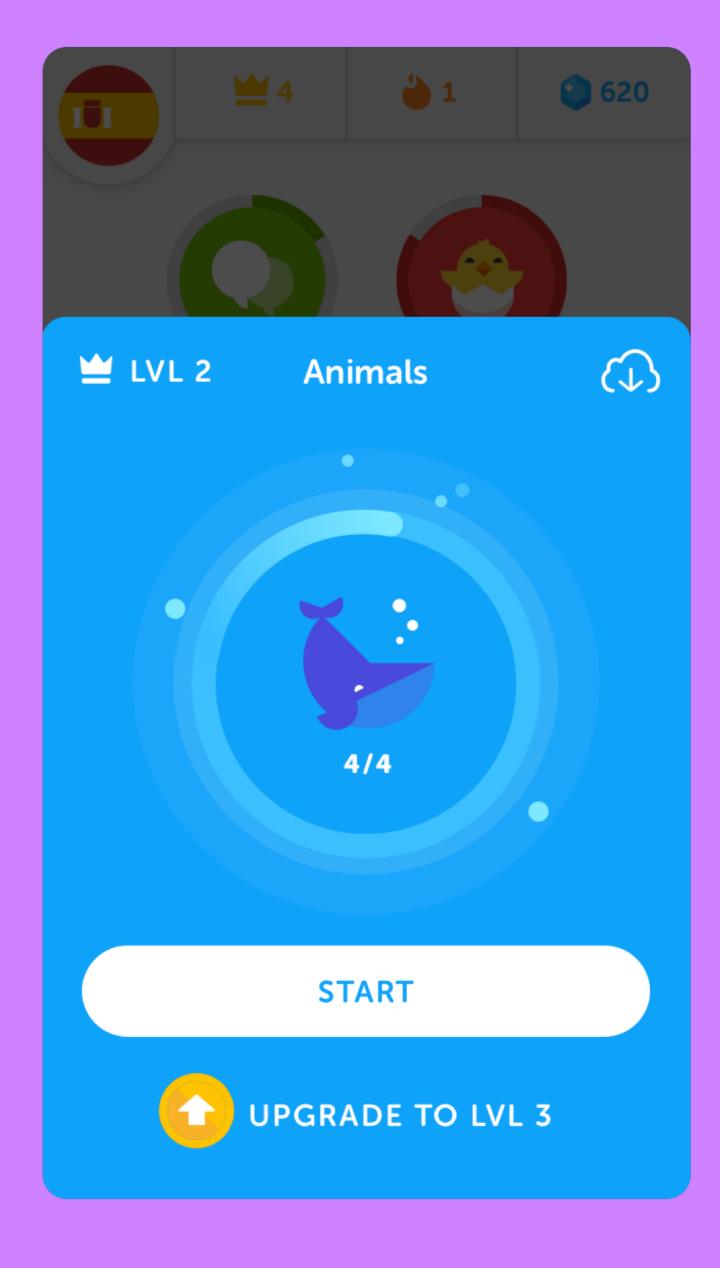


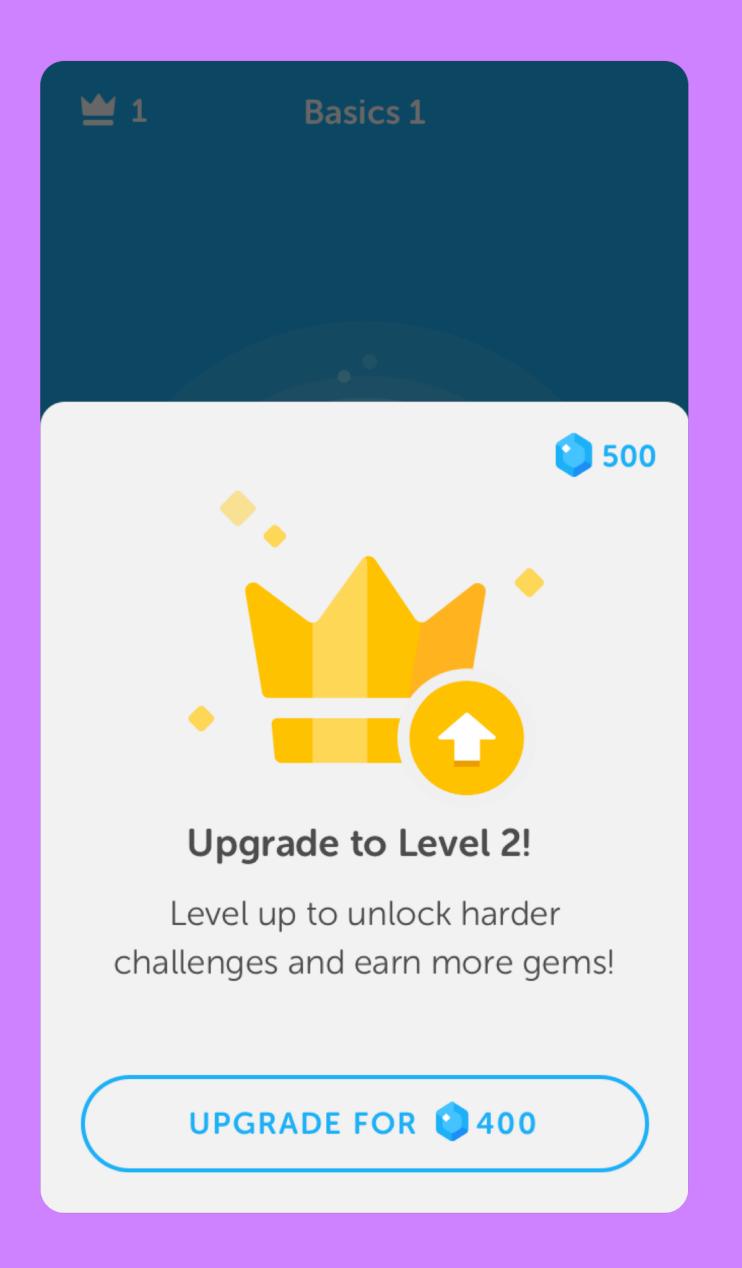


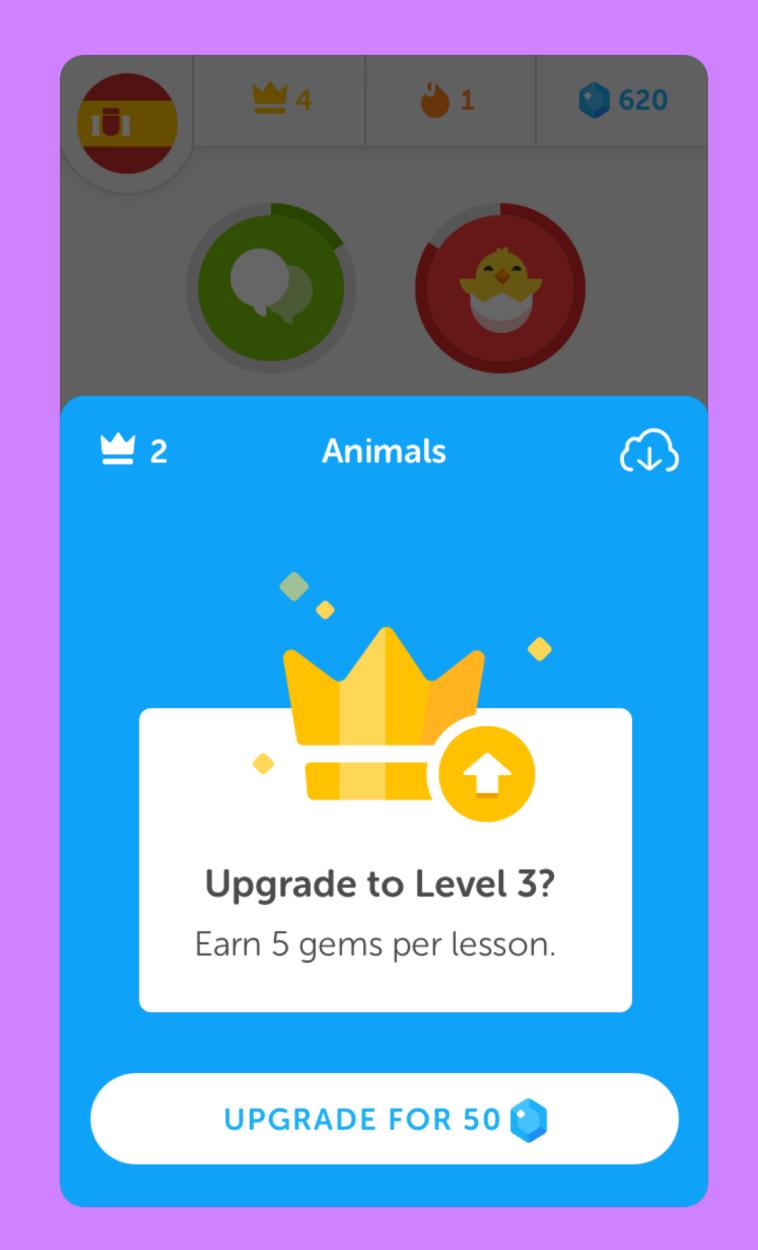


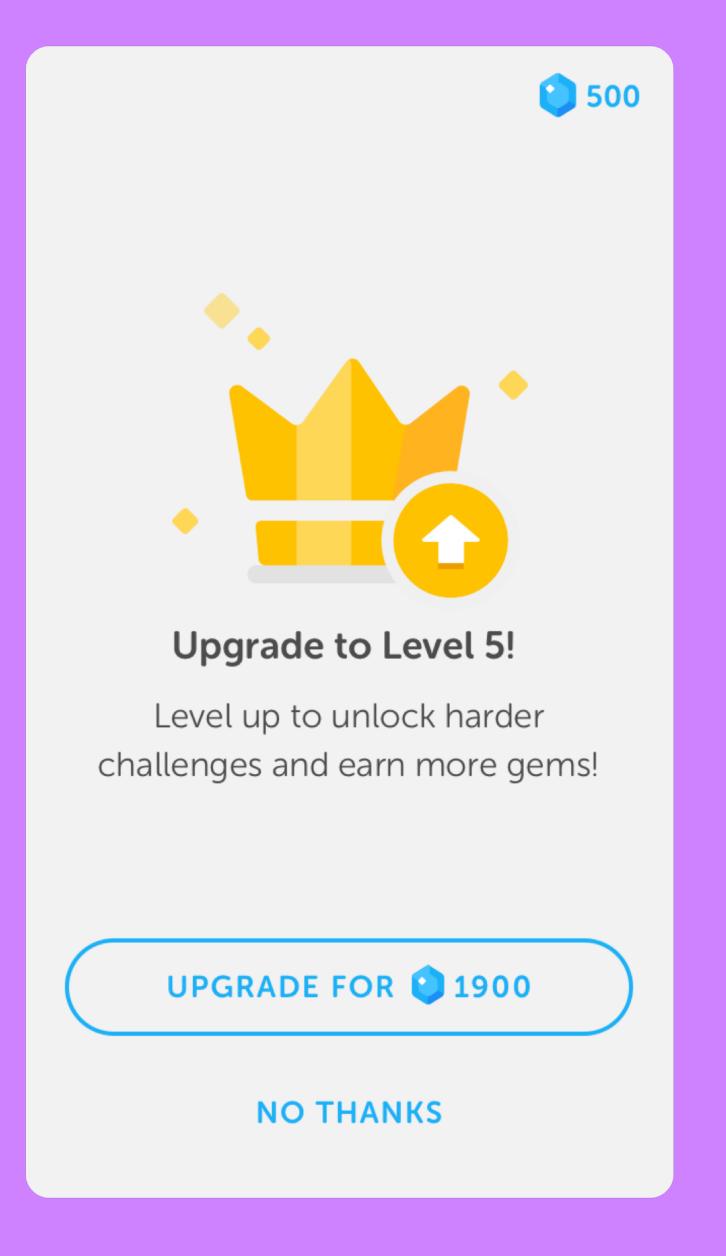


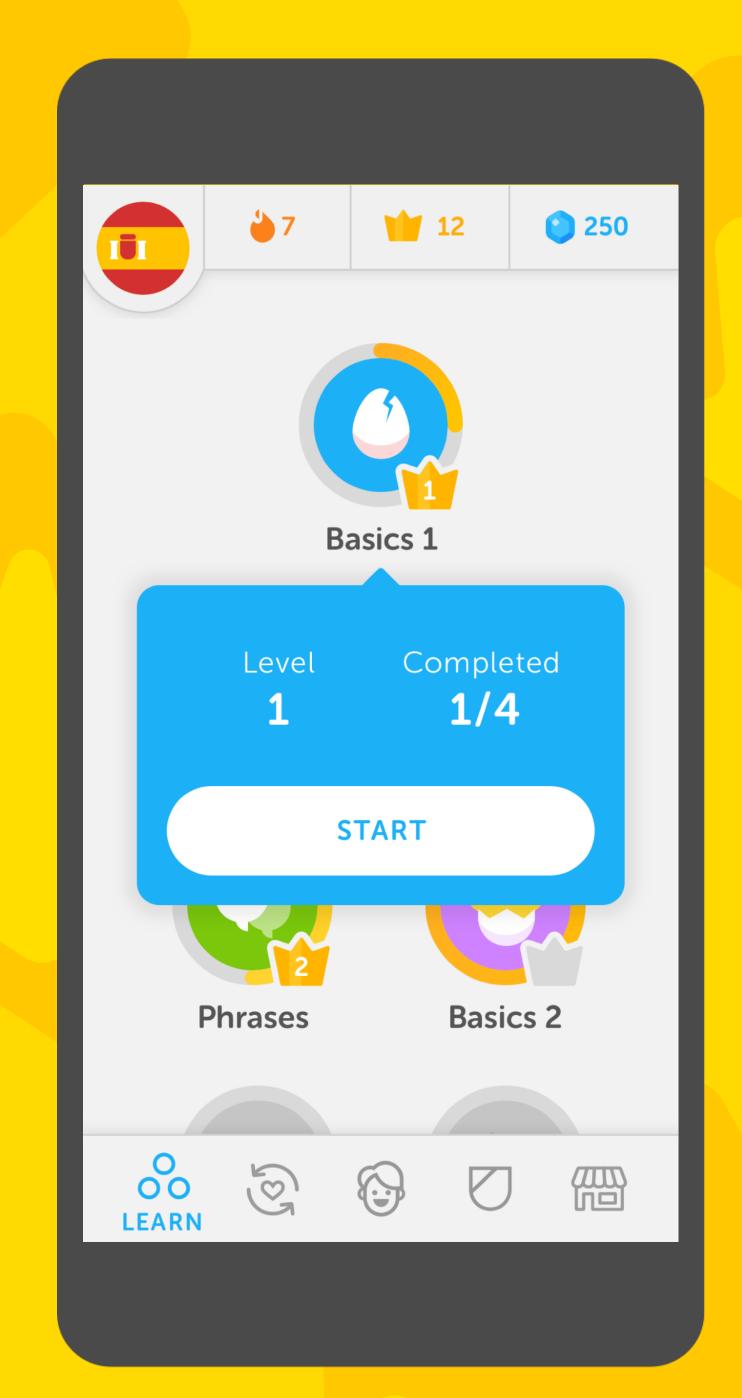




