

I.PAST III.FUTURE

VLAD ZELY MIRO.COM HEAD OF DESIGN 25M USERS 95% OF FORTUNE 100 @ MIRO 300+ Y-O-Y GROWTH 1000+ PEOPLE JOINED A TEAM OF 50+ PEOPLE 11 OFFICES: IN A PHYSICAL SAN FRANCISCO OFFICE SPACE AMSTERDAM LOS ANGELES AT 2017 AS THE FIRST DESIGN LEAD NEW YORK AUSTIN BERLIN CURRENTLY LEADING A TEAM OF 40+ PPL MUNICH PRODUCT DESIGN LONDON CONTENT DESIGN TOKYO DIGITAL DESIGN SYDNEY UX RESEARCH PERM

#### OLDEST STONE TOOLS



### OLDEST STONE TOOLS AGE APPROX. 3.30 MILLION YEARS



OVER 104,000 YEARS OLD OMO KIBISH, ETHIOPIA



BONE NEEDLES
FROM
XIAOGUSHAN,
LIAONING
PROVINCE,
CHINA, ABOUT
30,000-23,000
YEARS OLD

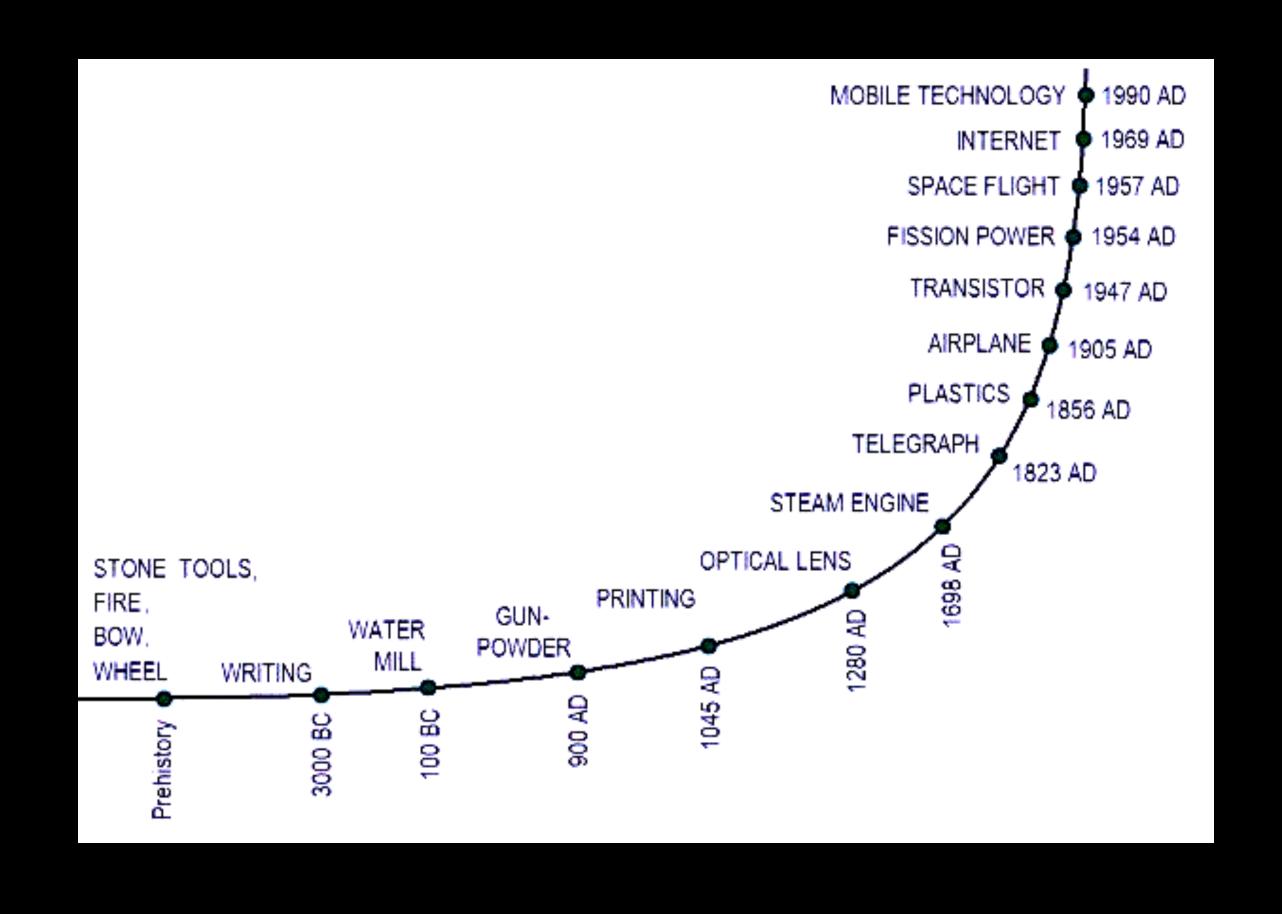


#### THE FRAGMENTS OF POTTERY ARE ABOUT 5,500 YEARS OLD



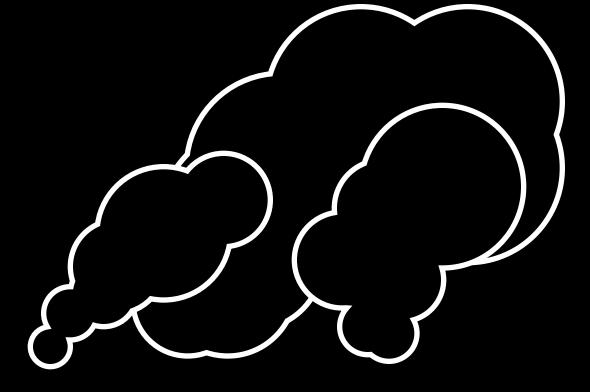
I.PAST WRITING

#### WE SHAPE OUR TOOLS, AND OUR TOOLS SHAPE US

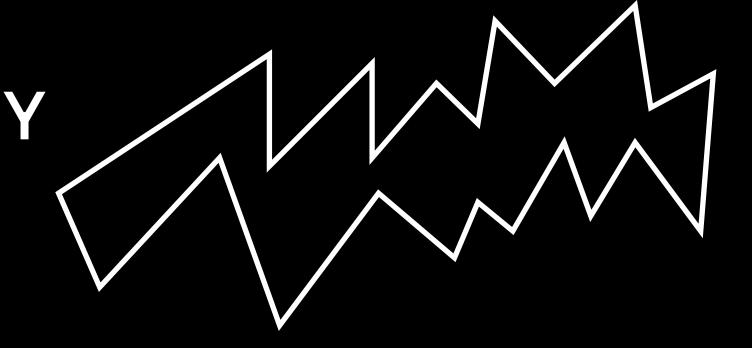


#### I.PAST

STEAM



MECHANIZATION, FACTORIES, STEAM PLANTS, STEAM SHIPS, STEAM TRAINS, EARLY GLOBALIZATION I. STEAM 2. ELECTRICITY



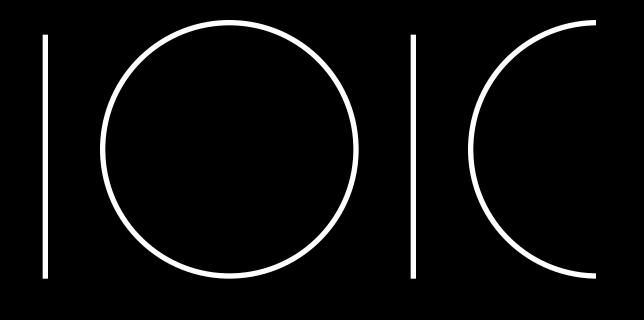
MECHANIZATION, FACTORIES, STEAM PLANTS, STEAM SHIPS, STEAM TRAINS, EARLY GLOBALIZATION ACCESIBLE POWER, LIGTHING, MOTORS, REFRIGERATION, ASSEMBLY LINES, MASS PRODUCTION

steam

2.
ELECTRICITY

MECHANIZATION, FACTORIES, STEAM PLANTS, STEAM SHIPS, STEAM TRAINS, EARLY GLOBALIZATION ACCESIBLE POWER, LIGTHING, MOTORS, REFRIGERATION, ASSEMBLY LINES, MASS PRODUCTION

3. COMPUTING



PERSONAL COMPUTERS, DATA, PROGRAMMING, AUTOMATION, INTERNET, ELECTRONICS, GUI, MOBILE PHONE, EMAIL, WEB

steam

ELECTRICITY

MECHANIZATION, FACTORIES, STEAM PLANTS, STEAM SHIPS, STEAM TRAINS, EARLY GLOBALIZATION ACCESIBLE POWER, LIGTHING, MOTORS, REFRIGERATION, ASSEMBLY LINES, MASS PRODUCTION

5. COMPUTING

4.
CONNECTEDNESS

CYBER SYSTEMS, BIG DATA, AUTONOMOUS MACHINES, AI, SMART TECHNOLOGIES, BIOTECH, ROBOTICS, >>>

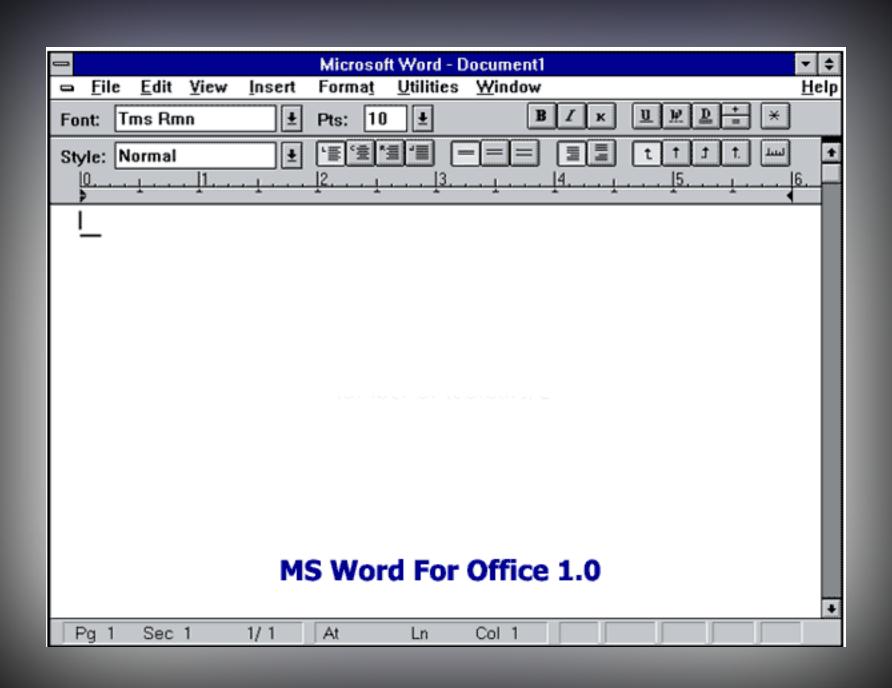
PERSONAL COMPUTERS, DATA, PROGRAMMING, AUTOMATION, INTERNET, ELECTRONICS, GUI, MOBILE PHONE, EMAIL, WEB

# "KNOWLEDGE WORKERS,

PETER DRUCKER

"THE LANDMARKS OF TOMORROW"

"THE MOST VALUABLE ASSET OF A 21ST-CENTURY INSTITUTION, WHETHER BUSINESS OR NON-BUSINESS, WILL BE ITS KNOWLEDGE WORKERS AND THEIR PRODUCTIVITY."



#### I.PAST



Personalized for:

Ref & Pres Library

Apple Computer, Inc.

PCA107000073-629

## Adobe Photoshop Macintosh version 1.0.7

Thomas Knoll, John Knoll, Steve Guttman and Russell Brown

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MacApp™ ©1985, 1986, 1987 Apple Computer, Inc.

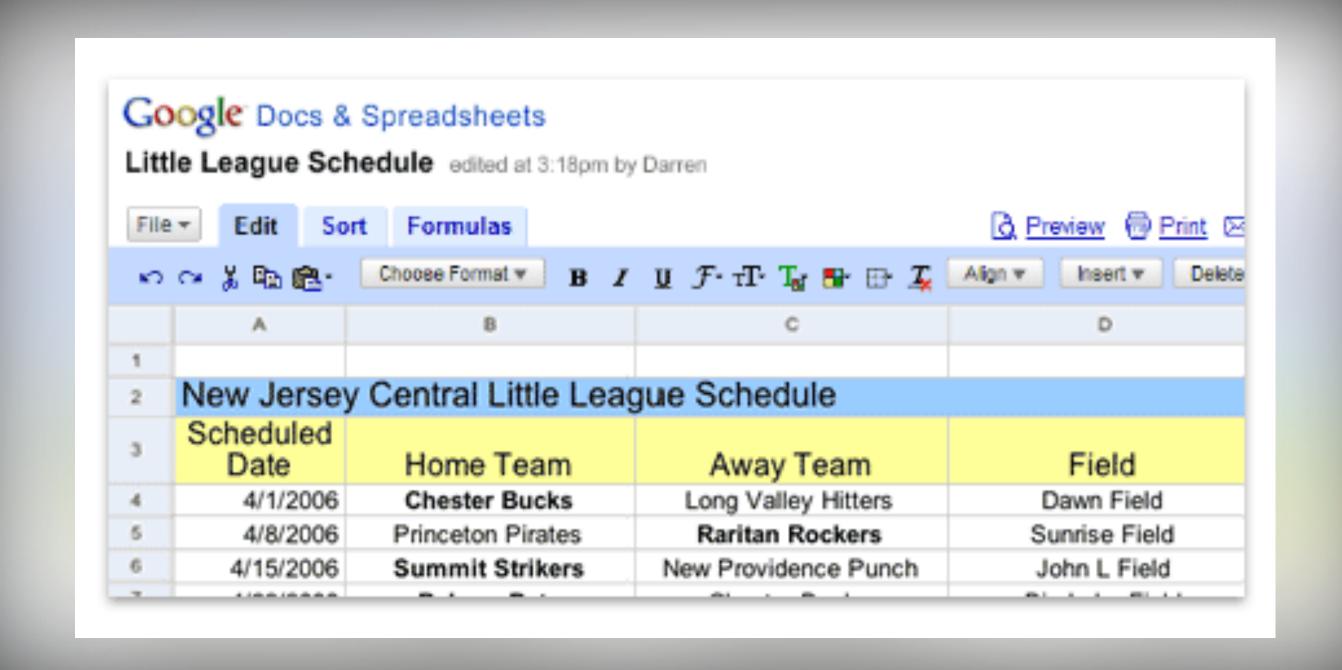
About Plug-Ins/



	elp
Account Sign-up Bonus Get complementary Zig Ziglar tape when you open a SalesForce account by June 30, 1999!	Already a user? Username:
SALESFORCE.COM Highlights Free Membership	Password:  Login now!
Sign up now for the free single user membership. Keep an eye on your sales pipeline to help you manage your individual forecast.  Forecast you company's sales pipeline  Use the advanced team features to forecast your entire organization's sales.	Customer Support Sign Up Products and Services
New to SALESFORCE.COM? Follow me and see what you get. Show me	Search Site Map Problems and Questions Contact Us
Sales Automation for the masses  No longer do you have to choose between low end contact management systems and expensive enterprise Sales Automation packages requiring huge investments of time and money. Sign up now and automate your sales process. It's that easy.	Offers and Promotions  Take the SALESFORCE.COM tour and become eligible to win a copy of
Customer Testimonials  Before I joined SALESFORCE.COM, I thought I was destined to be priced out of sales automation solutions for my company.  — Joe Smoe from Cocomo	Rethinking the Sales Force: Redefining Selling to Create and Capture Customer Value by Rackham and DeVincentis
SALESFORCE.COM allowed me to actually start predicting sales for my company. Trying to organize scraps of paper, emails, phone calls and spreadsheets into some semblance of a forecast was next to impossible.	Sponsorship and Events     Latest issue of Sales & Field Force     Automation
About our security  SALESFORCE.COM has some of the most advanced technology for Web Security. We use Netscape's state-of-the-art Secure Commerce Server technology to secure transactions over the Internet. When you access our site using Netscape Navigator or Microsoft Internet Explorer, this method of security protects your communications through server authentication and data encryption.	Chat with Robert L. Jolles, author of Customer Centered Selling: Eight Steps to Success from the World's Best Sales Force

