# Failures to worry, failures not to worry

気にするべき失敗、気にしなくていい失敗

Mayu Nakamura I @mayunak Design Matters Tokyo 2022



#### Let's talk



### Perspective What we consider a failure



#### Fear

How fear of failure impacts our creativity



#### Leadership

How we can shift our perspective



# Perspective What we consider a failure

#### **Dictionary Definition**

#### 1) failure I noun (NO SUCCESS)

the fact of someone or something not succeeding:

#### 2) failure I noun (NOT DO)

the fact of not doing something that you must do or are expected to do:

Cambridge dictionary online

#### しっ-ぱい【失敗】

やってみたが、うまくいかないこと。しそこなうこと。やりそこない。しくじり。

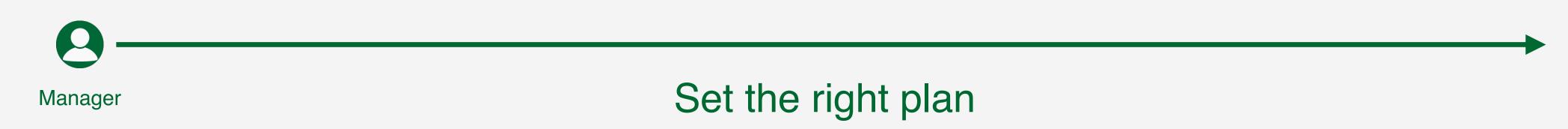
#### ミス【miss】

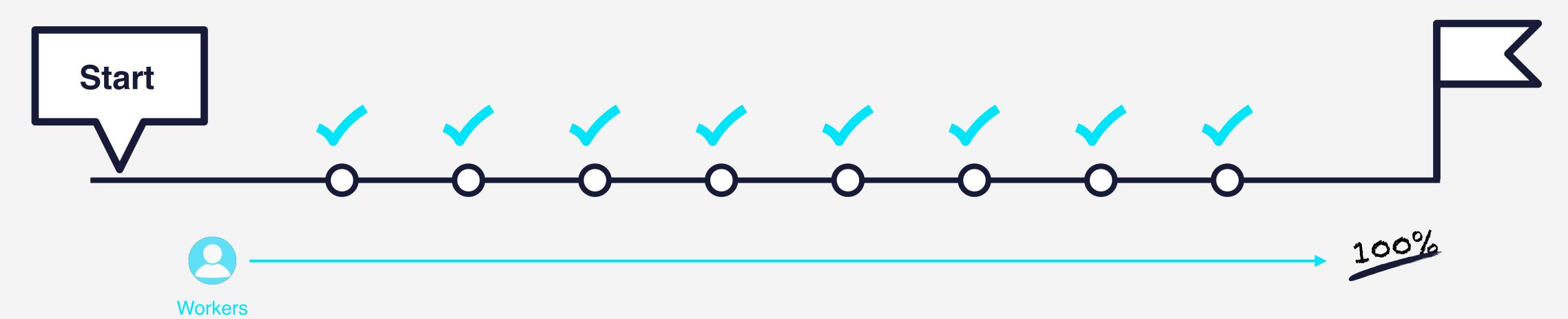
失敗すること。過失。

広辞苑 第六版

#### "Failure" in the manufacturing mindset







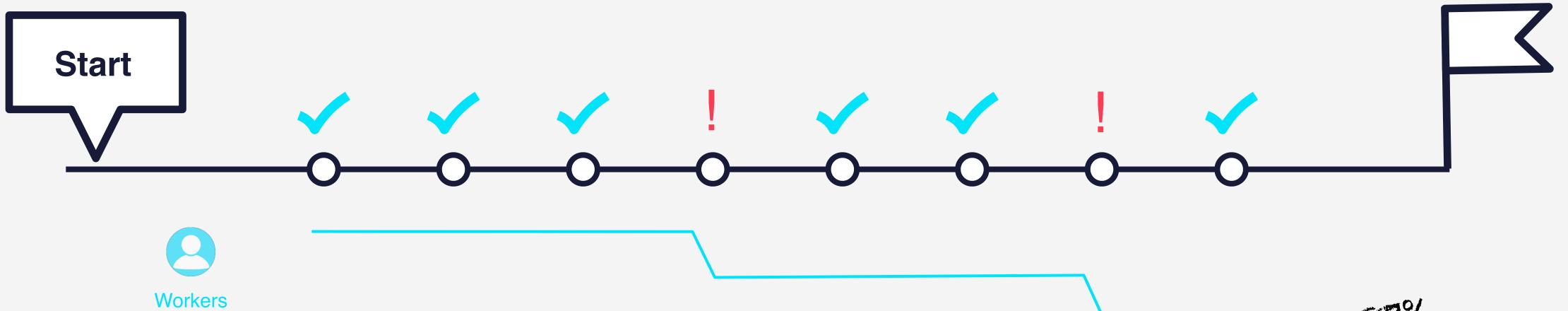


#### "Failure" in the manufacturing mindset





Set the right plan





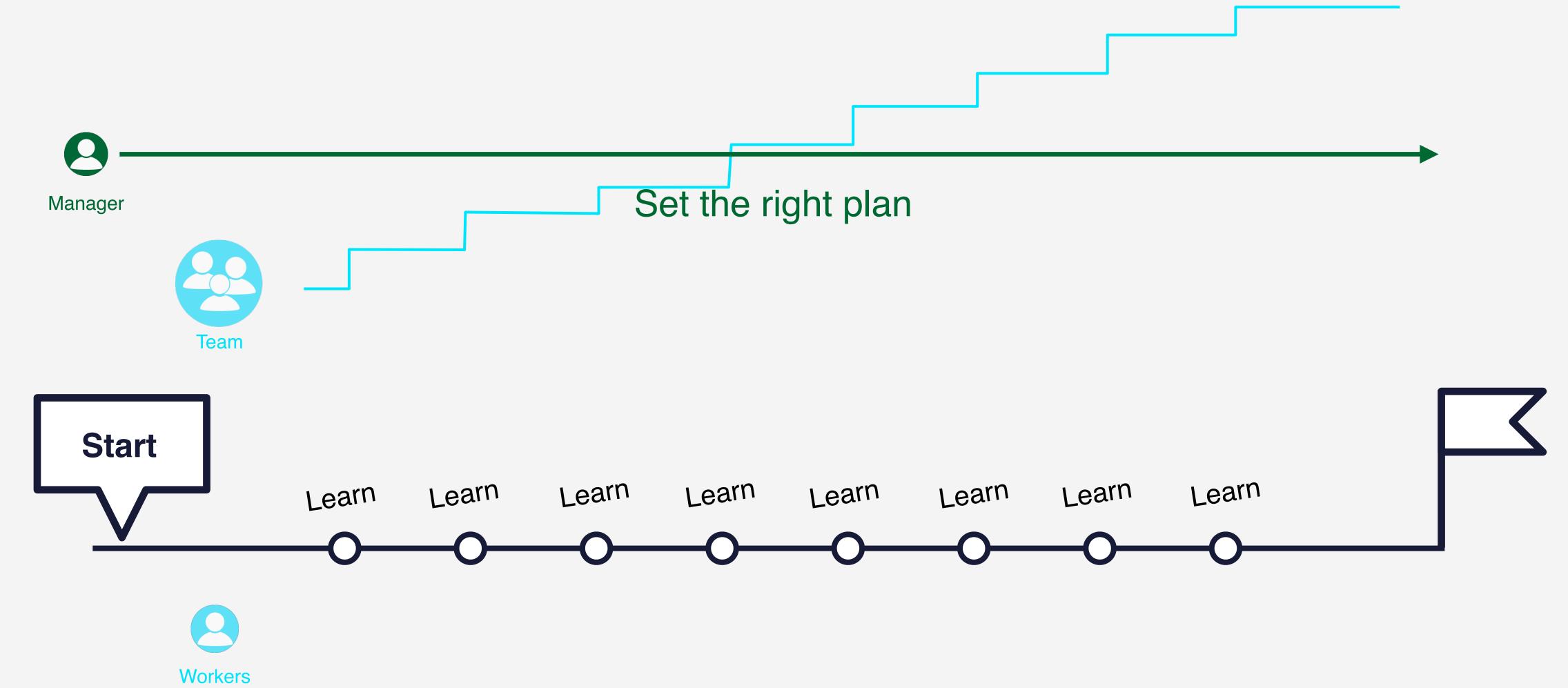