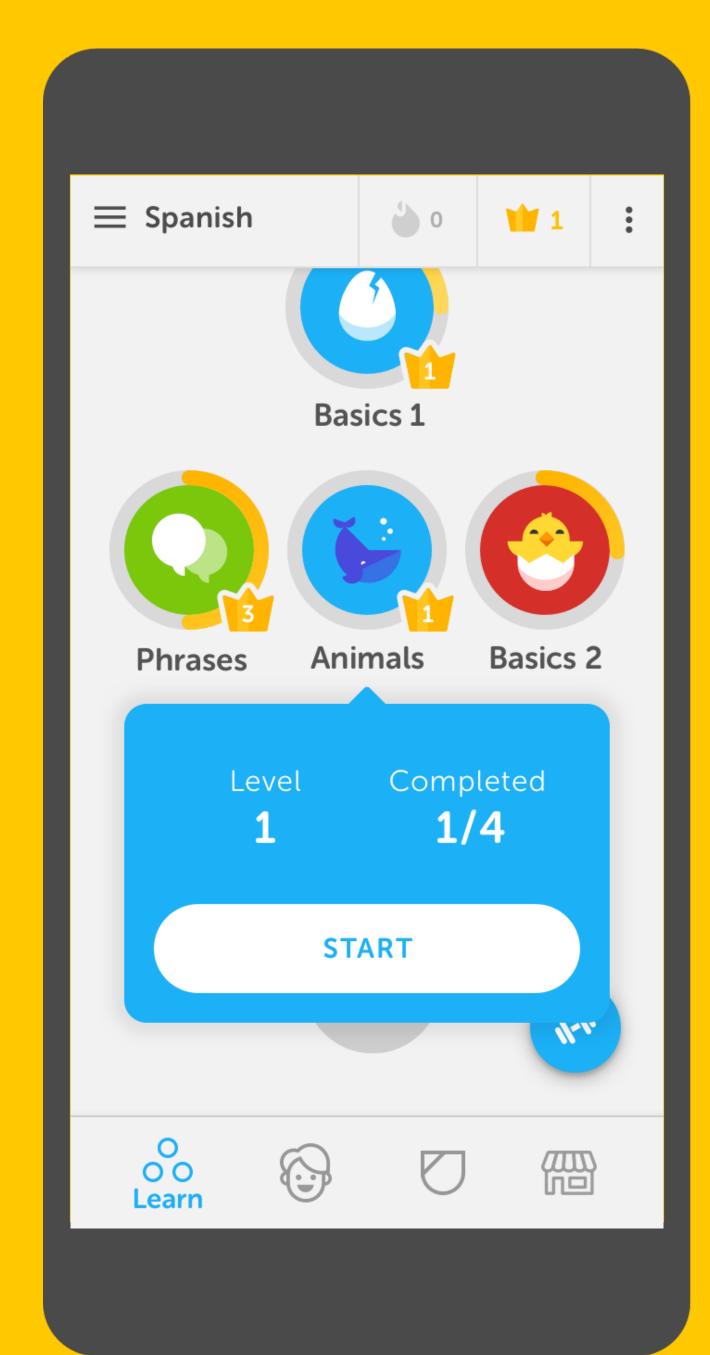




















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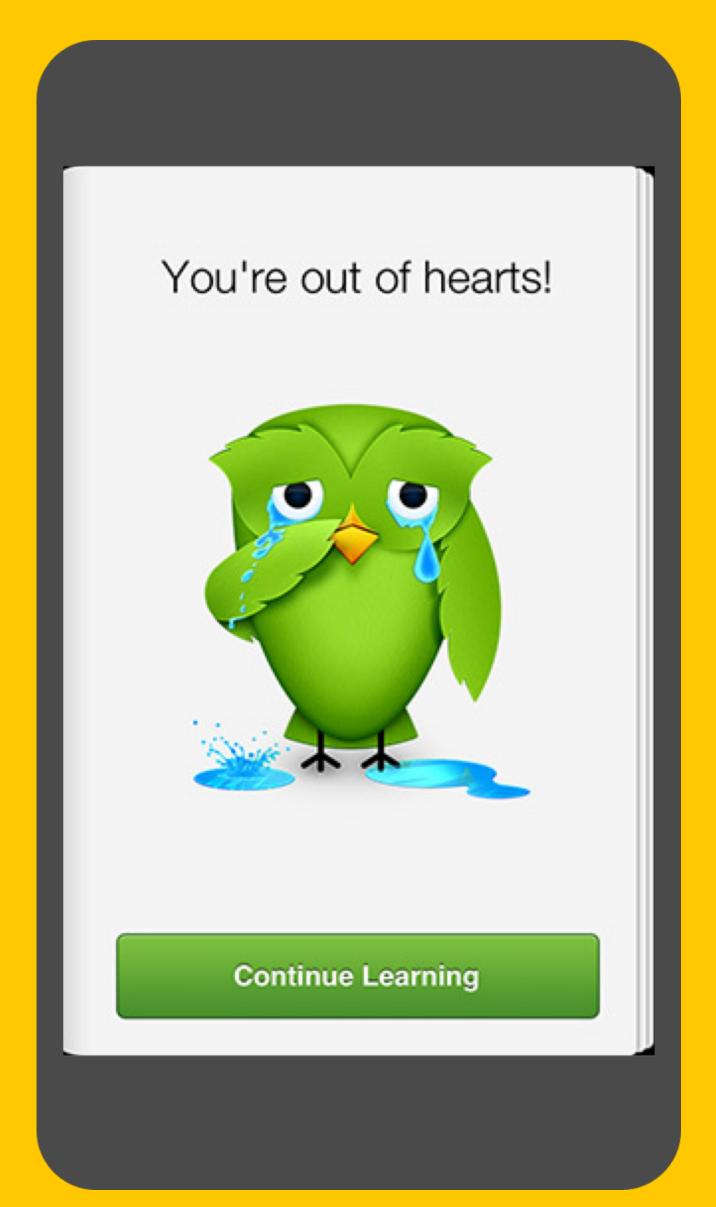
### evolving the brand



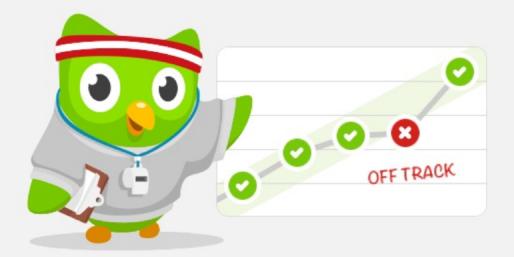


Duo