I.PAST

SALESFORCE









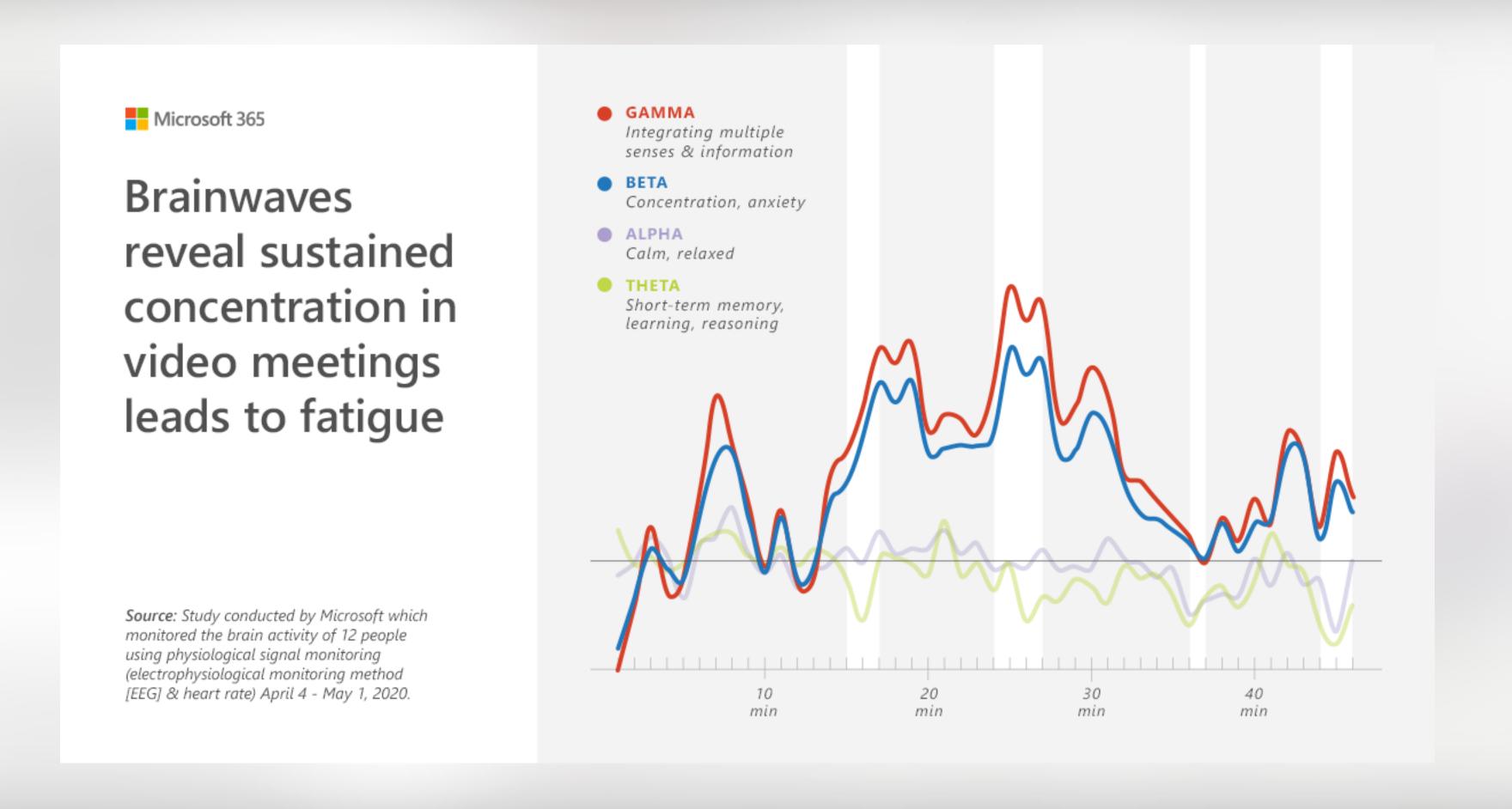


PRE-COVID  $\rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow$  29 SEP 2021  $\rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow$  POST-COVID

PRE-COVID COVID

[1] IN-PERSON / DISTRIBUTED / REMOTE →→→→→→→→ REMOTE [2] WORK-LIFE BALANCE →→→→→→→ ZOOM FATIGUE / BURNOUT

PRE-COVID COVID



[1] IN-PERSON / DISTRIBUTED / REMOTE →→→→→→→→→ REMOTE [2] WORK-LIFE BALANCE →→→→→→→ ZOOM FATIGUE / BURNOUT PRE-COVID

COVID

[1] IN-PERSON / DISTRIBUTED / REMOTE →→→→→→→→→ REMOTE [2] WORK-LIFE BALANCE →→→→→→→→ ZOOM FATIGUE / BURNOUT [3] WELL-ESTABLISHED NORMS →→→→→→→→ NEW PARADIGMS PRE-COVID COVID

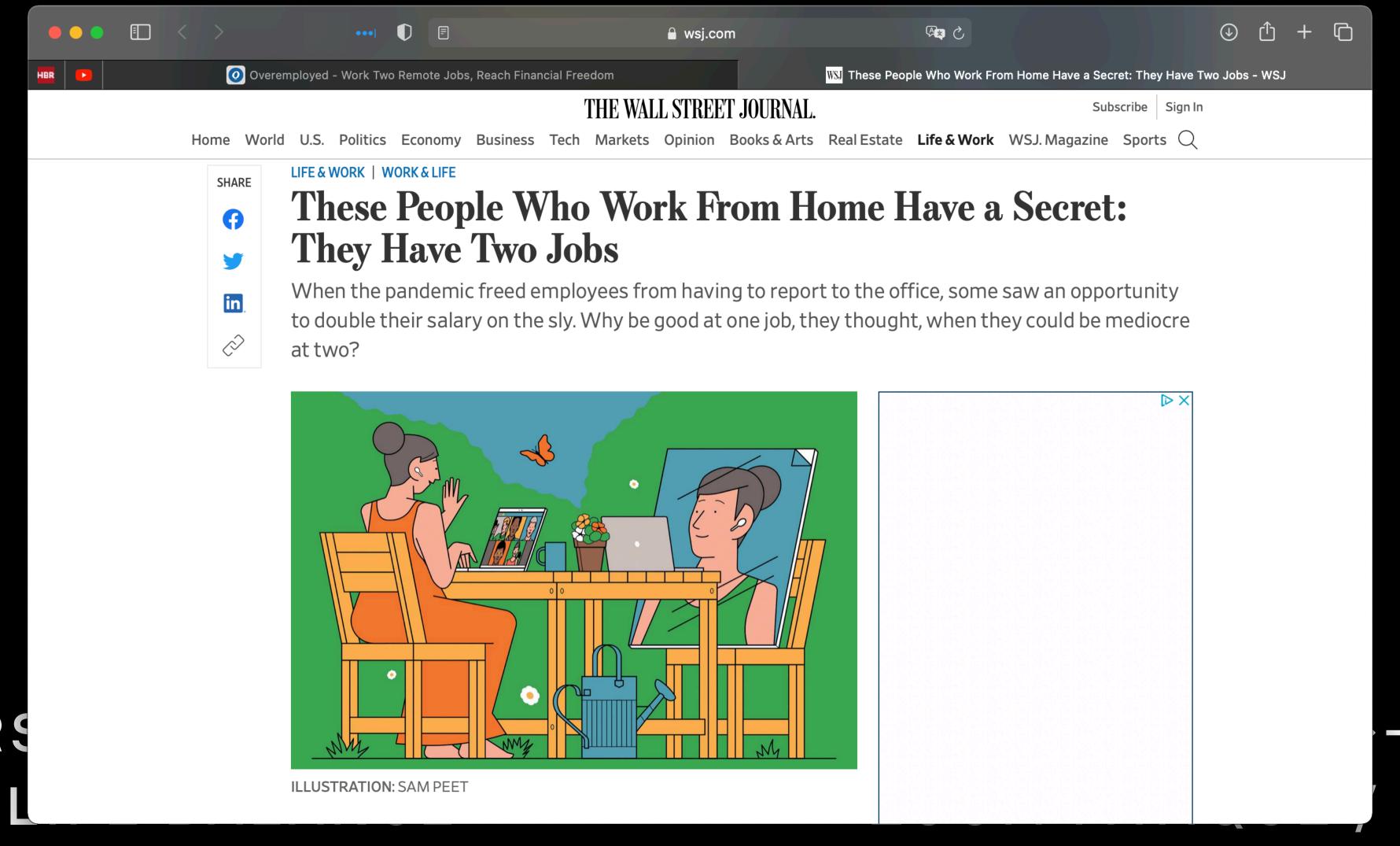


[1] IN-PERSON / DISTRIBUTED / REMOTE →→→→→→→→→ REMOTE [2] WORK-LIFE BALANCE →→→→→→→→ ZOOM FATIGUE / BURNOUT [3] WELL-ESTABLISHED NORMS →→→→→→→→ NEW PARADIGMS

- [2] WORK-LIFE BALANCE →→→→→→→ ZOOM FATIGUE / BURNOUT
- [3] WELL-ESTABLISHED NORMS →→→→→→→→→ NEW PARADIGMS
- [4] LOCAL TALENT POOL  $\rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow$  GLOBAL TALENT MARKET

- [1] IN-PERSON / DISTRIBUTED / REMOTE →→→→→→→→→ REMOTE [2] WORK-LIFE BALANCE →→→→→→→ ZOOM FATIGUE / BURNOUT
- [3] WELL-ESTABLISHED NORMS →→→→→→→→ NEW PARADIGMS
- [4] LOCAL TALENT POOL  $\rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow$  GLOBAL TALENT MARKET
- [5] UNEMPLOYMENT / EMPLOYMENT > > > > OVEREMPLOYMENT

PRE-COVID

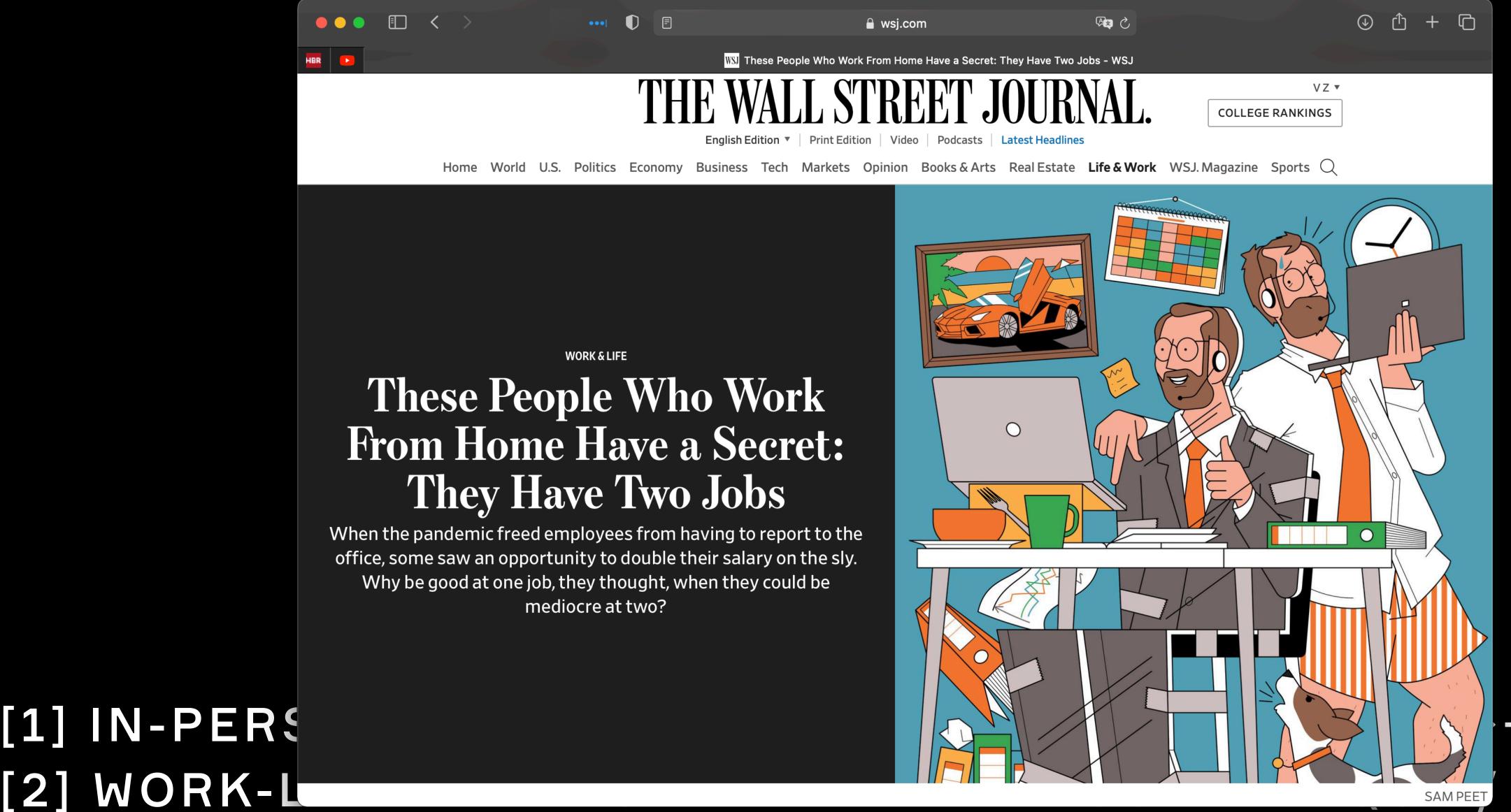


- [2] WORK-L

  BURNOUT

  [3] WELL-ESTABLISHED NORMS →→→→→→→→ NEW PARADIGMS
- [4] LOCAL TALENT POOL  $\rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow$  GLOBAL TALENT MARKET
- [5] UNEMPLOYMENT / EMPLOYMENT > > > > OVEREMPLOYMENT