# Trust = knowing the right protocol and being able to follow it perfectly.

信頼 = 正しい手順を知っている、手順通りに 正確に行動できる

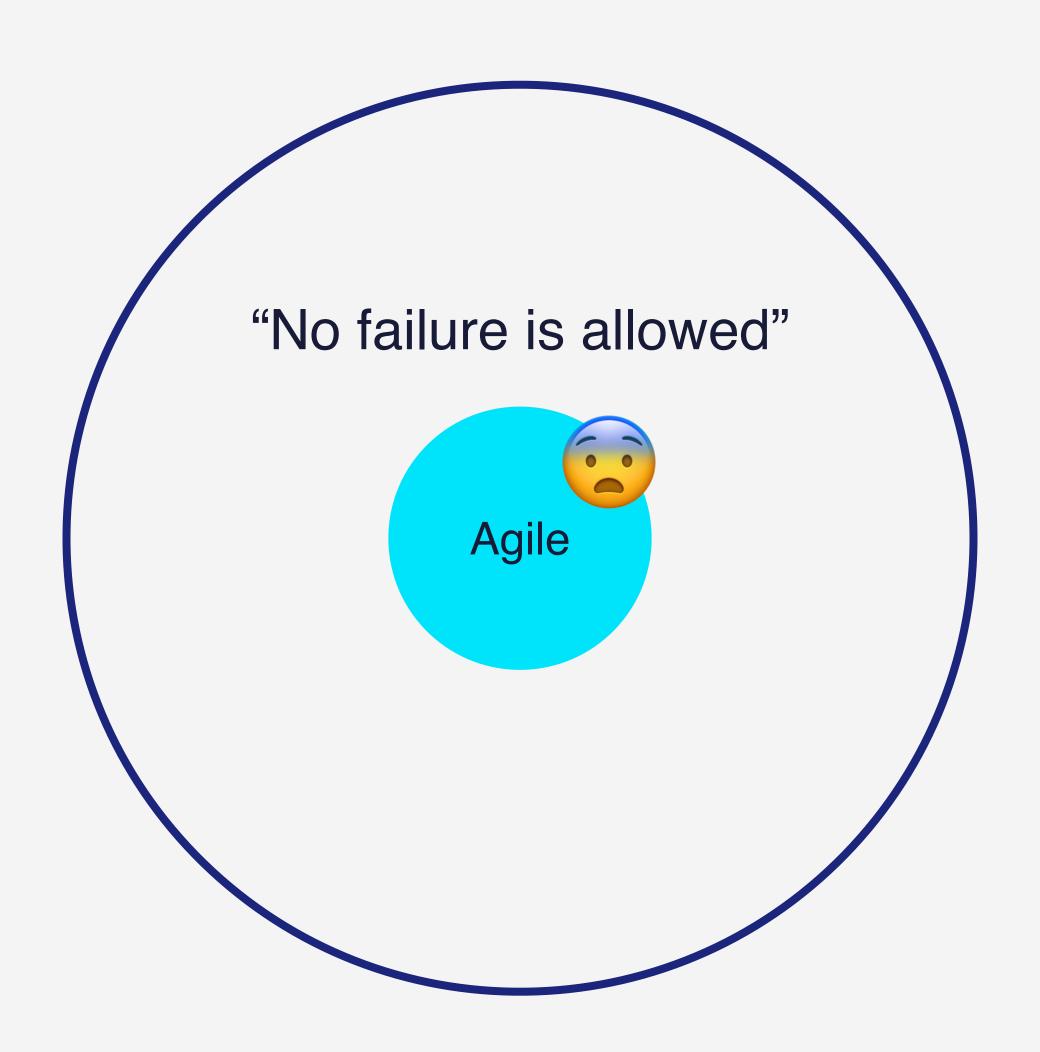


#### "Failure" in the Agile mindset

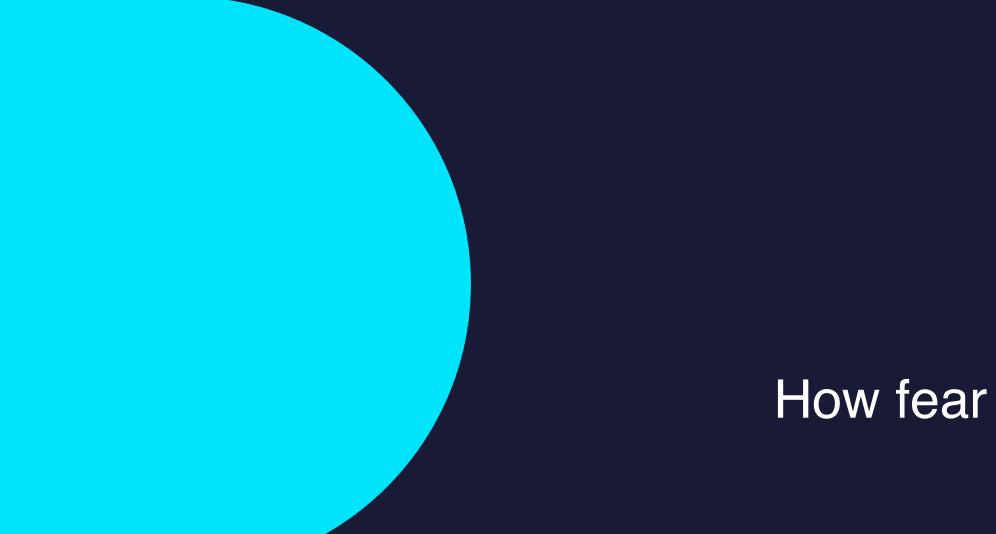




#### Misalignment







### 

How fear of failure impacts our creativity

#### Different perspectives in a team

Scared of showing my work, but feedback is gold.

Agh...I don't want anyone to point out the errors I might have made.

Learning is necessary, but not in front of my manager...