### Set a daily goal with the Spanish Coach



The Coach will keep you on track, and notify you when you should learn Spanish.

**SET A DAILY GOAL** 

MAYBE LATER

#### duolingo

Free language education for the world.

#### We haven't seen you in a while.



Do you still want to learn a language?

Get back on track!

Take a 5 minute lesson now



jesus christ @duolingo that's one hardcore email campaign

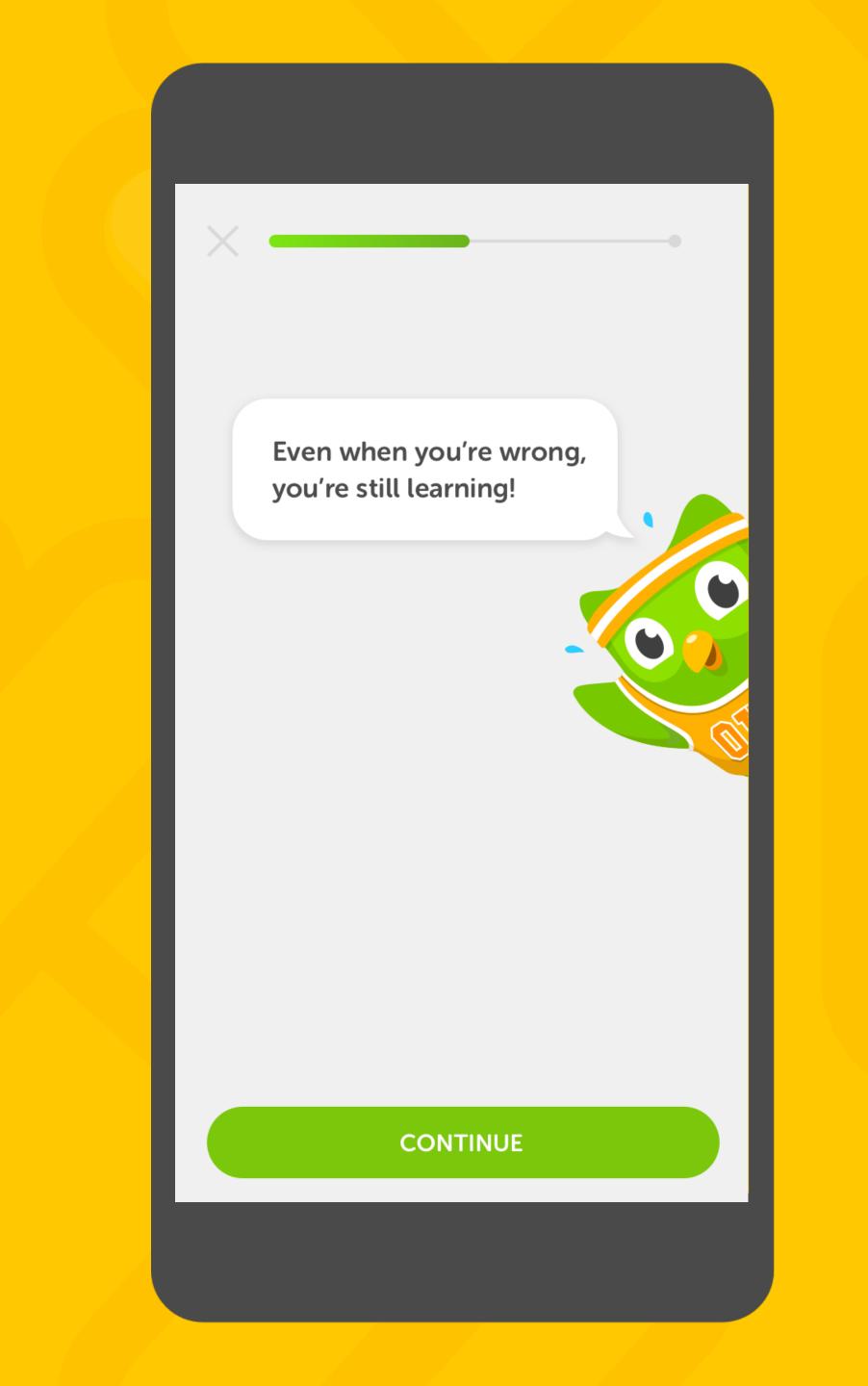
duolingo Free language education for the world.