PRE-COVID



→ REMOTE
BURNOUT

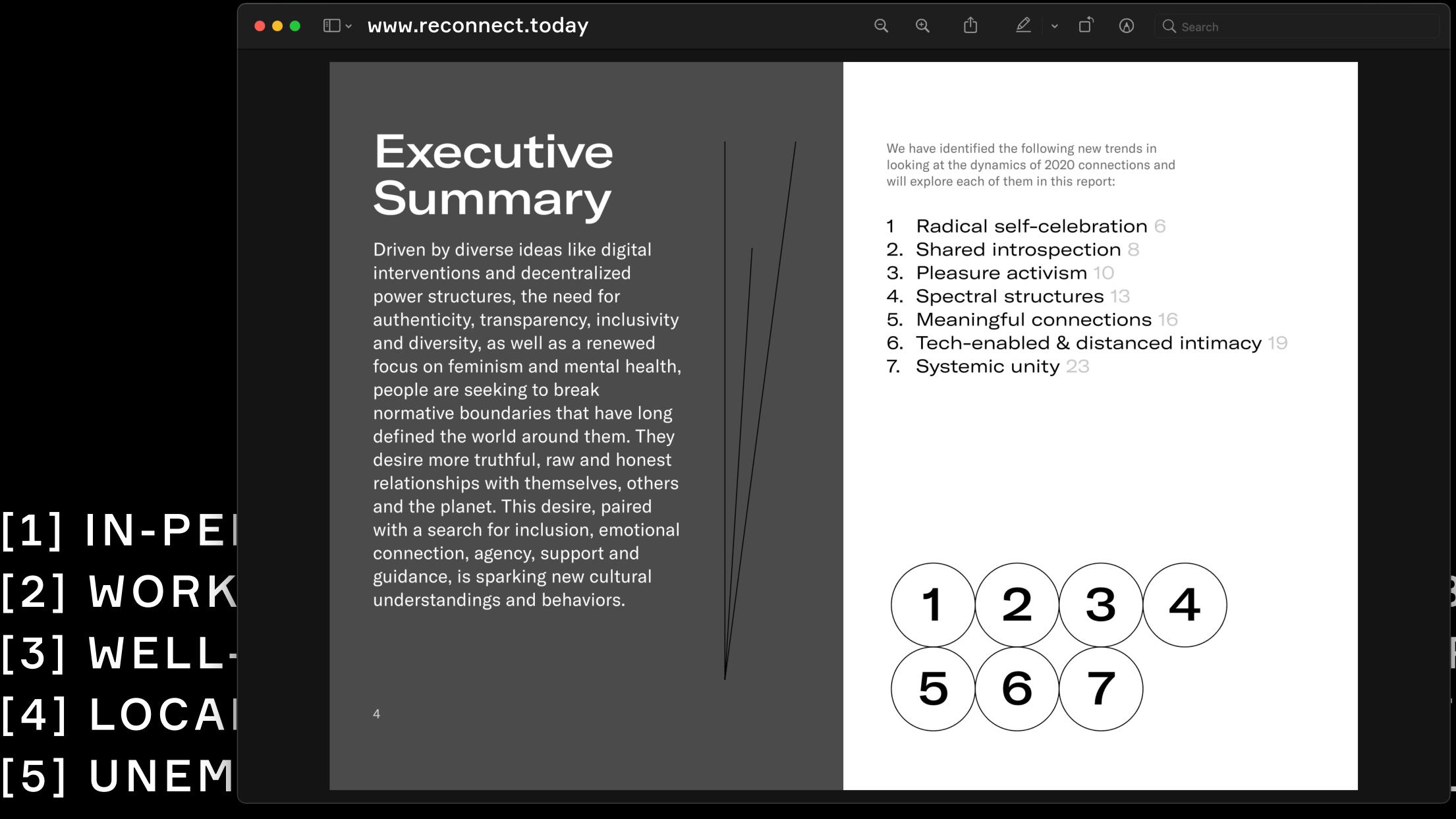
COVID

- [3] WELL-ESTABLISHED NORMS →→→→→→→→→ NEW PARADIGMS [4] LOCAL TALENT POOL →→→→→→→→ GLOBAL TALENT MARKET
- 4] LUCAL TALENT PUUL 77777777 GLUBAL TALENT MARKET
- [5] UNEMPLOYMENT / EMPLOYMENT > > > > OVEREMPLOYMENT

- [2] WORK-LIFE BALANCE →→→→→→→ ZOOM FATIGUE / BURNOUT
- [3] WELL-ESTABLISHED NORMS  $\rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow$  NEW PARADIGMS
- [4] LOCAL TALENT POOL  $\rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow$  GLOBAL TALENT MARKET
- [5] UNEMPLOYMENT / EMPLOYMENT  $\rightarrow$   $\rightarrow$   $\rightarrow$   $\rightarrow$  OVEREMPLOYMENT

- [2] WORK-LIFE BALANCE  $\rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow$  ZOOM FATIGUE / BURNOUT
- [3] WELL-ESTABLISHED NORMS →→→→→→→→→ NEW PARADIGMS
- [4] LOCAL TALENT POOL  $\rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow$  GLOBAL TALENT MARKET

PRE-COVID COVID



REMOTE
3URNOUT
RADIGMS
MARKET
OYMENT

COVID

```
[1] IN-PERSON / DISTRIBUTED / REMOTE →→→→→→→→→ REMOTE
[2] WORK-LIFE BALANCE →→→→→→→→ ZOOM FATIGUE / BURNOUT
[3] WELL-ESTABLISHED NORMS →→→→→→→→ NEW PARADIGMS
[4] LOCAL TALENT POOL →→→→→→→→ GLOBAL TALENT MARKET
[5] UNEMPLOYMENT / EMPLOYMENT →→→→→→ OVEREMPLOYMENT
[6] PHYSICAL →→→→→→→→→→→→→→→→→→→→→ DIGITAL
[7] SOCIAL CONNECTIONS →→→→→→→→→→→→→→
```

PRE-COVID COVID

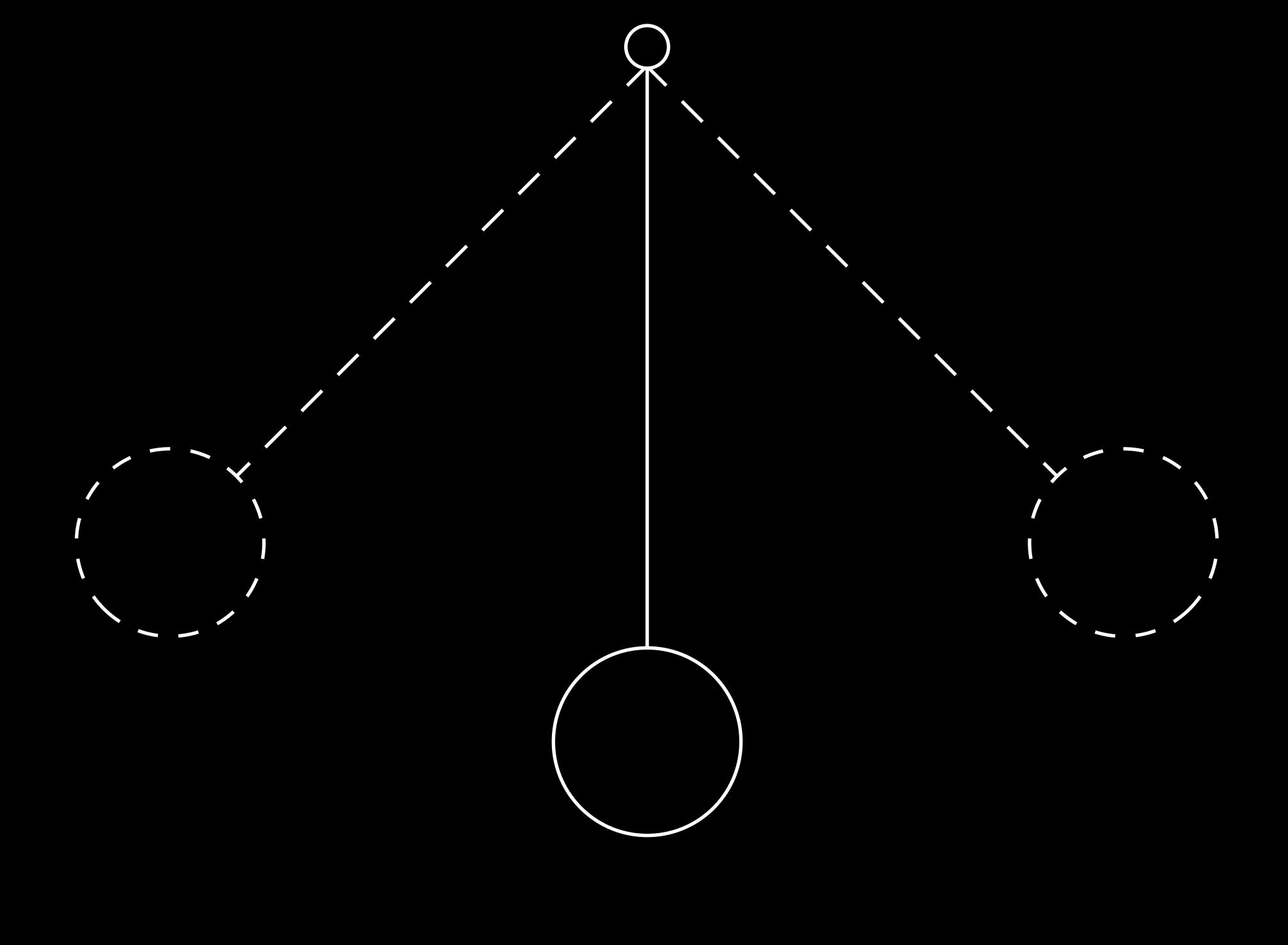


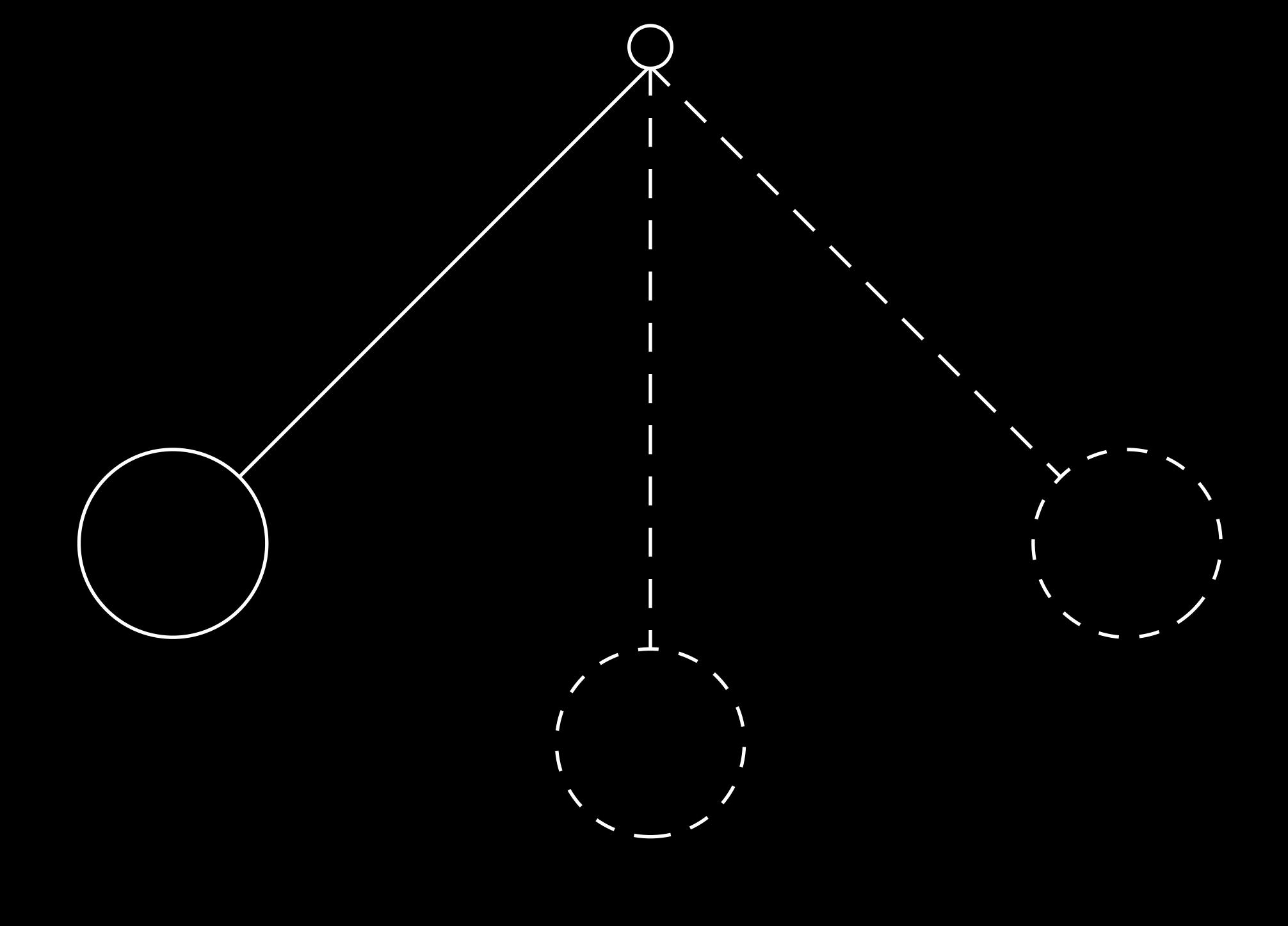
[1] IN-PERSON / DISTRIBUTED / REMOTE →→→→→→→→ REMOTE
[2] WORK-LIFE BALANCE →→→→→→→→ ZOOM FATIGUE / BURNOUT
[3] WELL-ESTABLISHED NORMS →→→→→→→ REW PARADIGMS
[4] LOCAL TALENT POOL →→→→→→→→ GLOBAL TALENT MARKET
[5] UNEMPLOYMENT / EMPLOYMENT →→→→→ OVEREMPLOYMENT
[6] PHYSICAL →→→→→→→→→→→→→→→→→→→→ DIGITAL
[7] SOCIAL CONNECTIONS →→→→→→→→→→→→→→