Don't make any mistakes in front of our customers!

...What's failure?













Have you experienced this before?

# An Agile team has to work in a "We plan, you deliver" mindset

アジャイルなチームが「私たちが計画、あなたたちが実行」の マインドセットの中で仕事をしなくてはならない場合



Have you experienced this before?

# Design activity is considered a production work

デザインという活動が、単に製作活動として 扱われている場合

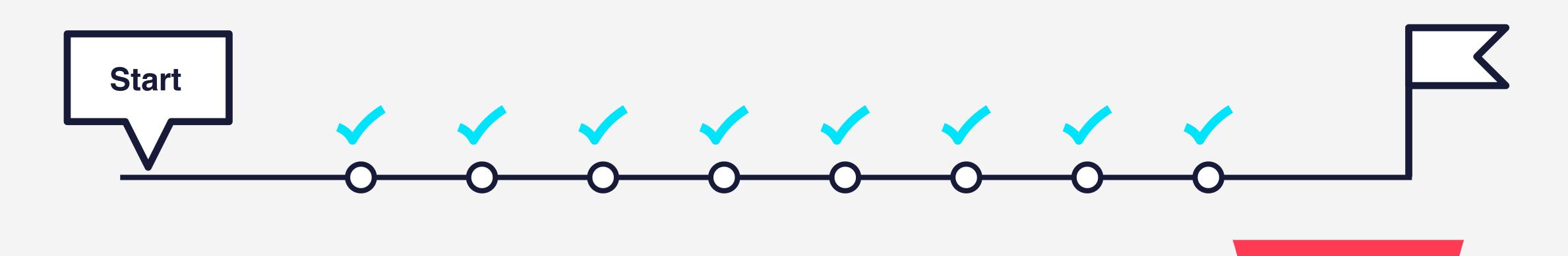


#### Fear makes the team play safe

"Saying yes to expectations is safer than risking my self-image."