#### Language Bird is crying.



Learn Italian today or he will eat a poison loaf of bread.

The next email will be a funeral e-vite





mascot



logo



mascot



logo











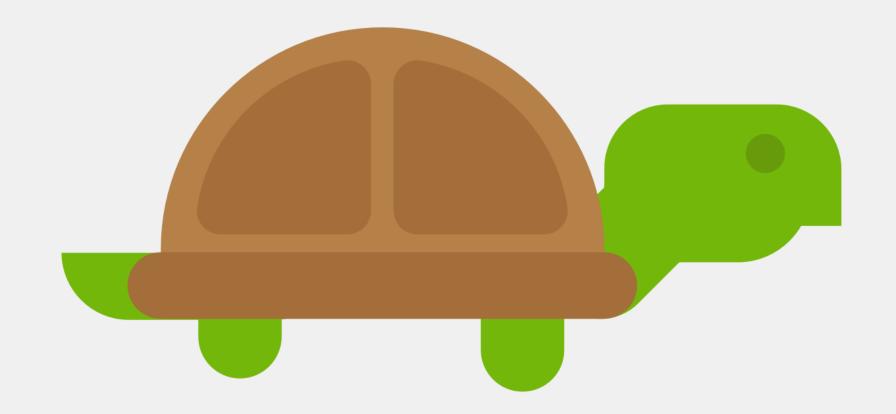




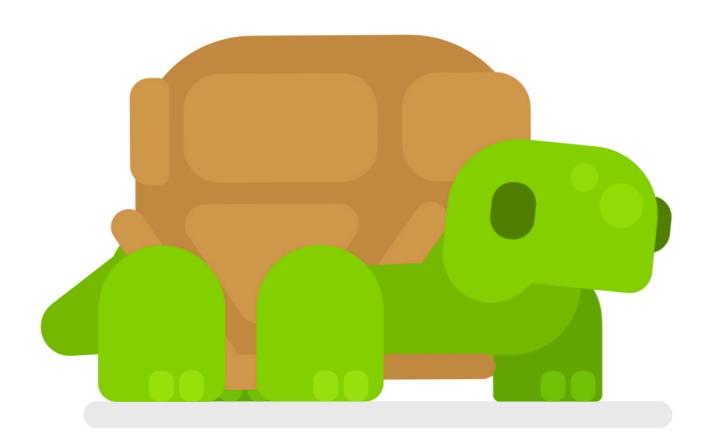




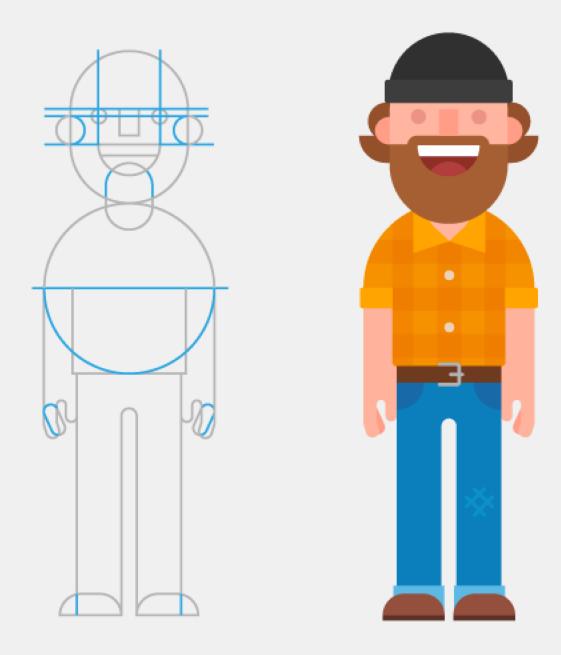




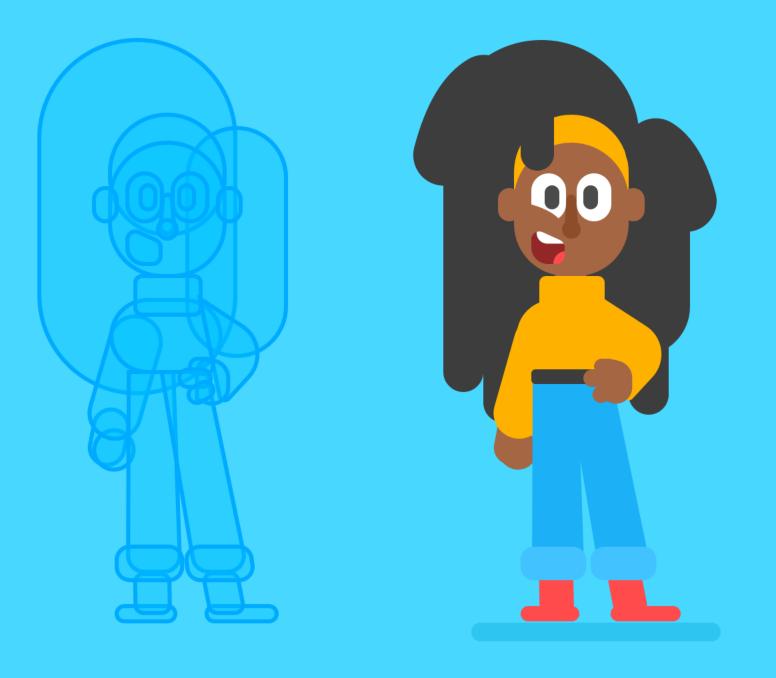
old



new

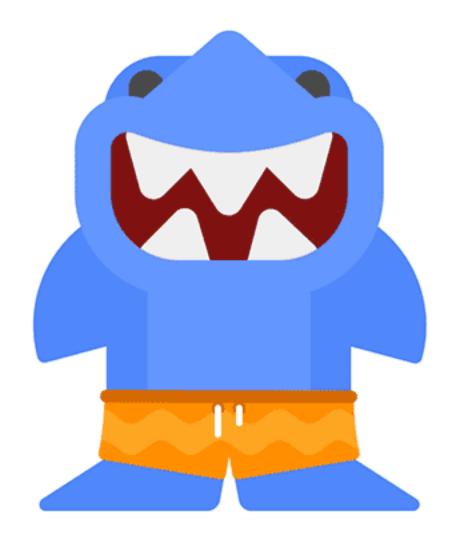