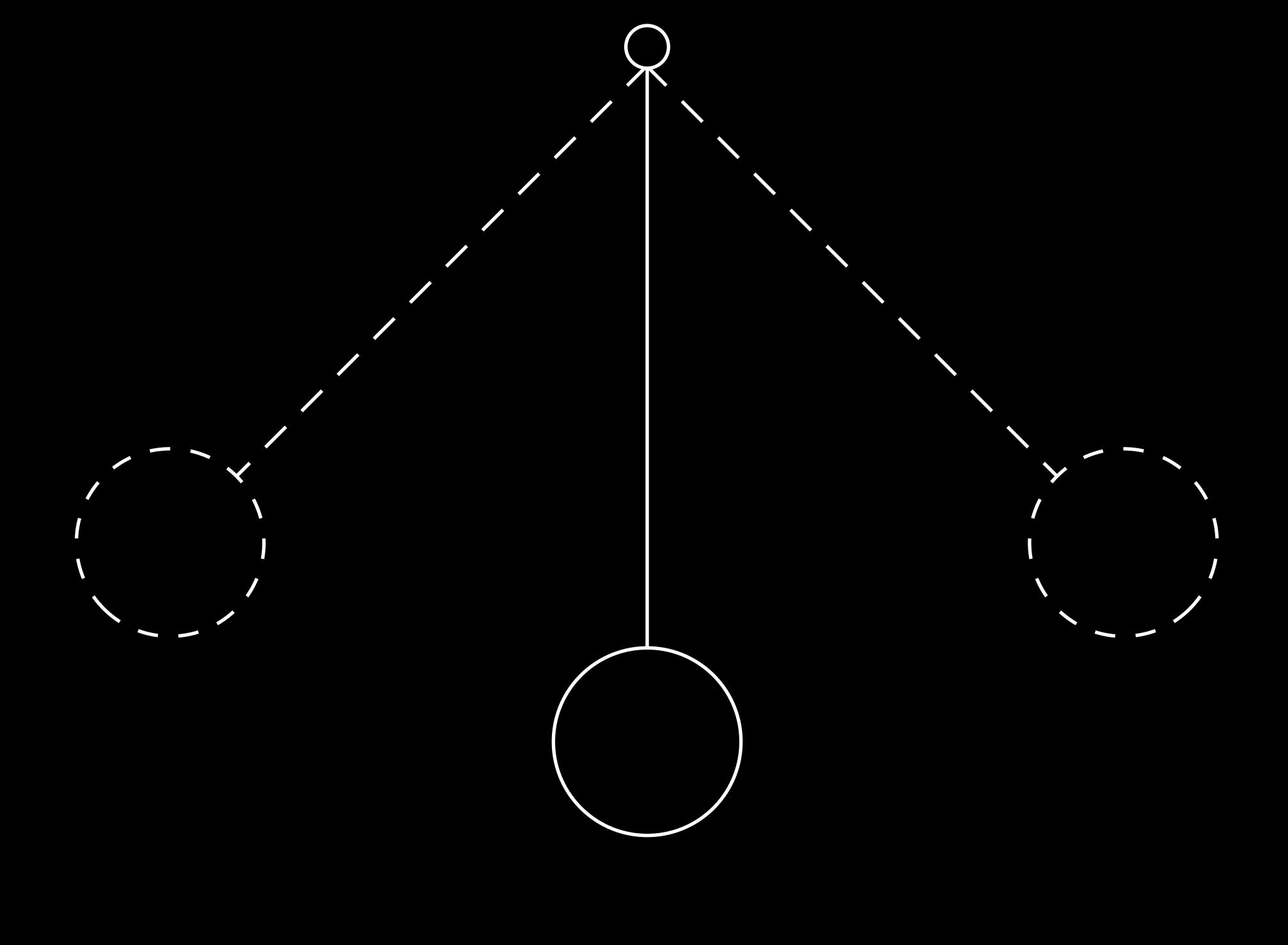
[9] RECOMMENDATIONS  $\rightarrow \rightarrow REGULATIONS$ 

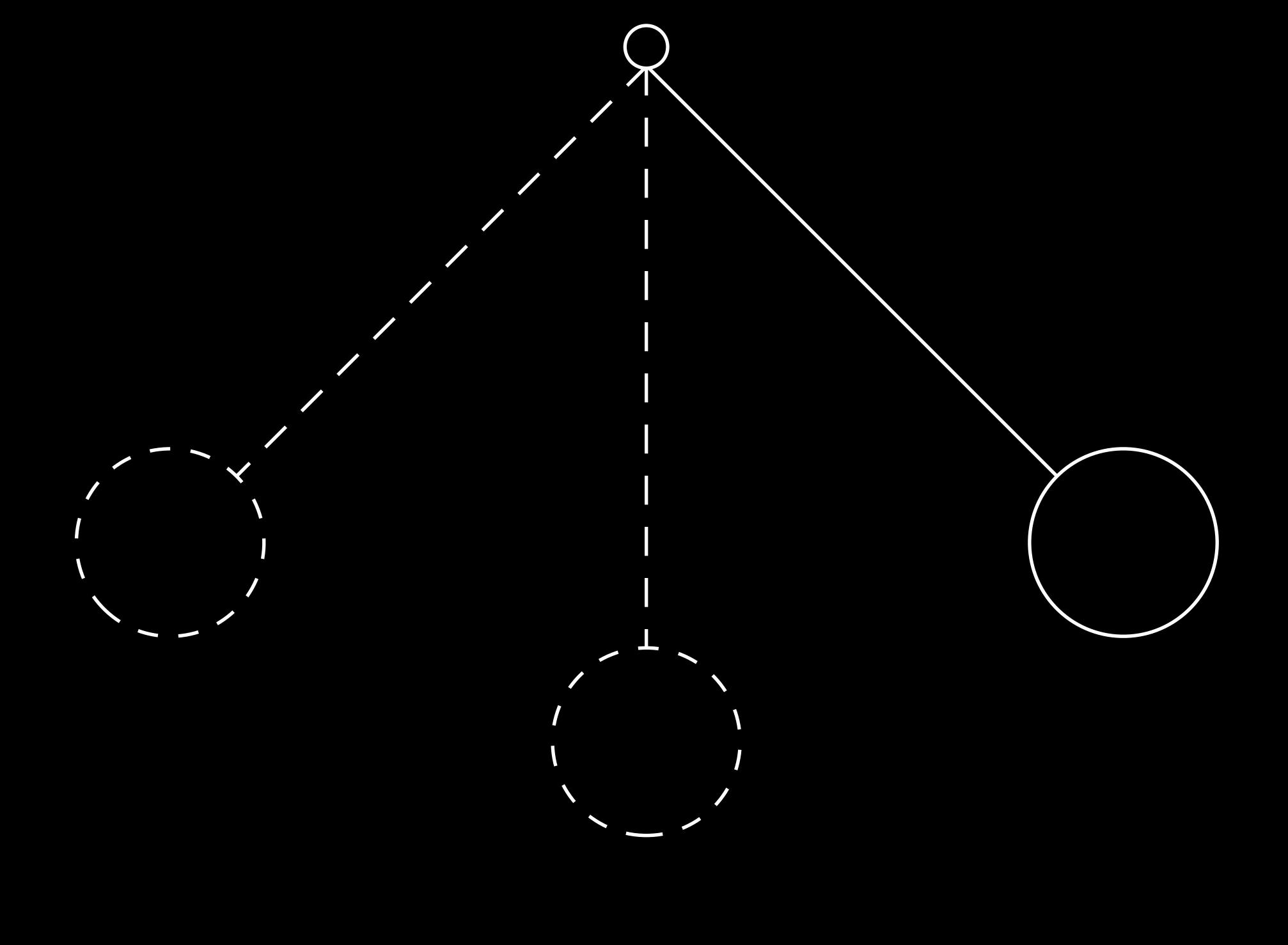
PRE-COVID COVID

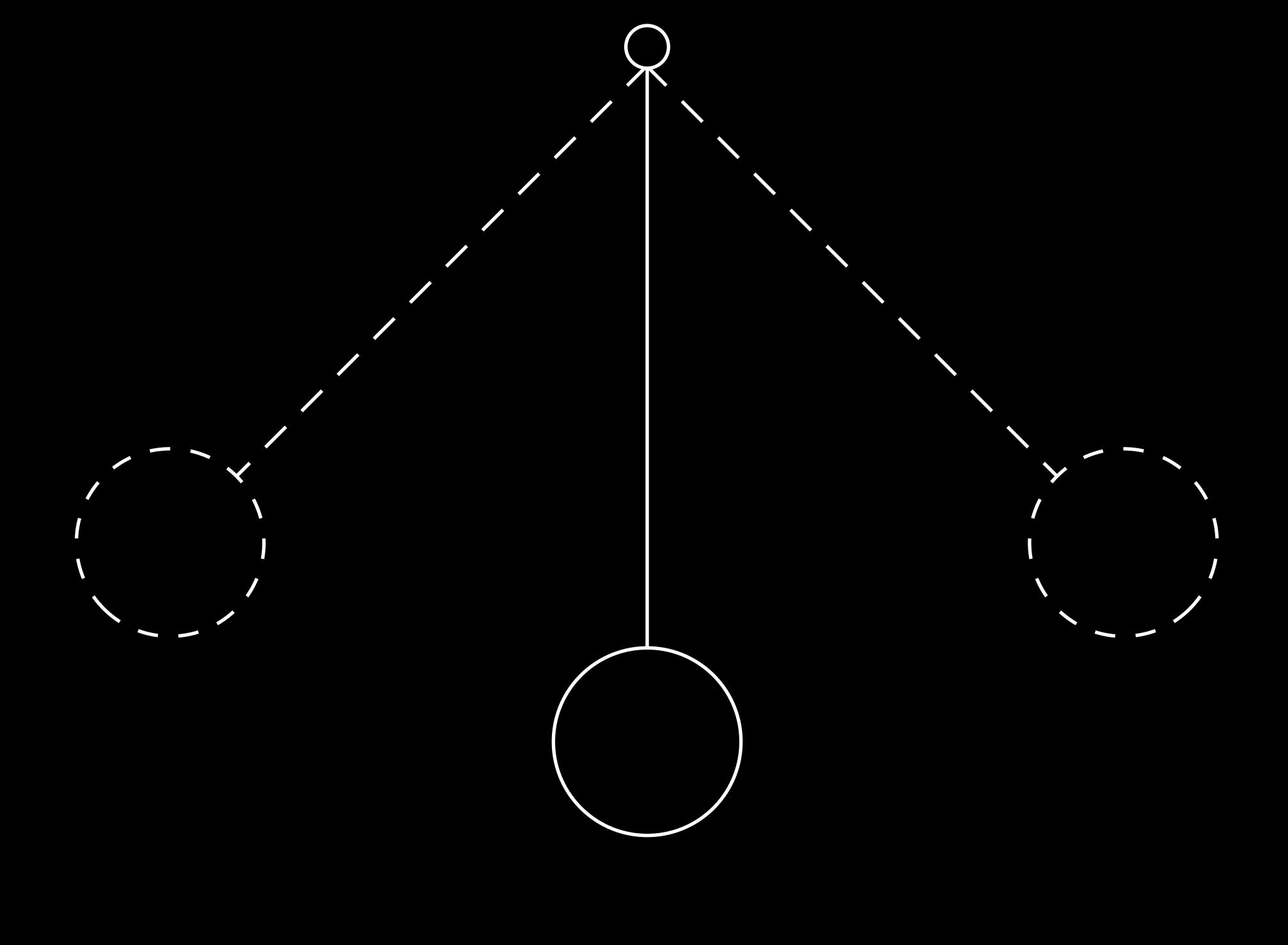
```
[2] WORK-LIFE BALANCE >>>>>>> ZOOM FATIGUE / BURNOUT
[3] WELL-ESTABLISHED NORMS >>>>>>>>> NEW PARADIGMS
[4] LOCAL TALENT POOL \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow \rightarrow GLOBAL TALENT MARKET
[5] UNEMPLOYMENT / EMPLOYMENT \rightarrow \rightarrow \rightarrow \rightarrow OVEREMPLOYMENT
```









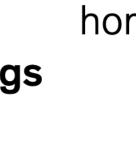


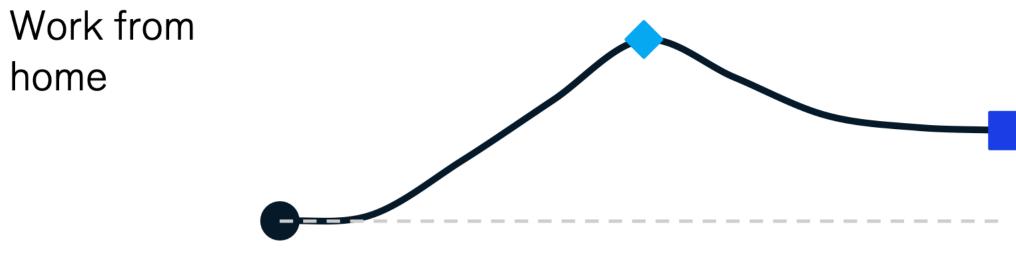
# COVID-19 trend Remote work,

## Evolution of demand over pandemic period, illustrative

## Reasons why trend may or may not stick after pandemic

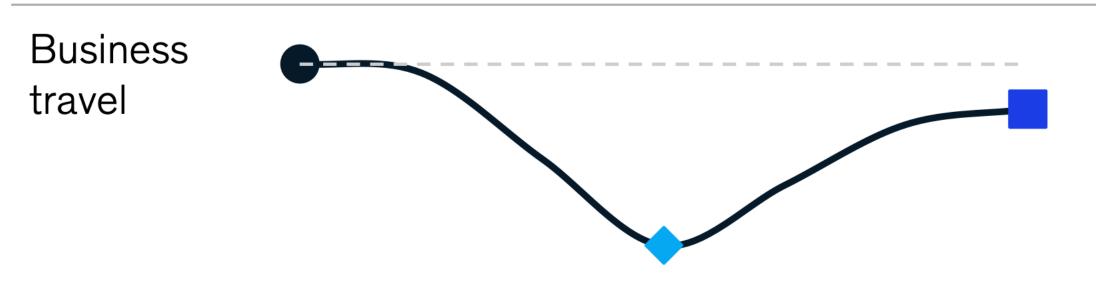
#### Remote work, travel, and virtual meetings





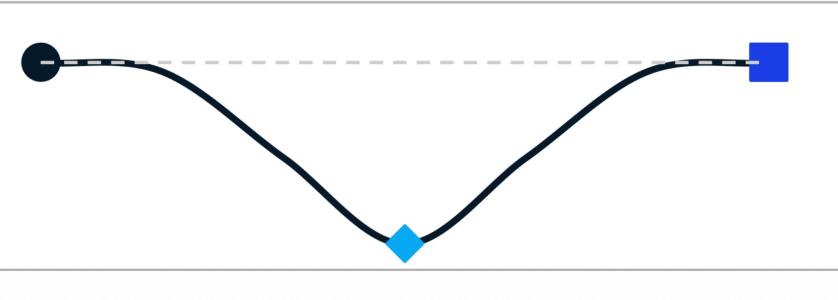
- Flexibility for workers
- Cost savings for companies
- But some tasks more effective in person





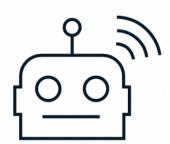
- Videoconferencing and other digital tools available as alternatives
- Cost savings for companies
- Carbon reduction goals of companies

Leisure travel

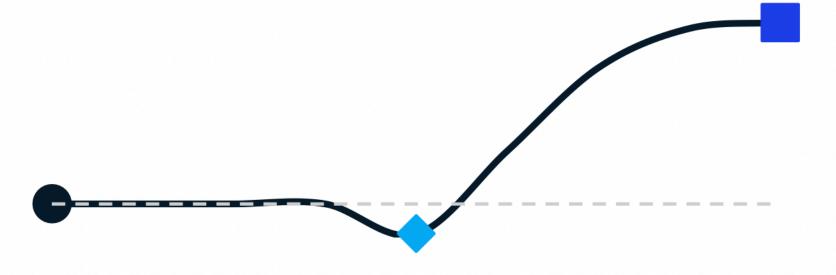


- Streaming and virtual tourism inadequate substitutes
- Leisure travel in China has surpassed prepandemic level

## Automation and Al



Automation adoption



- Reasons for potential acceleration:
  - Reduce workplace density
  - Cope with demand variability
  - Improve efficiency and speed
  - Offer contact-free services

younger ages

#### **Evolution of demand** Reasons why trend may or may not **COVID-19 trend** over pandemic period, illustrative stick after pandemic Convenience for consumers E-commerce E-commerce and virtual Surge in new users during pandemic penetration transactions Rising adoption of digital payments during the pandemic Restaurant Convenience for consumers, replacing some home cooking and meals out delivery But also return to dining in restaurants once health concerns wane Online Convenience for consumers Surge in new users during pandemic grocery Efficiency for grocers shopping Some return to in-person shopping, such as handpicking and selecting produce Online Corporate training and postsecondary education education move to hybrid model But online schooling ineffective for