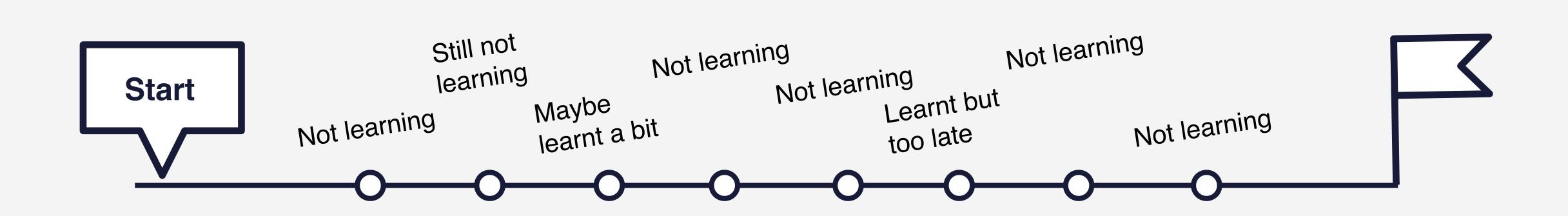
No experiment No new challenge No iteration





#### Fear makes the team play safe

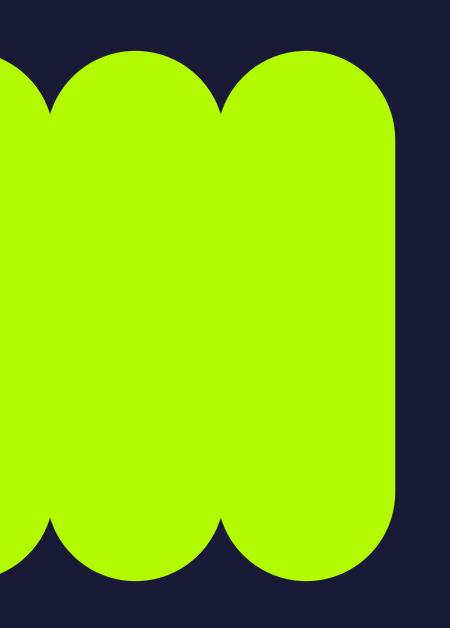
#### The reality...





#### Real failures

- The product no one wants to use
- The service no one can take care of
- Damages to the world
- No trust in the team ...and so on

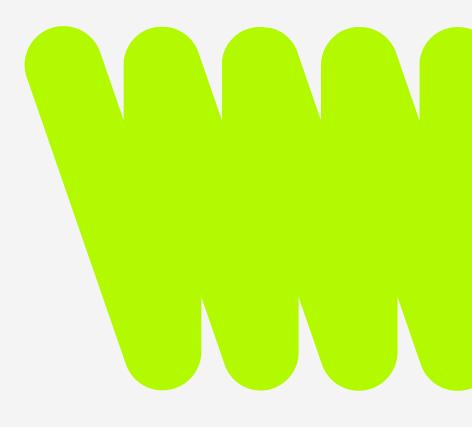


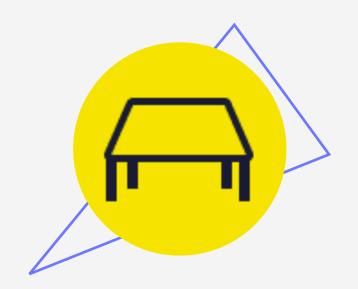
### Leadership

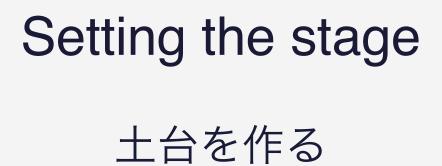
How we can shift our perspective

#### Fearless environment

Three principles from "Fearless Organization" by Amy C. Edmondson

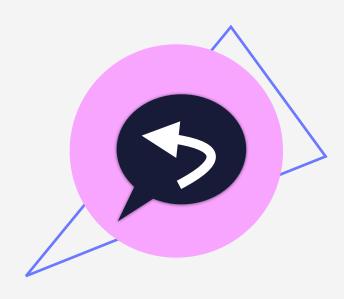








Inviting participation 参加を求める



Responding productively 生産的に対応する



Settings the stage: A story

# "Great work! ...now let's try again."

「いいね!…じゃ、もう一回やってみよう。」

Setting a stage

# Have we clarified the value of learning when we...

- Assign a design task
- Facilitate a workshop
- Plan a user research
- Discuss a goal of a project



Setting a stage

## Have we clarified what actually matters?

- What is the goal to achieve?
- What is the real failure?