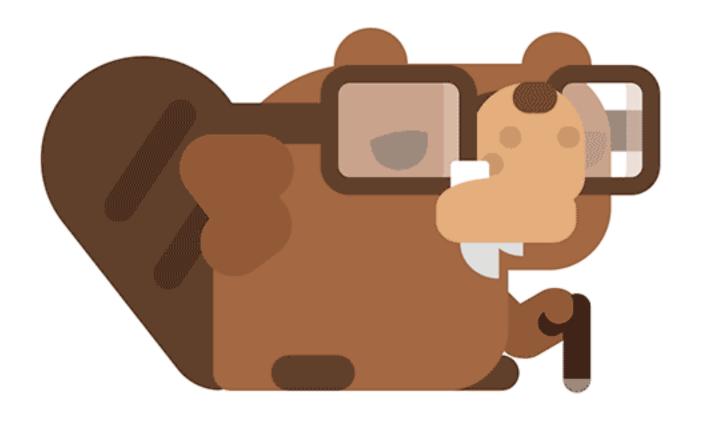
old



new















before



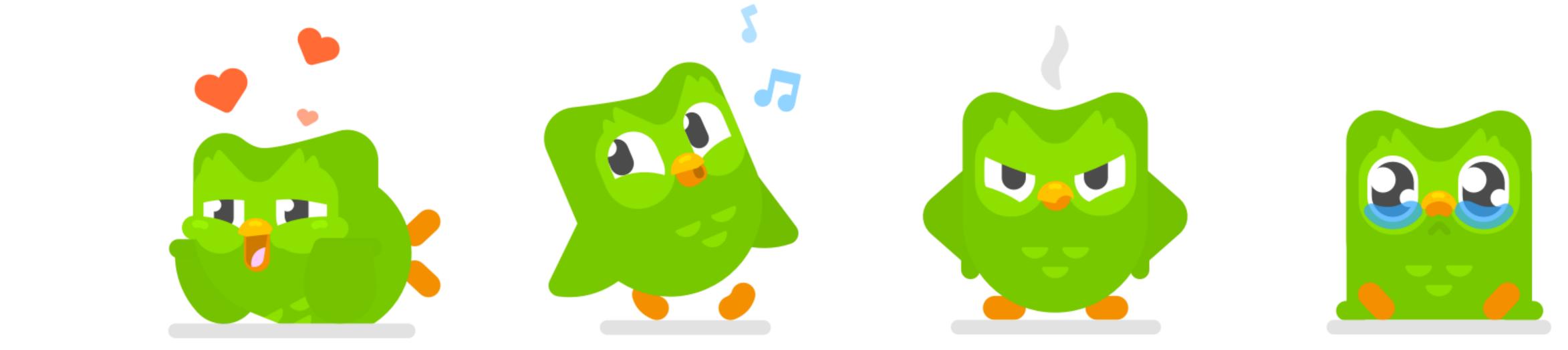
after

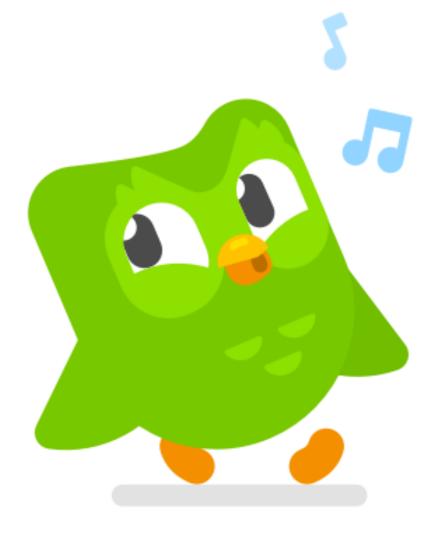


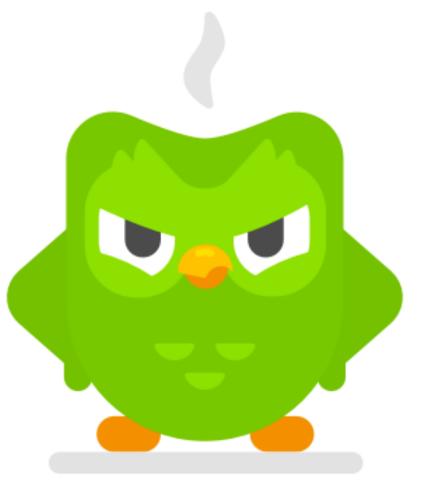














#### duolingo



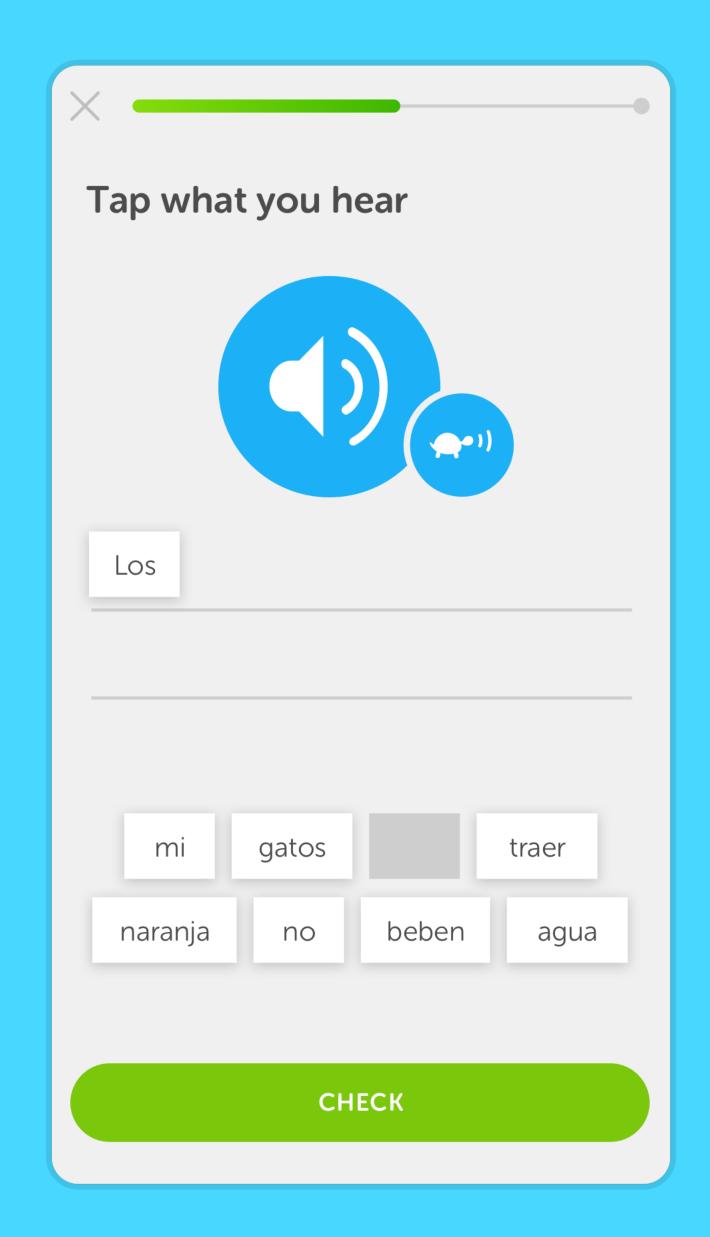
#### We haven't seen you in a while.

Do you still want to learn French? Take a 5 minute lesson now!