#### DISCLAIMER: NO ONE KNOWS THE FUTURE

# MCKINSEY'S RESEARCH IDENTIFIED 56 FOUNDATIONAL SKILLS THAT WILL HELP CITIZENS THRIVE IN THE FUTURE OF WORK.

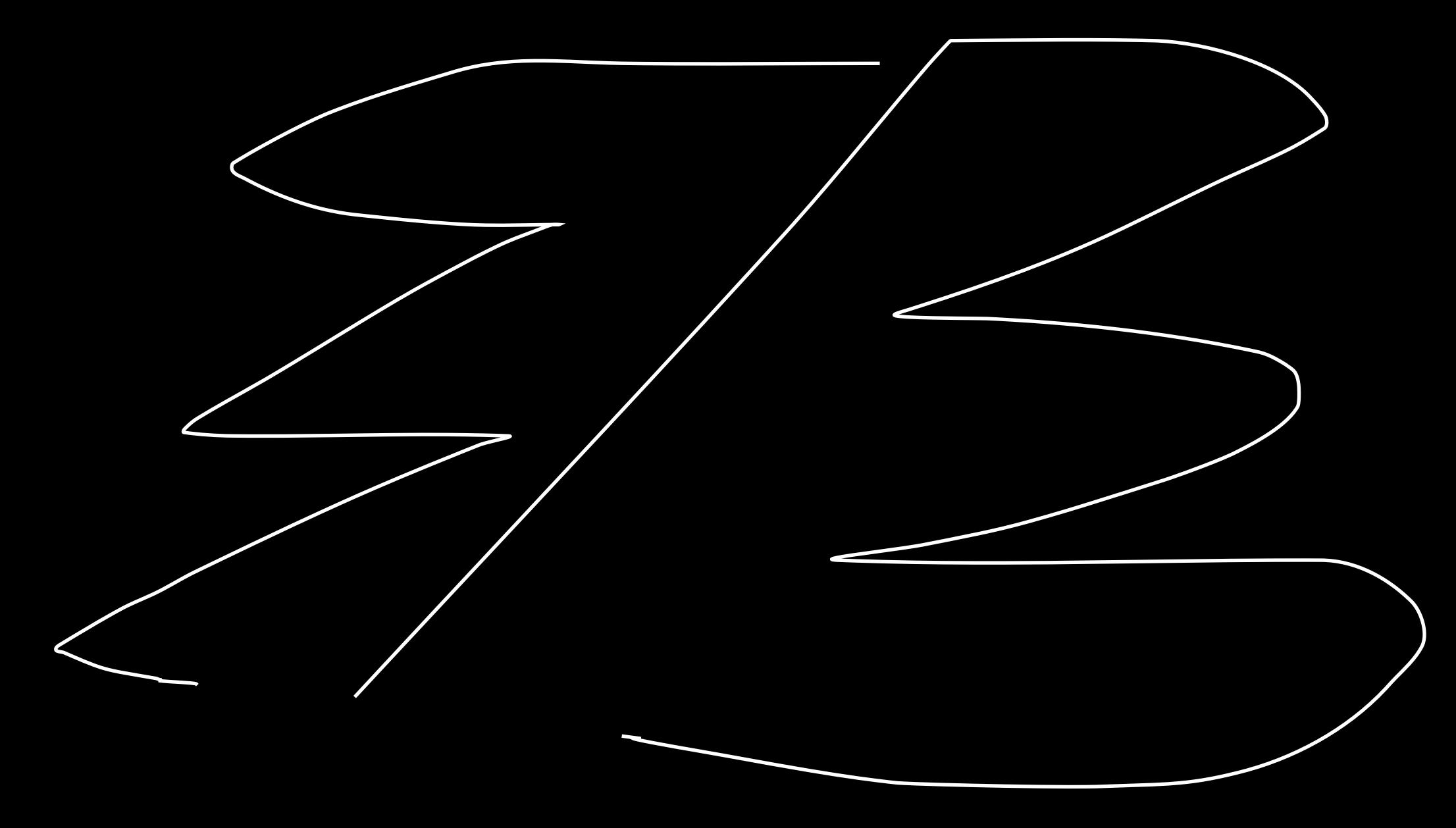
2.

INTERPERSONAL

3. SELF-LEADERSHIP 4.

DIGITAL

GOGNITIVE



1.1 Critical thinking

1.3 Communication

1.2 Planning and ways of working

#### 1.1 Critical thinking

- Structured problem solving
- Logical reasoning
- Understanding biases
- Seeking relevant information

#### 1.3 Communication

#### 1.2 Planning and ways of working

#### 1.1 Critical thinking

- Structured problem solving
- Logical reasoning
- Understanding biases
- Seeking relevant information

## 1.2 Planning and ways of working

- Work-plan development
- Time management and
- prioritization
- Agile thinking

#### 1.3 Communication

#### 1.1 Critical thinking

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- Logical reasoning
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#### 1.3 Communication

- Storytelling and public speaking
- Asking the right questions
- Synthesizing messages
- Active listening

#### 1.1 Critical thinking

- Structured problem solving
- Logical reasoning
- Understanding biases
- Seeking relevant information

#### 1.2 Planning and ways of working

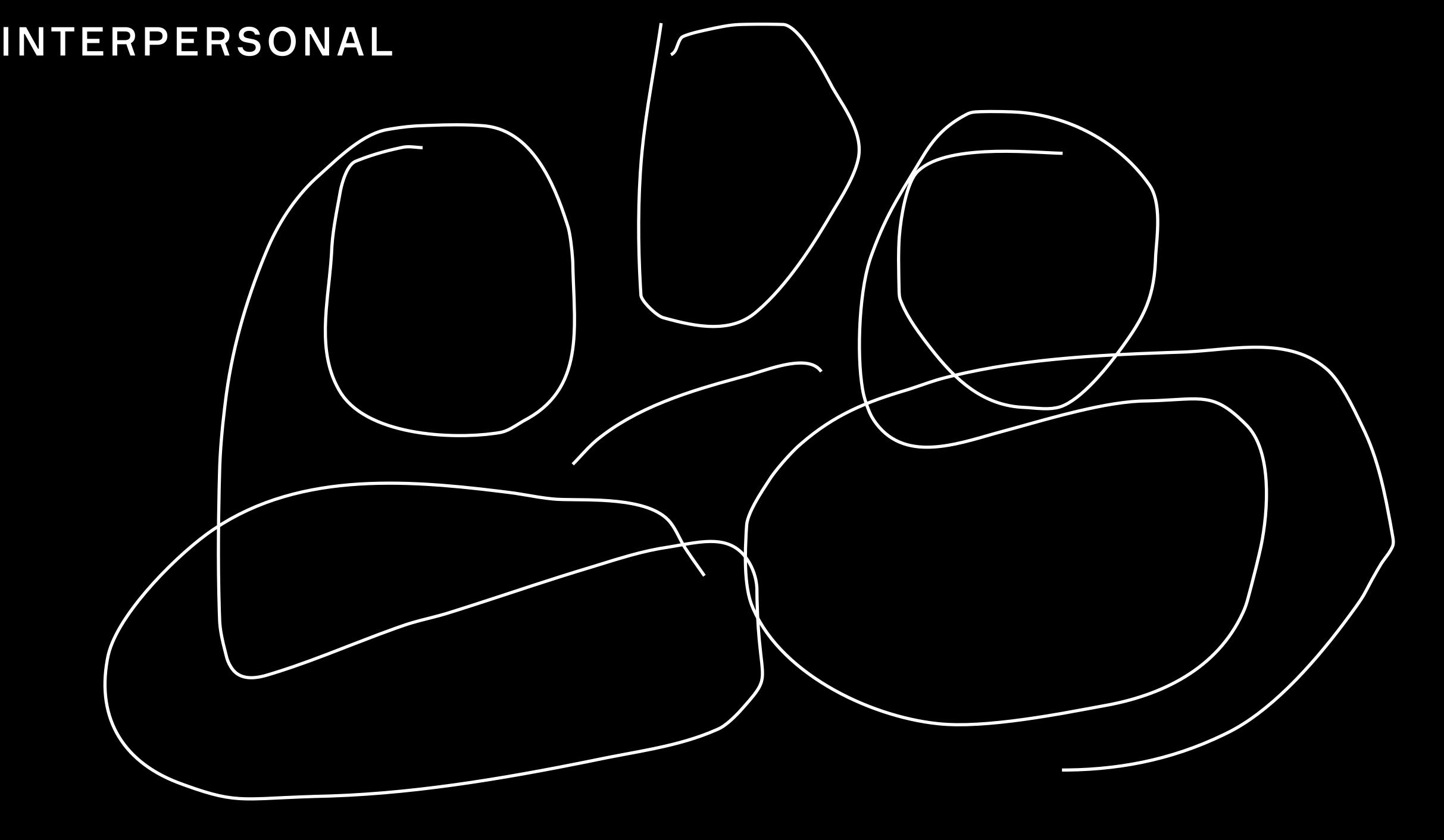
- Work-plan development
- Time management and
- prioritization
- Agile thinking

#### 1.3 Communication

- Storytelling and public speaking
- Asking the right questions
- Synthesizing messages
- Active listening

- Creativity and imagination
- Translating knowledge to different contexts
- Adopting a different perspective
- Adaptability
- Ability to learn

2.



2.1 Mobilizing systems

2.3 Teamwork effectiveness

2.2 Developing relationships

#### 2.1 Mobilizing systems

- Role modeling
- Win-win negotiations
- Crafting an inspiring vision
- Organizational awareness

#### 2.2 Developing relationships

#### 2.3 Teamwork effectiveness

#### 2.1 Mobilizing systems

- Role modeling
- Win-win negotiations
- Crafting an inspiring vision
- Organizational awareness

#### 2.2 Developing relationships

- Empathy
- Inspiring trust
- Humility
- Sociability

#### 2.3 Teamwork effectiveness

#### 2.1 Mobilizing systems

- Role modeling
- Win-win negotiations
- Crafting an inspiring vision
- Organizational awareness

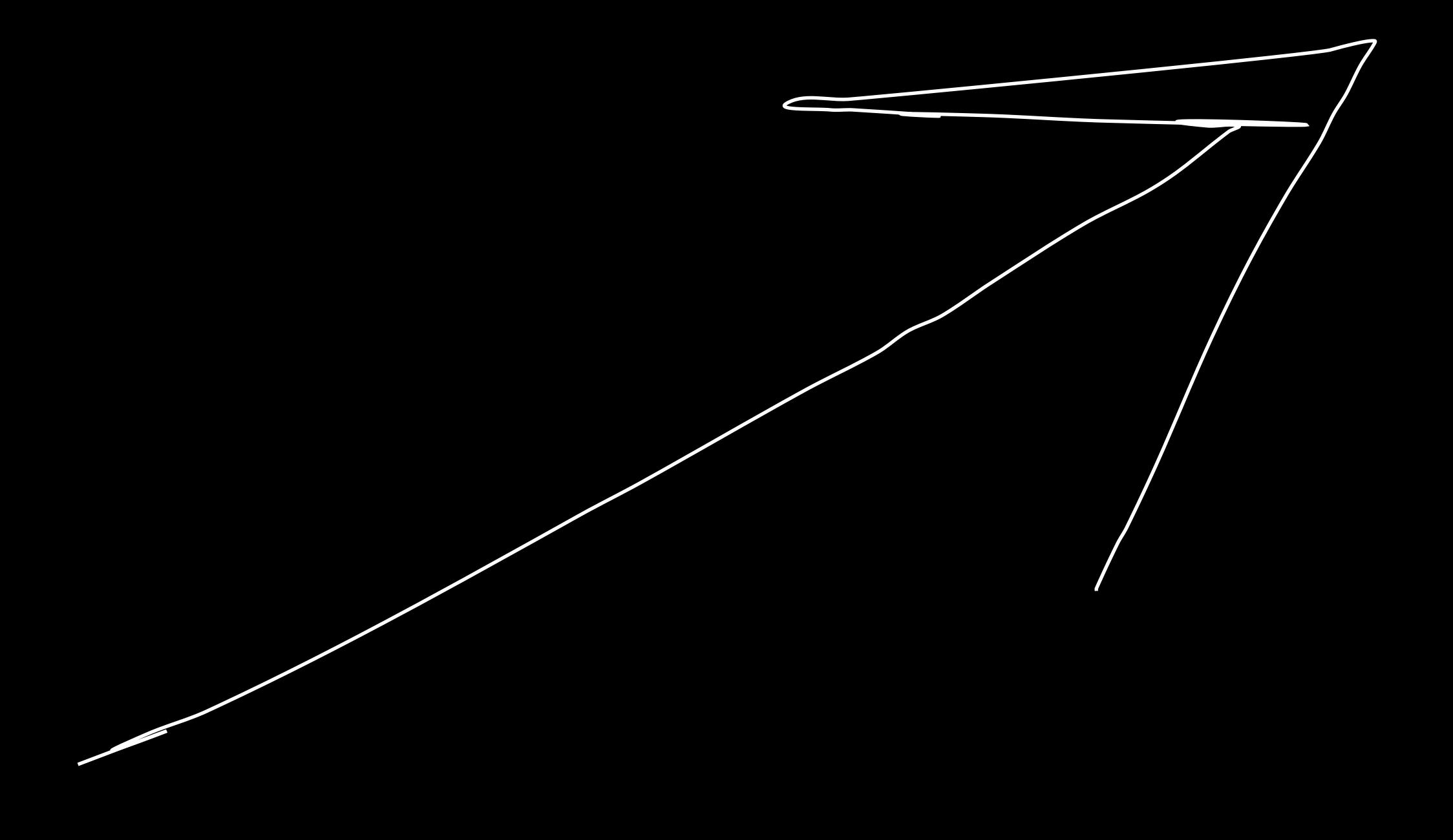
#### 2.2 Developing relationships

- Empathy
- Inspiring trust
- Humility
- Sociability

#### 2.3 Teamwork effectiveness

- Fostering inclusiveness
- Motivating differentpersonalities
- Resolving conflicts
- Collaboration
- Coaching
- Empowering

SELF-LEADERSHIP



3. SELF-LEADERSHIP

3.1 Entrepreneurship

3.3 Self-awareness and self-management

3.2 Goals achievement

### SELF-LEADERSHIP

3.

#### 3.1 Entrepreneurship

- Courage and risk-taking
- Energy, passion,
- Driving change and innovation and optimism
- Breaking orthodoxies

#### 3.2 Goals achievement

# 3.3 Self-awareness and self-management

## SELF-LEADERSHIP

3.

#### 3.1 Entrepreneurship

- Courage and risk-taking
- Energy, passion,
- Driving change and innovation and optimism
- Breaking orthodoxies

#### 3.2 Goals achievement

- Ownership and decisiveness
- Grit and persistence
- Achievement orientation
- Coping with uncertainty
- Self-development

# 3.3 Self-awareness and self-management

3.