Inviting participation: A story

#### "It's not your personal failure."

「個人的な失敗じゃないよ。」

Inviting participation

# Can we make it easier to talk about failure? Learning

- Learn how to send / receive feedback
- "I don't have the answer."
- "Your feedback is valuable."



Responding productively: A story

# "What did you learn from the experience?"

「この経験から何を学んだ?」

Responding productively

# Do we use the language to shift focus from blame to learning?

- Don't blame
- Talk about improvement
- ...or even better if you turn failures into incentives! (like this conference!)





We are on the journey to shift our perspective of failure from one to another.

私たちは失敗への見方を変える過程 にあります。



In the transition, we might face a misalignment of perspectives that could cause fear.

その変化の途中で、価値観の不揃いから から恐れが生まれるかもしれません。



Small changes in your behaviour in daily life can lead to cultural transformation.

あなたが日常の中で起こす小さな行動の変化は、やがて大きな文化の変容につながります。

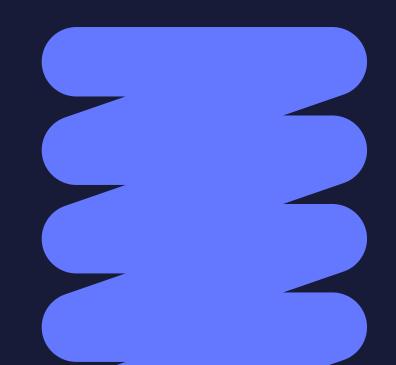
#### One more message...

もうひとつだけ...



# Trust = knowing the right protocol and being able to follow it perfectly.

信頼 = 正しい手順を知っている、手順通りに 正確に行動できる



# Trust = knowing the right protocol and being able to follow it perfectly.

信頼 = 正しい手順を知っている、手順通りに 正確に行動できる



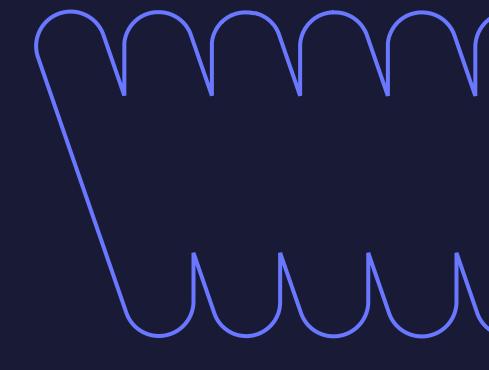
# Trust = Ability to learn from failures and make things better

信頼 = 失敗から学んで物事を改善していける力



### Thank you!

Failures to worry, failures not to worry



Mayu Nakamura

@mayunak linkedin.com/in/mayunak/

ustwo.com/tokyo



お気軽に声をかけてください!

#### Reference / Further reading

- Edmondson, Amy C. The Fearless Organization: Creating Psychological Safety in the Workplace for Learning, Innovation, and Growth. Hoboken, New Jersey: John Wiley & Sons, Inc, 2019.
- Marquet, L. David. Leadership Is Language: The Hidden Power of What You Say- and What You Don't.
   London: Penguin Business, 2020.
- Agile Agony for healthcare organisations I ustwo Blog. "Agile Agony for Healthcare Organisations I Ustwo Blog." Accessed March 21, 2022. https://ustwo.com/blog/agile-agony-for-healthcareorganisations.
- Norman, Don. "If You Don't Fail, You're Not Trying Hard Enough." The Interaction Design Foundation. Accessed March 20, 2022. https://www.interaction-design.org/literature/article/if-you-don-t-fail-you-renot-trying-hard-enough.
- Tobe, Ryoichi. Shippai no honshitsu: nihongun no soshikironteki kenkyu. Tokyo: Chuo Koron Shinsha,
   2000.
- O'Reilly, Charles A., and Michael Tushman. Lead and Disrupt: How to Solve the Innovator's Dilemma. Stanford, California: Stanford Business Books, an imprint of Stanford University Press, 2016.