**GET BACK ON TRACK** 

















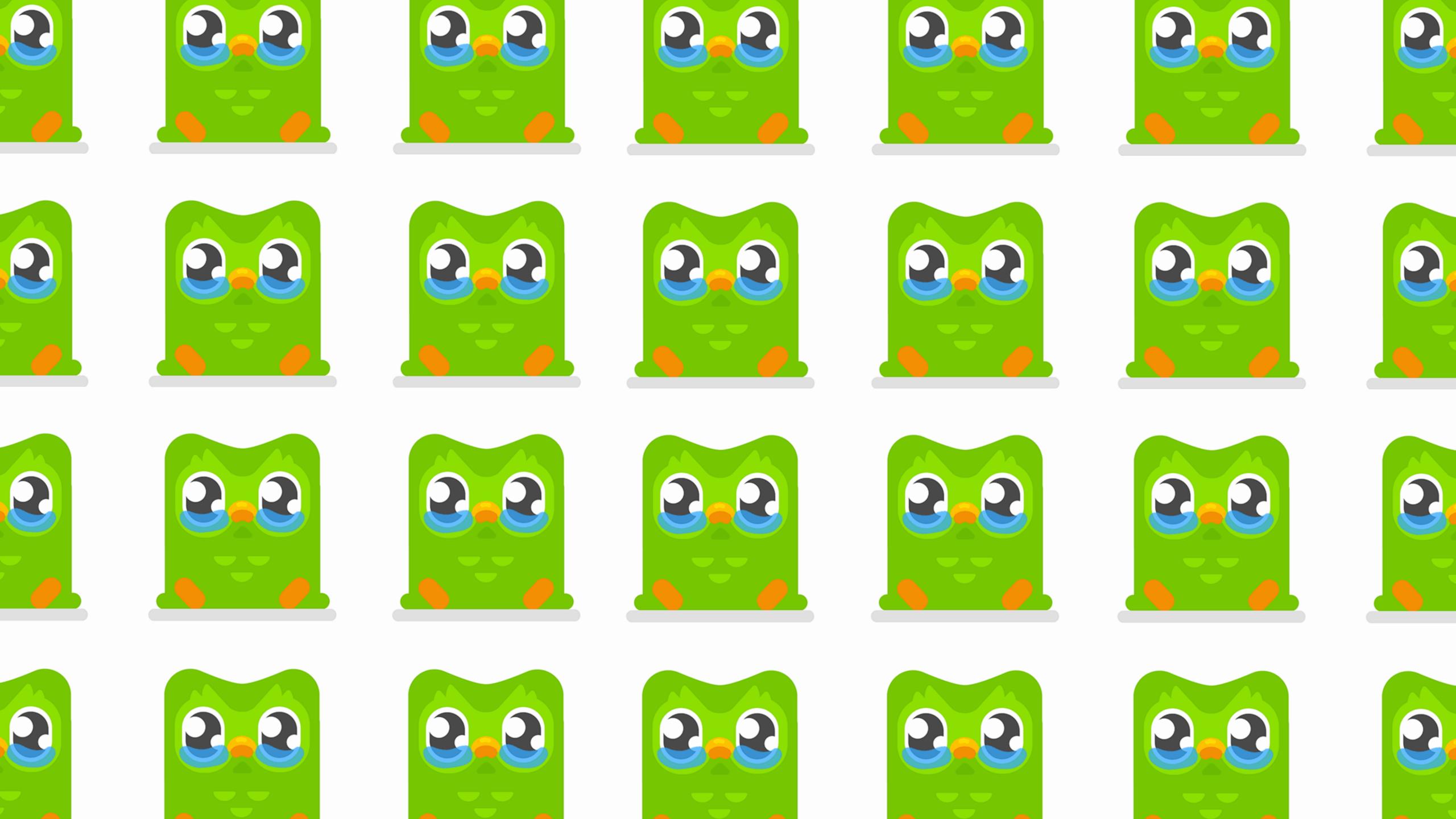




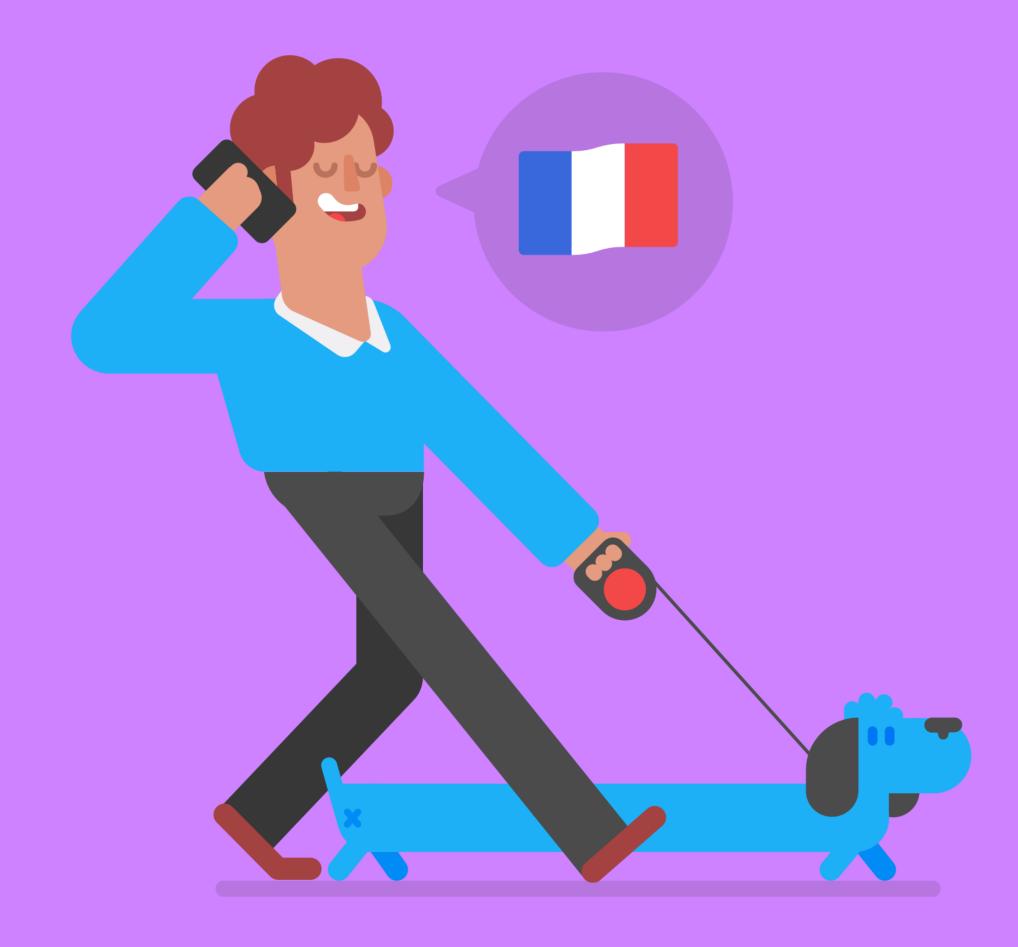


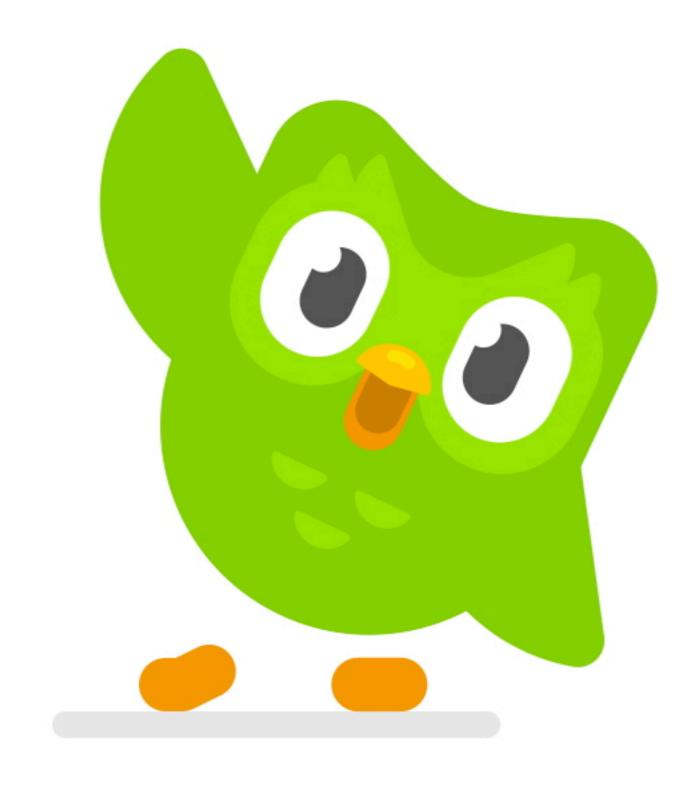
## You reached Level 3 in Basics!

You'll now get harder learning content









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beth chasse twitter.com/justbeth