#### SELF-LEADERSHIP

#### 3.1 Entrepreneurship

- Courage and risk-taking
- Energy, passion,
- Driving change and innovation and optimism
- Breaking orthodoxies

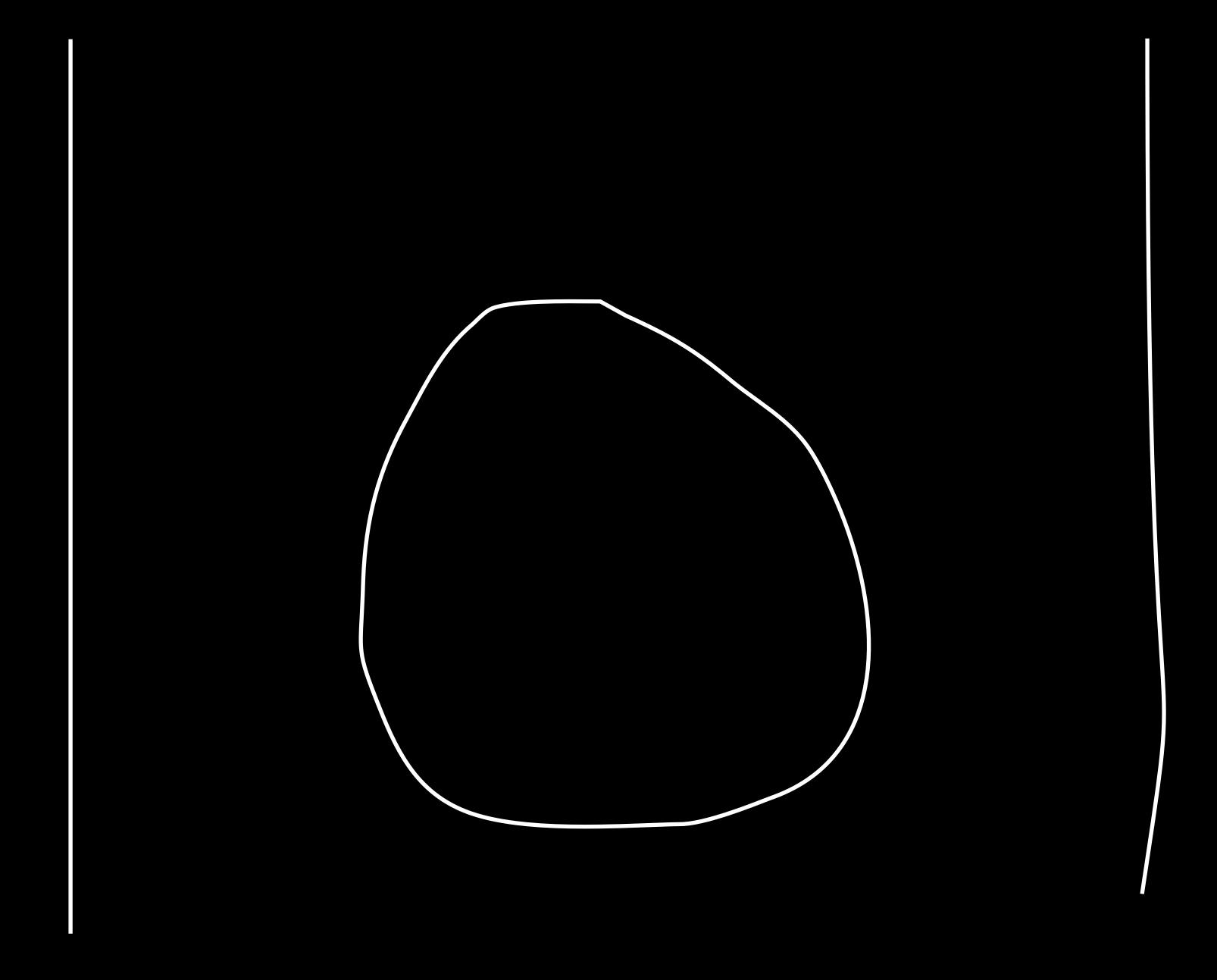
#### 3.2 Goals achievement

- Ownership and decisiveness
- Grit and persistence
- Achievement orientation
- Coping with uncertainty
- Self-development

# 3.3 Self-awareness and self-management

- —Understanding own emotions and triggers
- Self-control and regulation
- Understanding own strengths
- Integrity
- Self-motivation and wellness
- Self-confidence

4. DIGITAL



4.1 Digital fluency & citizenship

4.3 Software use & development

4.2 Understanding digital systems

#### 4.1 Digital fluency & citizenship

- Digital literacy
- Digital collaboration
- Digital learning
- Digital ethics

#### 4.2 Understanding digital systems

#### 4.3 Software use & development

#### 4.1 Digital fluency & citizenship

- Digital literacy
- Digital collaboration
- Digital learning
- Digital ethics

#### 4.2 Understanding digital systems

- Data literacy
- Cybersecurity literacy
- Smart systems
- Tech translation and enablement

#### 4.3 Software use & development

#### 4.1 Digital fluency & citizenship

- Digital literacy
- Digital collaboration
- Digital learning
- Digital ethics

#### 4.2 Understanding digital systems

- Data literacy
- Cybersecurity literacy
- Smart systems
- Tech translation and enablement

#### 4.3 Software use & development

- Programming literacy
- Computational and algorithmic thinking
- Data analysis and statistics

COGNITIVE

1.1 Critical thinking

1.2 Planning and ways of working

1.3 Communication

1.4 Mental flexibility

INTERPERSONAL

2.1 Mobilizing systems

2.2 Developing relationships

2.3 Teamwork effectiveness

3.

SELF-LEADERSHIP

3.1 Entrepreneurship

3.2 Goals achievement

3.3 Self-awareness and self-

management

4.

DIGITAL

4.1 Digital fluency & citizenship

4.2 Understanding digital systems

4.3 Software use & development

Source: https://www.mckinsey.com/featured-insights/future-of-work

McKinsey ranked the top three DELTAs in which proficiency predicts better for employment, high income, and job satisfaction. outcomes for employment, high income, and job satisfaction.

#### [1] EMPLOYMENT

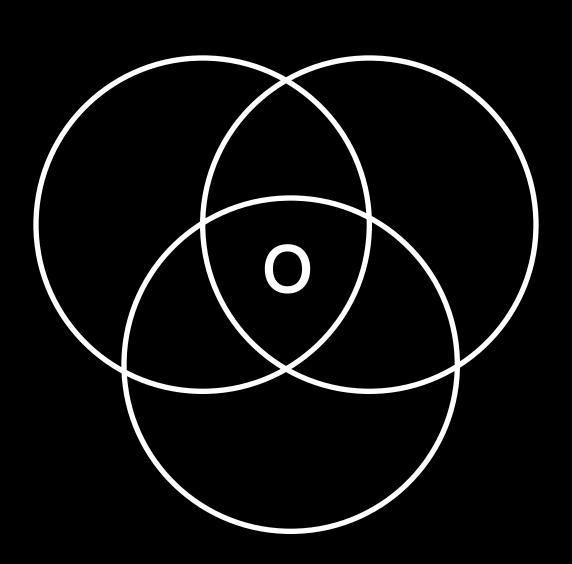
- Synthesizing messages
- Coping with uncertainty
- Adaptability

#### [2] HIGH INCOME

- Self-confidence
- Work-plan development
- Organizational awareness

#### [3] JOB SATISFACTION

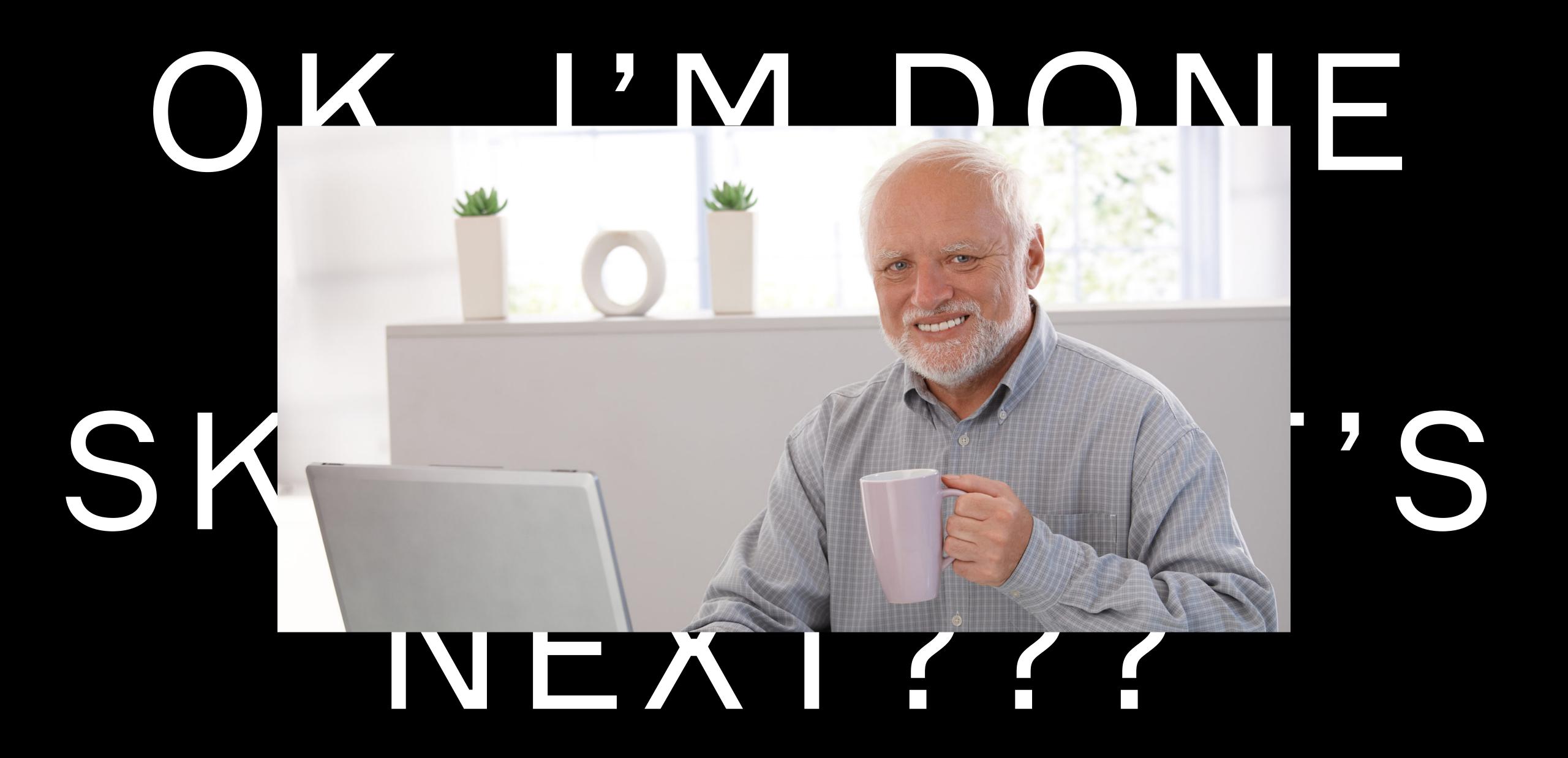
- Synthesizing messages
- Coping with uncertainty
- Adaptability



#### D.SCHOOL: 8 CORE ABILITIES

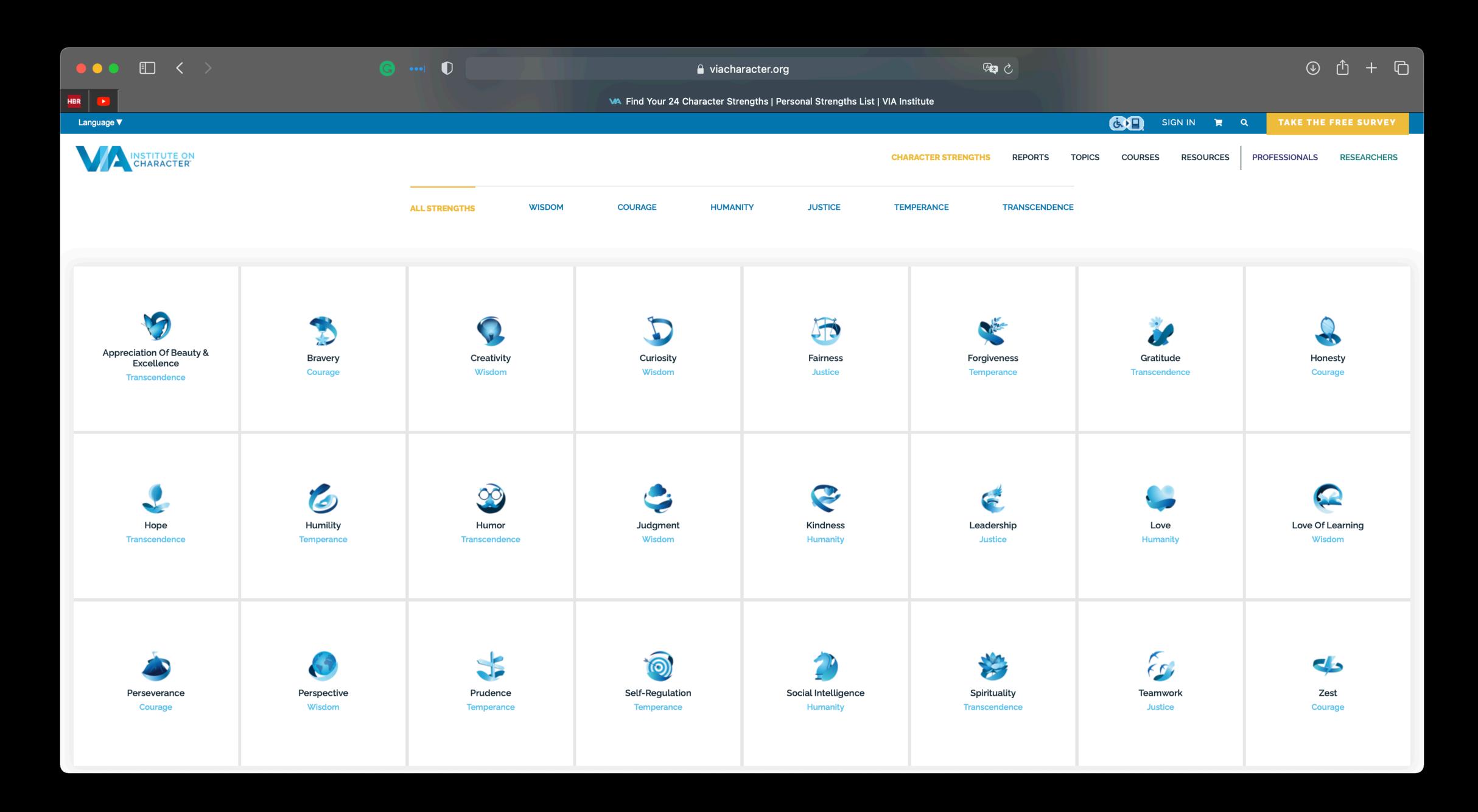
- [1] Navigate Ambiguity
- [2] Learn from Others (People and Contexts)
- [3] Synthesize Information
- [4] Experiment Rapidly
- [5] Move Between Concrete and Abstract
- [6] Build and Craft Intentionally
- [7] Communicate Deliberately
- [8] Design your Design Work

## OK. I'M DONE SKILLS.WHAT'S NEXT??

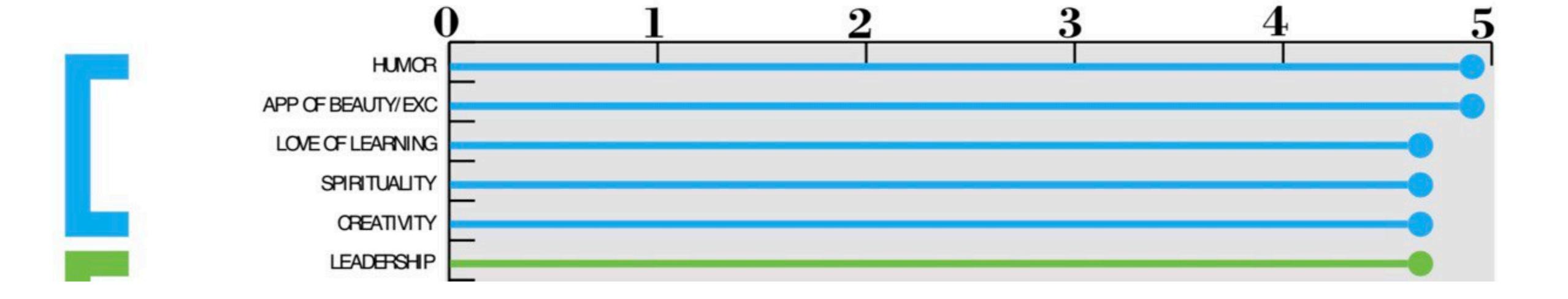


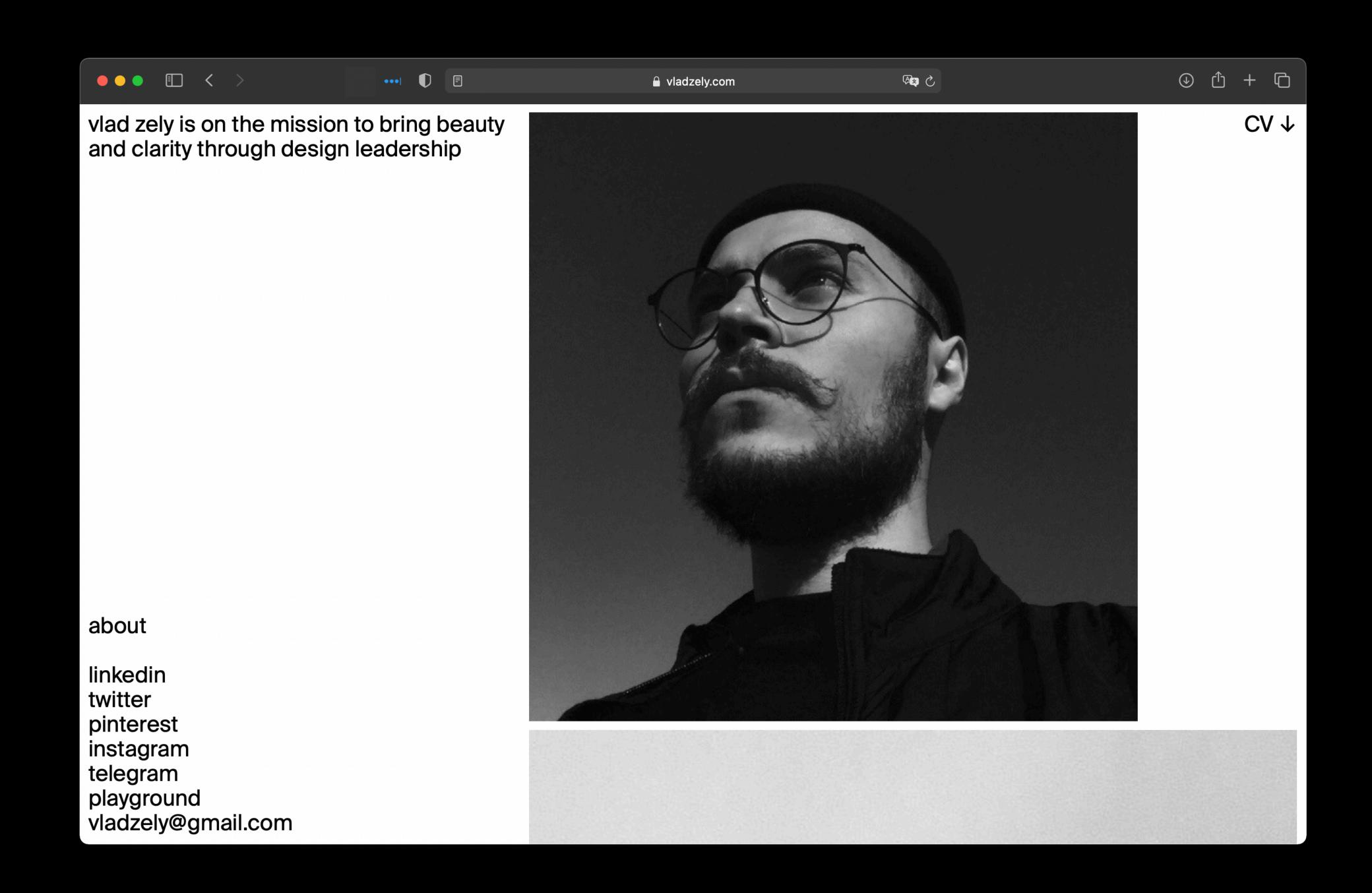
## OK. I'M DONE SKILLS.WHAT'S NEXT??

## 

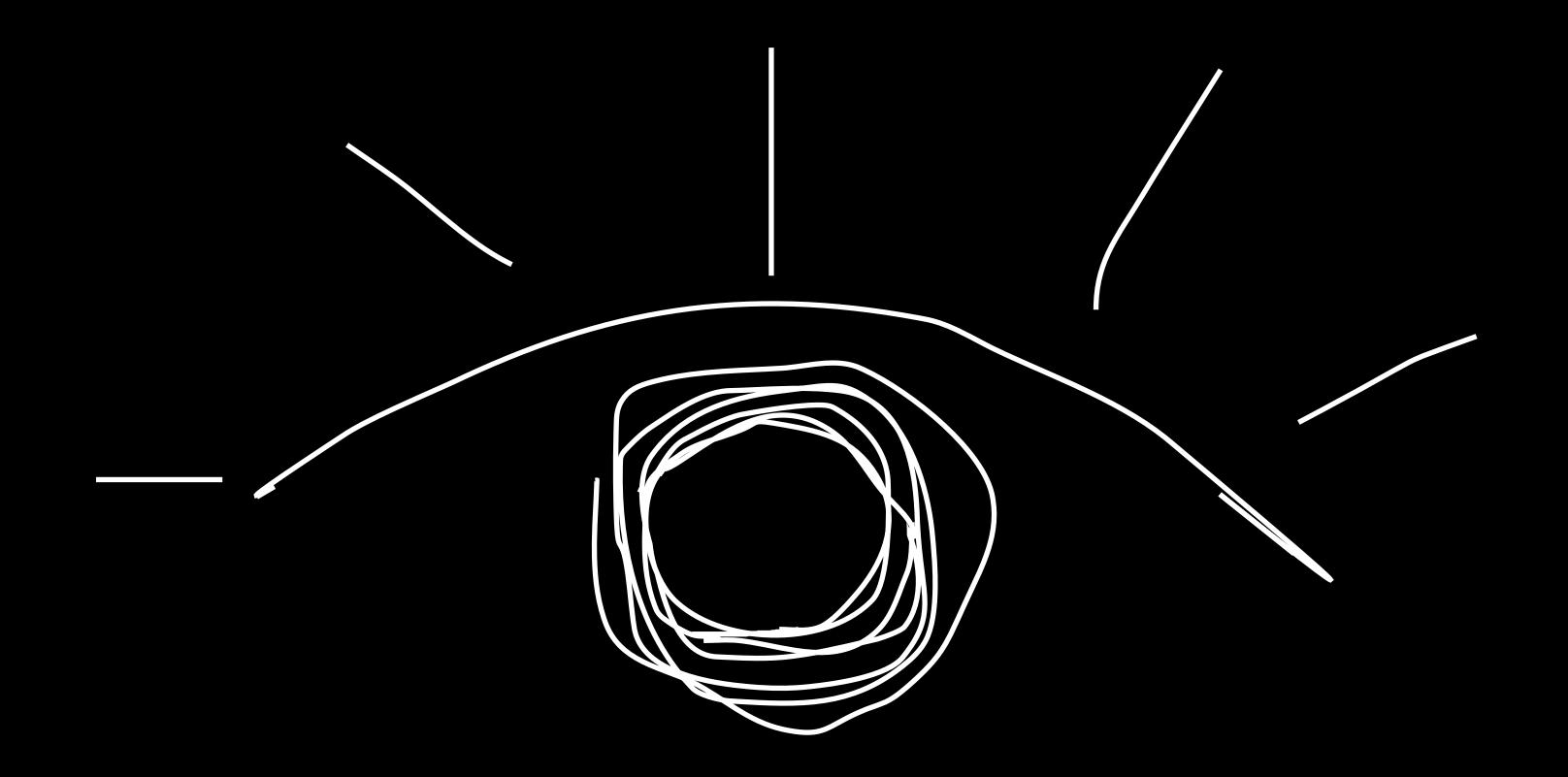


https://www.viacharacter.org/





#### PERSONAL VALUES



#### SHARED VALUES

VISION MISSION VALUS VISION

IS THE STATE
OF DESIRABLE
FUTURE WE'D
LIKE TO MAKE
A REALITY

MIRO'S VISION

TO LIVE IN THE
WORLD WHERE
TEAMS CAN CREATE
SEAMLESSLY
REDARDLESS
OF THE LOCATION

IS YOUR WAY
TO ACHIEVE
THE VISION

MISSION

MIRO'S MISSION

TO EMPOWER
TEAMS TO CREATE
THE NEXT BIG THINGS
BY PROVIDING THE
BEST SOLUTIONS
FOR COLLABORATION

VALUES

SHARED BELIEFS AND NORMS
OF BEHAVIOURS TO ENABLE
CONSISTENT DECISIONMAKING IN DAY-TO-DAY
OPERATIONS AS A TEAM

MIRO'S VALUES

[1] PLAY AS A TEAM TO WIN THE WORLD[2] PRACTICE EMPATHY TO GAIN INSIGHT[3] LEARN, GROW AND DRIVE CHANGE[4] FOCUS ON IMPACT, AND MAKE IT HAPPEN

#COLLABORATION
#EMPATHY
#ITERATIONS
#IMPACT

#### VALUE — DEFINITION — BEHAVIOR

Value	Definition	Behavior	Foundational	Intermediate	Advanced	Expert
the world	We work, learn, and celebrate in collaboration rather than alone		Follows others in celebrating team successes	and channels.  Proactively recognizes teammate's contributions.	learning (ie pair coding, ideating, co-designing, team selling).  Takes actions to build open and trusting	Same as Advanced AND Consciously uses teammates strengths and development areas to make collaboration more effective and engaging.  Takes actions to significantly increase trust and open communication across their team.
			Listens to and reads feedback.	. Gives actionable feedback in reviews and 1-1s.  Receives feedback in an open and inquisitive way.	Gives feedback that is clear, actionable and focused on what's important  Seeks out feedback and creates comfort for tough feedback to be shared	Same as Advanced AND Gives feedback using approaches customised for recipient preferences and their context.
	We look from the perspectives of customers, users, and each other, to deepen understanding	A Building for and with users/customers	· · · · · · · · · · · · · · · · · · ·	objectives and pain points.  Sources user feedback after delivery.	personas and differentiate between user request vs the user needs.  Gets input from users before delivery and sources	future changes in user perspective.
		B Working across differences	differences (demographic, styles, timezones) or different perspectives.	communication styles of teammates.  Adapts own approach to avoid sensitivities and help teammates feel included.	Learns about the drivers of individual and group differences of others across the company.  When working across differences, shares own	Same as Advanced AND Cross-pollinates diverse ideas and different points of view across hubs, teams, and functions. Guides others to navigate working across differences.
IIIIake It Habbell	We dream big, prioritize outcomes that matter most, and own our commitments	A Seeing the big picture of work	Can describe their role, responsibilities, and tasks they generally perform.  Can describe their intention in taking an action or decision.	Can describe processes they are part of and specific influences they and other stakeholders have on these.  Can describe measurable objectives,	Can describe how they influence and are influenced by the work of teams outside their function.  Can describe how their objectives and priorities	Same as Advanced AND Can describe how stakeholders, competitors, and partners outside the company influence their work.  Can describe how important actions and decisions they make are specifically informed by company mission and values.
			Keeps calendar up to date.	calendars time needed to achieve priorities.  Asks for help and helps others to ensure	priorities at risk.  Sets clear expectations and deadlines for support from and for others.	Same as Advanced AND Finds win-wins to help and gain help within resource constraints.  Shapes long-term staffing and goal-setting around emerging priorities.
change	We reflect openly on our successes and failures and apply learnings for our work, team, and self development	A Making improvements	make.  Takes action for individual improvement	improve team's work and collaboration.  Seeks out learning opportunities to grow with	beyond their team.  Keeps a personal learning plan and updates with feedback and anticipated changes in role and org.	Same as Advanced AND Create a sense of urgency, build coalitions, and removes barriers to accelerate change  Commits to practices for improving personal awareness and resilience.
HITED ATION		B Reflecting on the past	actions, skewed to one side.  Describes what happened in past work.	actions, in a balanced way.  Describes lessons or better alternative tactics	in past actions, in an even way.  Describe lessons or better alternative approaches	Same as Advanced AND Identifies these with vulnerability, without defensiveness or pride.  Describe themes and patterns recurring across retrospectives
			Watch a 3-min video by AJ, our Head of People, on how we use the Miro Behaviors rubric in the performance reviews to identify our strengths and areas to develop: <a href="https://www.loom.com/share/8e8d0d35ff6a46e790c80260e1646dcf">https://www.loom.com/share/8e8d0d35ff6a46e790c80260e1646dcf</a>			

#### #EMPATHY

We look from the perspectives of customers, users, and each other, to deepen understanding

Behavior: Building for and with users/customers

#### Foundational

- Uses own experience and perception as proxy for users
- Works based on personal assumptions about user needs

#### Intermediate

- Can describe common user use cases, objectives and pain points.
- Sources üser feedback after delivery.

#### Advanced

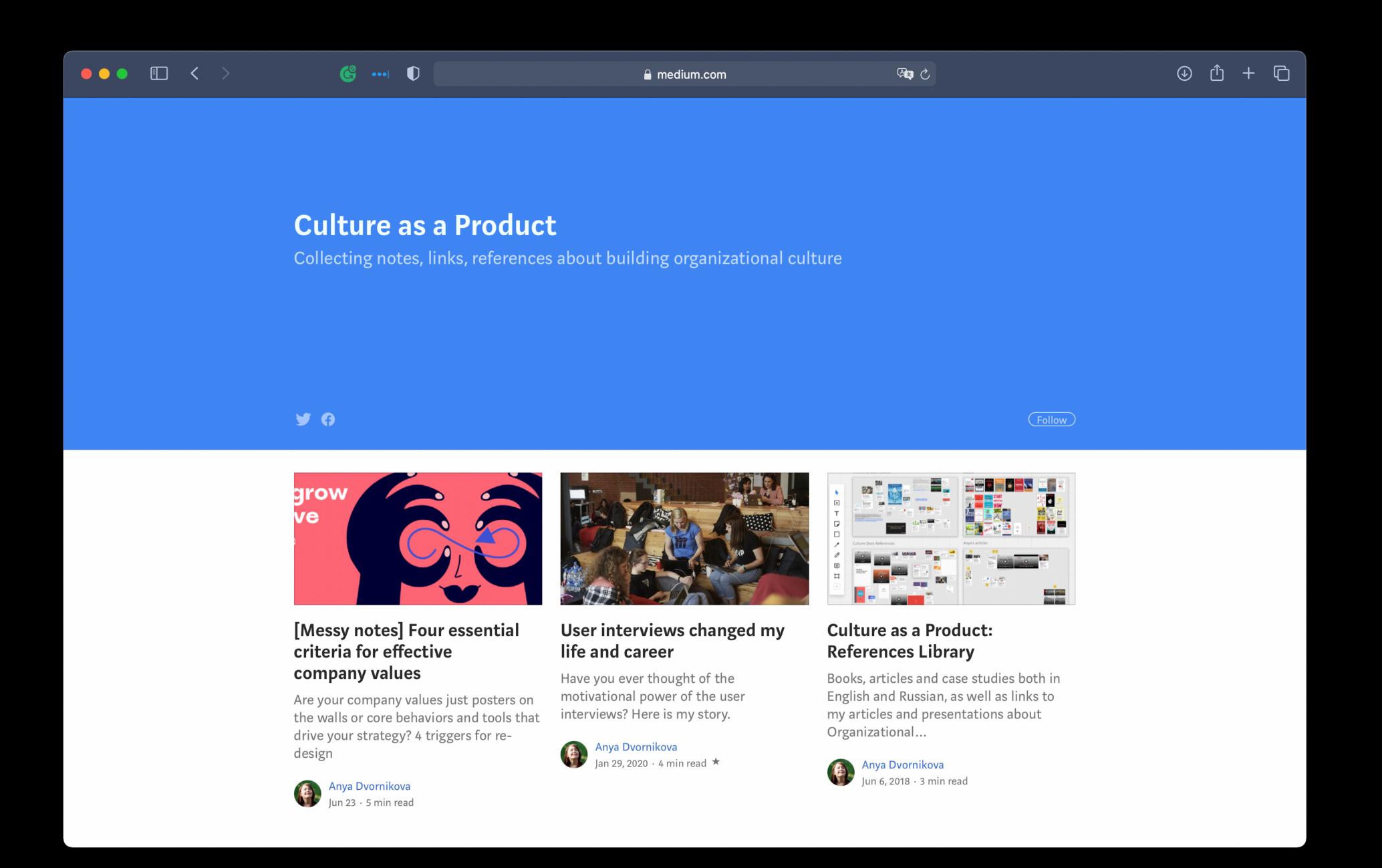
- Can describe differences across common user personas and differentiate between user request vs the user needs.
- Gets input from users before delivery and sources feedback after delivery

#### Expert

(Same as Advanced AND)

- Can describes changes in trends in user personas and plausible future changes in user perspective.
- Creates an environment for self and team to engage users at each stage of research, design, prototyping, and rollout "





$$\rightarrow \rightarrow \rightarrow \rightarrow \rightarrow$$

II.PRESENT

$$\rightarrow \rightarrow \rightarrow \rightarrow \rightarrow$$

III.FUTURE

# Source: https://www.mc

#### The future of work after COVID-19

Trends accelerated by COVID-19

Work arenas with high physical proximity were most disrupted short term during COVID-19, and some will see enduring effects.

#### Remote work

20-25% of workers in advanced economies could work remotely 3+ days a week on a long-term basis

#### Digitization

2–5x growth in
e-commerce, as a
surge in digital
platforms is underway

#### Automation

Uptick in use of robotics, robotic process automation, and Al







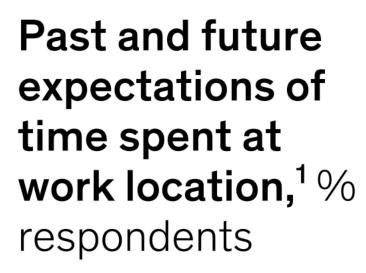


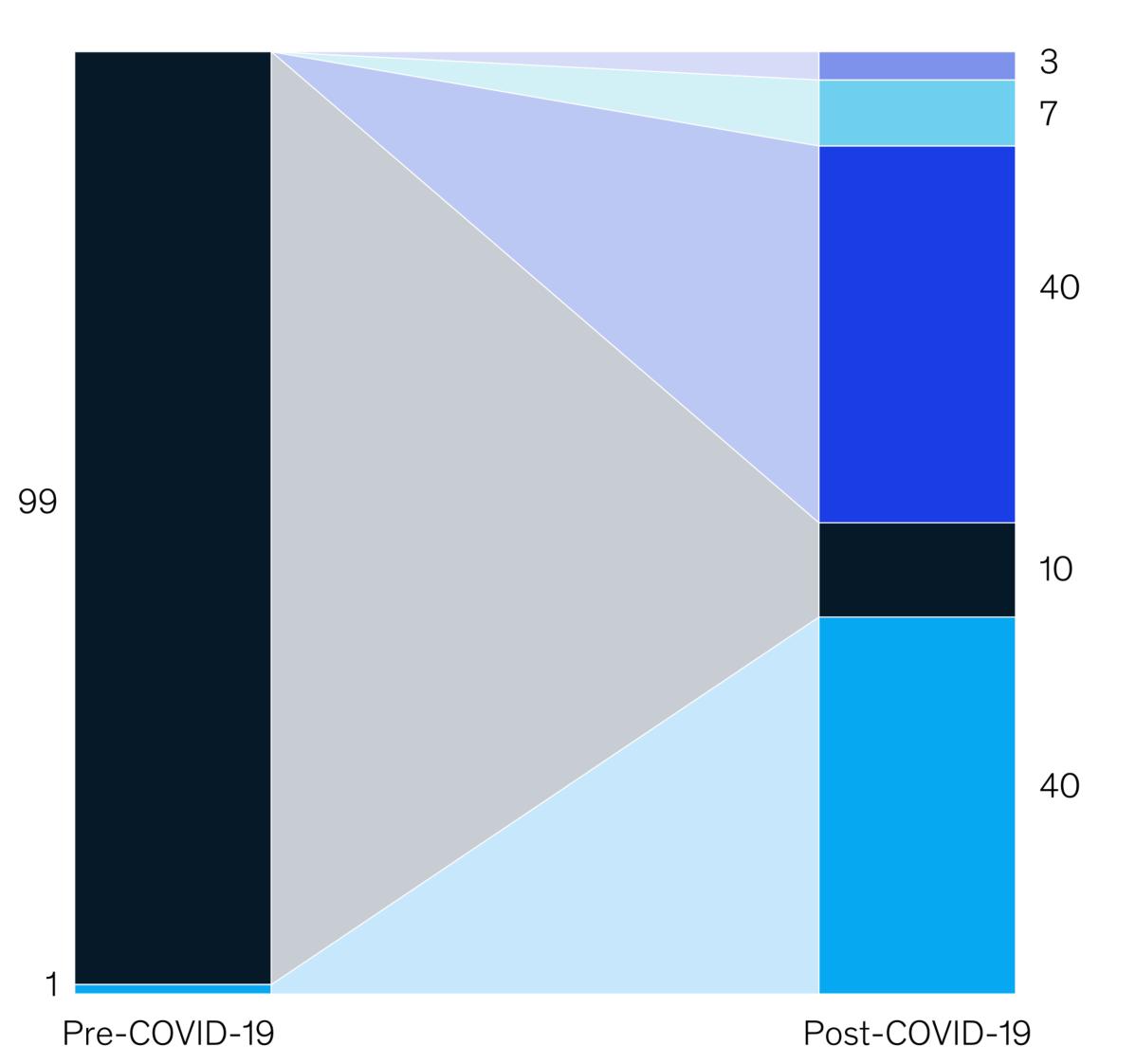






#### In the post-COVID-19 future, C-suite executives expect an increase in hybrid work.





Fully remote

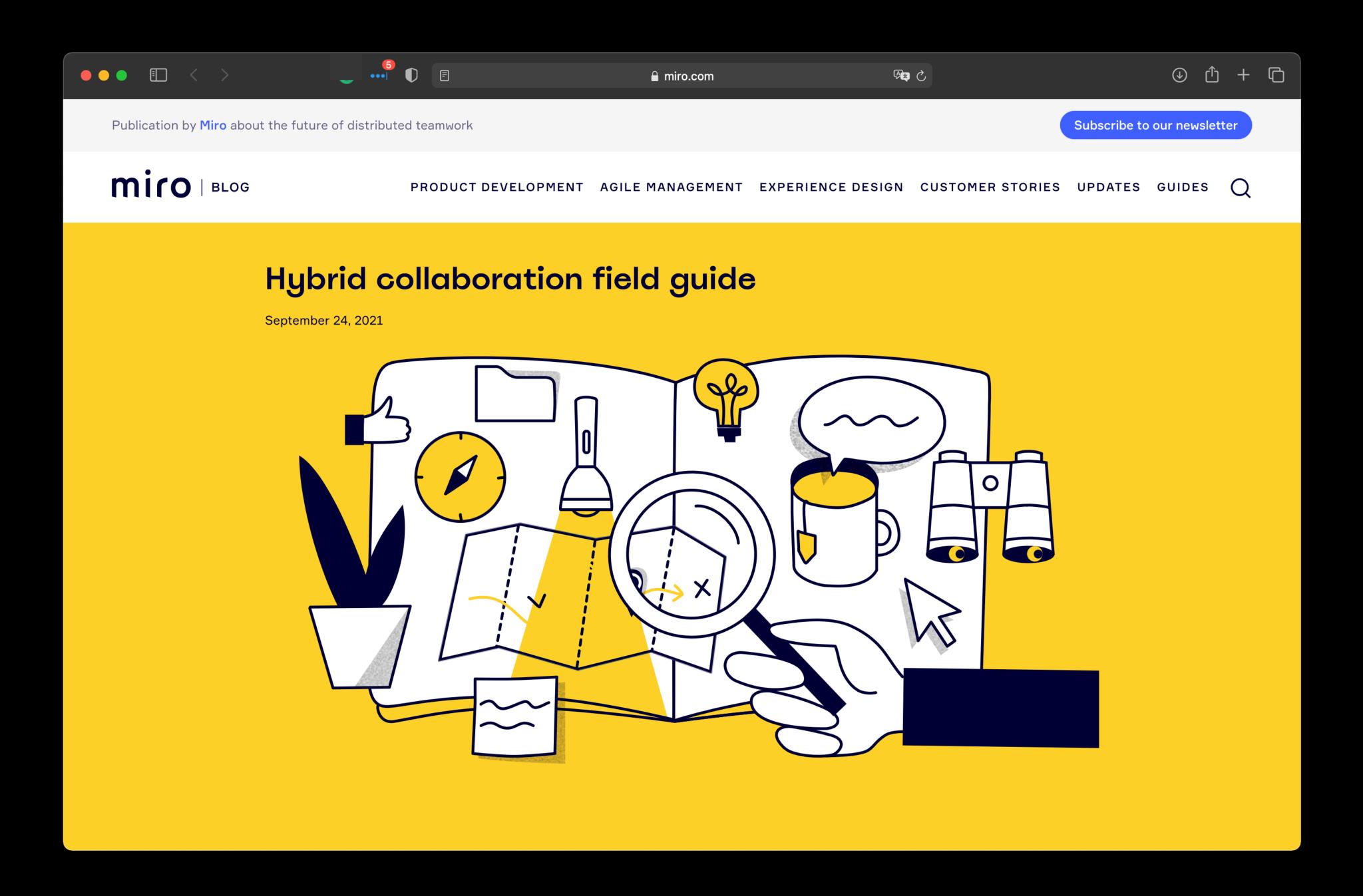
≤20% at work

21-50% at work

51-80% at work

● >80% at work

## IS HYBRID



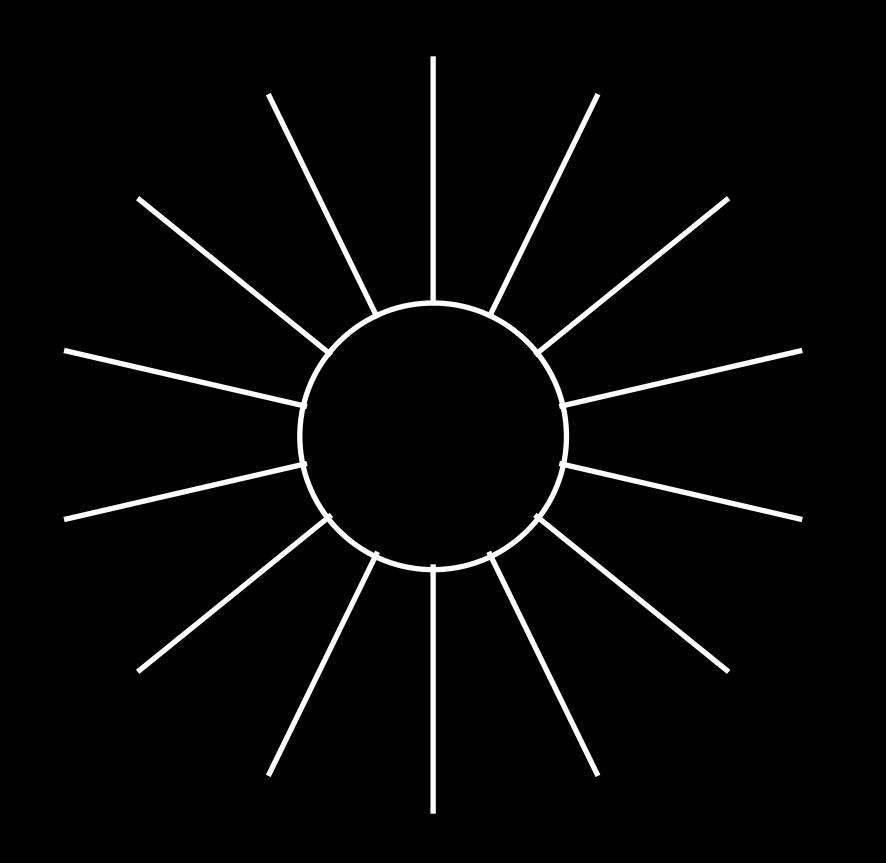
https://miro.com/blog/hybrid-collaboration-field-guide/

#### THINGS TO CONSIDER

- [1] EXPLORATION OF YOUR PERSONAL VALUES
  [2] CONNECTING YOUR VALUES TO THE FOUNDATIONAL "DELTA"
  SKILLS AND THE FUTURE SCENARIOS
- [3] INCORPORATING ASSESSMENT OF THE TEAM/COMPANY/
- BUSINESS YOU ARE WORKING WITH THROUGH THE LENS OF
- YOUR PERSONAL VALUES IN YOUR OPERATIONS AND CHOICES
- [4] FORMING A CLEAR STATEMENT AROUND YOUR VISION AND
- MISSION AS A BUSINESS OR A COLLECTIVE OF PEOPLE
- [5] ADOPTING NEW WAYS OF WORKING AND EMBRACING THE
- "NEW NORMAL" OF HYBRID WORK
- [6] DECREASING SCREEN TIME TO AVOID FATIGUE OR BURNOUT
- [7] SLEEP WELL, DRINK ENOUGH WATER, AND HAVE FUN

### QUESTIONS YOU CANNOT ANSWER ARE USUALLY FAR BETTER FOR YOU THAN ANSWERS YOU CANNOT QUESTION

Yuval Noah Harari, 21 Lessons for the 21st Century



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